Course Catalog 2007-2008

1066 Front Street, Manchester, NH 03102-8518
(603) 668-6706 or 1-800-924-3445 (NH only) Fax line (603) 668-5354
Registrar’s Fax Line: (603) 668-2997

TDD (Telecommunications
Device for the Deaf)
(603) 668-1792
TDD / Voice: Relay
New Hampshire
1-800-735-2964

The information contained in this catalog is
to be used as a guide to the New Hampshire
Community Technical College-Manchester
for its students, staff members, prospective
students and other educational institutions.
All information including but not limited to:
costs, rules, regulations, program requirements,
course content and staff, is subject to change
at any time. The college reserves the right to
modify aspects of college operations as well as
to change tuition and other charges without notice.

For the most current information and course schedules,
visit us on the web at: www.manchester.nhctc.edu
Vision
Our vision is to be the leading community college that empowers students and inspires their success through exceptional and innovative education.

Mission
Being responsive to the diverse communities we serve, our mission at NHCTC-M is to be an accessible, student-centered, comprehensive community college that promotes and fosters the intellectual, cultural, and economic vibrancy of our region.

Values Statement
We firmly believe that certain fundamental values characterize who we are and guide us in the accomplishment of our mission and goals. As a college community we value:
- Student success
- Lifelong learning
- Civic knowledge, responsibility and action
- Scholarship, innovation, and creativity
- Open, honest, and civil communication
- Effective use of public funds

Code of Ethics
Our college decisions, policies, actions and procedures are based on the following ethical principles:
- Responsibility
- Fairness
- Honesty
- Mutual Respect
- Integrity

Diversity Statement
Recognizing the inherent value and dignity of each person, NHCTC-M is committed to valuing, promoting, and supporting diversity within the college and the community it serves.

New Hampshire Community Technical College System
Mission Statement
The New Hampshire Community Technical College System is committed to providing comprehensive, market-driven, accessible, quality programs of higher education and services that respond to the needs of students, businesses, and communities.
A Message from our President

Welcome to Manchester's Community College!

We’re pleased you’ve chosen NHCTC-M for your college experience. I personally want to assure you that we can help you achieve your academic goal – whether you plan to transfer to a four-year college, to upgrade your skills, or to begin a new career.

Over the past 60 years our college has evolved from a vocational-technical college into a comprehensive community college. Staying true to our original mission, we continue to provide the state of New Hampshire with the skilled technicians necessary to keep our economy thriving. NHCTC-M is also where hundreds of students acquire career skills to successfully enter a profession. Skilled computer programmers, automotive, construction and HVAC technicians, welders, nurses, early childhood educators, medical assistants, graphic artists, financial services personnel, and many other professionals receive their training here. While one-third of our recent graduates are continuing their education, two-thirds report that they are currently employed in their chosen field.

Of course, because we are a comprehensive community college, many of our students are enrolled in bachelor’s degree transfer programs. Through transfer agreements, you can continue your education at any of the institutions of the University of New Hampshire System, SNHU, St. Anselm, Rivier, NEC, Wentworth Institute of Technology, Franklin Pierce, and many others. Transfer students are continuing their education at the bachelor’s degree level in close to 70 fields, from Accounting to Zoology.

Everyone deserves an opportunity to earn a college degree. Our mission is to help you achieve your goal. So whether you plan to transfer, to upgrade your skills, or to begin a new career, our faculty and staff are committed to helping you succeed.

I wish you the best of luck and congratulate you on making a good choice for your college experience.

Warmly,

Darlene G. Miller, Ed.D.
President

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The New Hampshire Community Technical College-Manchester is accredited by the New England Association of Schools and Colleges Commission, Inc., a non-governmental, nationally recognized organization whose affiliated institutions include elementary schools through collegiate institutions offering post-graduate instruction.

The New Hampshire Community Technical College at Manchester has been granted accreditation from the New England Association of Schools & Colleges, Inc.’s Commission on Institutions of Higher Education. Accreditation of an institution by the New England Association indicates that it meets or exceeds criteria for the assessment of institutional quality periodically applied through a peer group review process. An accredited school or college is one which has available the necessary resources to achieve its stated purposes through appropriate educational programs, is substantially doing so, and gives reasonable evidence that it will continue to do so in the foreseeable future. Institutional integrity is also addressed through accreditation.

Accreditation by the New England Association is not partial but applies to the institution as a whole. As such, it is not a guarantee of the quality of every course or program offered, or competence of individual graduates. Rather, it provides reasonable assurance about the quality of opportunities available to students who attend the institution.

Specialized Accreditations:

- **Business Programs** (Accounting, Administrative Professional, Management, Marketing)
  Association of Collegiate Business Schools and Programs (ACBSP).

- **Medical Assistant** – The New Hampshire Community Technical College-Manchester’s Medical Assistant Programs are accredited by the Commission on Accreditation of Allied Health Education Programs (www.caahep.org) upon the recommendation of the Curriculum Review Board of the American Association of Medical Assistants Endowment (AAMAE).
  Commission on Accreditation of Allied Health Education Programs, 35 East Wacker Drive, Suite 1970, Chicago, IL 60601-2208
  (312) 553-9355

- **Nursing** – National League for Nursing Accrediting Commission (NLNAC), full accreditation; New Hampshire Board of Nursing and Nurse Registration, full accreditation.

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**Notice of Non-Discrimination**

**NON-DISCRIMINATION AND COMPLIANCE**

**Non-Discrimination Policy**

The New Hampshire Community Technical College-Manchester does not discriminate in the administration of its admissions and educational programs, activities, or employment practices on the basis of race, color, religion, national origin, age, sex, disability, veteran status, sexual orientation, or marital status. This statement is a reflection of the mission of the NH Community Technical College System and NHCTC-Manchester and refers to, but is not limited to, the provisions of the following laws:

1. Title VI and VII of the Civil Rights Act of 1964
2. The Age Discrimination Act of 1967 (ADEA)
3. Title IX of the Education Amendment of 1972
4. Section 504 of the Rehabilitation Act of 1973
5. The Americans with Disabilities Act of 1990 (ADA)
7. NH Law Against Discrimination (RSA 354-A)

Inquiries regarding discrimination may be directed to Marion Knedler, NHCTC-Manchester at 603-668-6706, to Sara A. Sawyer, Director of Human Resources for the NH Community Technical College System, 26 College Drive, Concord, NH 03301, 603-271-6300. Inquiries may also be directed to the US Department of Education, Office of Civil Rights, J.W. McCormack Post Office and Courthouse, Room 701, 01-0061, Boston, MA, 02109-4557, 617-223-9662, FAX: 617-223-9669, TDD:617-223-9695, or Email: OCR_Boston@ed.gov; the NH Commission for Human Rights, 2 Chennell Drive, Concord, NH 03301, 603-271-2767, FAX: 603-271-6339; and/or the Equal Employment Opportunity Commission, JFK Federal Building, 475 Government Center, Boston, MA, 02203, 617-565-3200 or 1-800-669-4000, FAX: 617-565-3196, TTY: 617-565-3204 or 1-800-669-6820.

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**Objectives**

The New Hampshire Community Technical College-Manchester is dedicated to the belief that each individual should be provided a continuing opportunity for the development of skills and knowledge, and an increasing awareness of his or her role and responsibility in society. The college is devoted to serving the occupational/educational needs of the State of New Hampshire and assumes a responsibility to help meet the requirements for a skilled workforce through a cooperative effort with local industry, business, service and health organizations.

The college prepares learners for essential professional and workforce occupations with broad, high quality, practical education. Programs employ equipment and materials consistent with the modern workplace, and the faculty blend academic credentials with pertinent work experience. The major programs of study include liberal arts and the intellectual skills necessary for the competent, lifelong learner.

The college believes it is important that individuals establish a set of personal values which are able to be reflected in their own eyes and in the eyes of the community. These values increase through an educational program geared to the continual development of human potential. Acquisition of basic knowledge and saleable skills is only the beginning of the process of education and development that continues throughout life.
**History and Campus Descriptions**

New Hampshire’s system of post-secondary vocational-technical education developed in response to conditions in New Hampshire following the end of World War II. Recognizing that many soldiers, sailors, and airmen, among others, would be demobilized and in need of retraining for civilian life, two State Trade Schools were developed. Since that time, the New Hampshire Community Technical College System has grown to seven colleges and several satellite locations throughout the state.

One of the seven colleges falling under the auspices of the System is the New Hampshire Community Technical College at Manchester. Serving the needs of the Merrimack Valley, the College includes the main campus in Manchester, and a satellite location at Pinkerton Academy in Derry. The college is governed collectively by the state’s Governor, Executive Council, System Board of Trustees, and individually by Advisory Committees, a President and a Chief Campus Officer.

The college enrolls about 3,000 students per semester and offers more than 20 degree and certificate programs as well as workshops and professional development programs. The college includes a Center for Academic Planning and Support, a Learning Resources Center (library), state-of-the-art instructional labs, auditoriums and a full-service Childhood Education Center. The college is accessible to all people with physical challenges.

Manchester Campus - Located on 57 acres near the banks of the Merrimack River, north of the city center, the Manchester campus offers classes and programs in three major connected buildings, and has ample room for future growth while retaining more than adequate green space and parking. As part of New Hampshire’s largest city, the campus is actively engaged in community outreach, and plays an integral role in the increasing ethnic and cultural diversity of the area.

**Admission Requirements**

NH Community Technical College-Manchester welcomes all applicants seeking admission into a degree, professional certificate or certificate program. Although some programs have specific requirements for admission, many courses and programs are open to anyone who completes the application process and can demonstrate the ability to benefit from the program. The following rules will guide the admission of students to the college:

1. New Hampshire residents shall be given preference over those not domiciled in the state and;
2. Second priority shall be given to students qualifying under the New England Regional Student Programs.

Students admitted into a program are required to submit a **non-refundable** advanced tuition deposit of $100 within two weeks of acceptance. This deposit is applied toward tuition fees and confirms that the student has accepted the college’s offer of enrollment in the chosen program and permits the student to register for classes. Registrations in high demand or limited enrollment programs will be processed in the order in which they are received until seats are filled.

**College Application Procedures**

Prior to being granted admission to the college, every applicant must:

1. Be a high school graduate or equivalent.
2. Submit an application for admission in the Admissions Office and pay a $10 application fee in the Business Office.
3. Have official transcripts sent to the college by all secondary and postsecondary institutions previously attended.
   a) Applicants who have earned a high school equivalency certificate or GED must submit a copy of the certificate, including scores.
   b) Applicants who were home schooled are advised to contact the Coordinator of Admissions for more information.
   c) High School seniors admitted to the college must request that their final transcripts be forwarded to the college to indicate successful completion of all requirements for high school graduation.
4. Satisfy the high school course recommendations or requirements noted in the program descriptions in the curricula section of the catalog and/or Specific Program Requirements.
5. Perform satisfactorily on any entrance exams required by the academic program to which admission is desired.
6. Arrange for a personal interview if required.
7. Submit recommendations from school personnel, employees or other professionals, if requested.
Please see individual programs for program specific requirements. Every degree student must demonstrate basic arithmetic and algebra skills before enrolling in college-level math and other courses (e.g., science). To earn an associate degree, students will be required to complete successfully one or more college-level math classes as specified by the particular program and curriculum to which the student has been accepted. Students lacking basic arithmetic and algebra skills may achieve those competencies through developmental math courses offered at the college.

Note: It is the applicant's responsibility to request official transcripts be mailed directly to the Admissions Office. The high school transcripts must be received prior to consideration of the application.

Matriculated status is maintained by successfully completing one course per academic year. Otherwise, a student will be required to reapply for admission. Some classes or programs with limited enrollment may not be available.

**Send Transcripts:**

New Hampshire Community Technical College  
Admissions Office  
1066 Front Street  
Manchester, NH 03102-8518

**International Student Applicants**

New Hampshire Community Technical College-Manchester is authorized under Federal law to enroll non-immigrant students. International applicants seeking a Certificate of Eligibility (I-20) for F-1 status must submit the following documentation:

1. An application for admission with a non-refundable $10 application fee;
2. Official secondary school transcripts, translated into English, listing all courses taken, grading system and grades earned;
3. If applicant has completed college level courses, an official college transcript, translated into English, listing all courses taken, course descriptions, grades earned and grading system;
4. TOEFL: Applicants whose native language is not English must take the Test of English as a Foreign Language (TOEFL). A minimum score of 61 (Internet-based), 173 (computer-based) or 500 (paper-based) is required for admission. For information regarding the TOEFL test contact: TOEFL, Educational Testing Service, Rosedale Road, Princeton, NJ 08541, USA, (609) 921-9000, www.toefl.org.
5. Letter from the financial institution that holds the funds of the person financially responsible for the student's educational and living expenses. The statement must be on official letterhead, list the sponsor's name and the amount of money available for the student. The document must be in English and if the currency held is not in U.S. dollars the exchange rate must be listed.
6. Affidavit or letter of support from the person who will be financially responsible for the student. This letter should include the student's name and their intent to attend New Hampshire Community Technical College-Manchester, as well as the amount of money available for the student's education and living expenses. The letter must be signed by the sponsor and must be in English.
7. If the applicant is currently in this country, we will also require copies of current passport and immigration documents including a Visa, Duration of Status (D/S) stamp on I-20. We will also need his/her address in the country that (s)he plans to return to once (s)he graduates from this college.
8. High demand programs with limited enrollments may not be available to international students. We recommend confirming that the program to which you are applying is open to international students prior to applying.

Applicants (or their spouses) must have enough money available in an account to cover a minimum of one year of expenses that include: out-of-state tuition, fees, living expenses, and books. All of the above documentation must be submitted and the student accepted before a Certificate of Eligibility (I-20) for an F-1 visa will be issued. All F-1 students must be full-time (12 credit hours or more) each semester (except summer) in order to maintain their visa status. International students must meet with the International Student Counselor in the Center for Academic Planning and Support (CAPS) upon arrival.

**Senior Citizens**

Adult learners aged 65 and over who are NH residents may enroll in credit courses at a tuition cost of 50% at NHCTC-Manchester if space is available. Lab and other fees are to be paid by student. Full tuition, lab, and other fees will be charged for all non-credit, enrichment, professional development and recertification classes.

**Class Schedules**

Class schedules noting specific times and days are developed on a semester-by-semester basis and are published in the Semester Course Scheduler. Classes are scheduled during the day, evening, weekends and online. Students completing program requirements may be asked to take classes at any of those times.
WHAT IS FINANCIAL AID?

Financial aid is money for direct and indirect college expenses. This money comes in three forms:

- Grants which DO NOT have to be repaid
- Loans which DO have to be repaid
- Part-time jobs from which the student earns an hourly wage also known as Federal Work Study.

Students who are awarded financial aid may receive any or all of these forms of aid.

Financial Aid Funds Defined

The college’s financial aid program assists students who are unable to meet their expenses entirely from their own family resources. Students must be enrolled in an eligible degree, diploma or certificate program in order to be considered for financial assistance, and must meet both qualitative and quantitative standards for satisfactory progress. These standards are described in the Financial Aid Handbook. Completion of the Free Application for Federal Student Aid form (F.A.F.S.A.) is required for consideration for Pell Grants, Perkins Loans, Work Study, Supplemental Educational Opportunity Grants, Stafford Loans and the New Hampshire Incentive Program. The application is available in the college’s Financial Aid Office, at local high schools and online at www.FAFSA.ed.gov.

**Sources of Financial Aid**

**Pell Grant**

The Pell Grant is a federally-funded program which assists students with the cost of attending college. A Pell Grant does not have to be paid back. To receive a Pell Grant, the student must be an undergraduate who does not already have a bachelor’s degree. Awards are granted on a sliding scale ranging from $400 to $4,310 depending on the family financial position.

**Supplemental Educational Opportunity Grant (SEOG)**

SEOG Grant awards are made available to students who demonstrate exceptional financial need. A SEOG Grant also does not have to be paid back. To receive a SEOG Grant, a student must be an undergraduate who does not already have a bachelor’s degree. Awards at this college range from $100 to $600 per year.

**Perkins Loan**

Perkins loans are made available to students who demonstrate financial need and are enrolled in at least 9 credits per semester. Perkins Loans are low-interest (5%) loans made through the Financial Aid Office at the College. Students may borrow up to $1,500 per year, depending on the availability of federal funds. Repayment begins and interest accrues 9 months after the date of graduation.

**Federal Work Study (FWS)**

The Federal Work Study Program (FWSP) gives the student an opportunity to earn money for educational purposes on a part-time basis as well as a way to develop skills that are important in a workplace environment. Typically, students work in a variety of college offices within a support role under the supervision of a faculty or staff member. Some off-campus positions are also available. Whenever possible, students are placed in roles that complement their program of study. Students will be paid at least the current minimum wage. Students who qualify for Federal Work Study will be required to perform the work assigned in a responsible and professional manner. A confidentiality agreement must be signed for all work study positions. In most cases, work-study hours are limited to a 10-12 hour work week. Eligible students must demonstrate need and be enrolled in at least 6 credits per semester.

**Stafford Loans (Formerly GSL)**

Stafford Loans are low-interest loans made to the student by a lender. Freshmen may borrow up to $3,500 and Seniors may borrow up to $4,310 per academic year. Repayment begins and interest accrues six months after the date of graduation. Eligible students must demonstrate need and be enrolled in at least 6 credits per semester.

**New Hampshire Incentive Program (NHIP)**

NHIP provides grants for New Hampshire residents attending a college within or outside the state of New Hampshire. Applicants must be at least half-time students and must demonstrate financial need. There is an early application deadline date of May 1 each year.

**Federal Parent Loans for Undergraduate Students (PLUS)**

Federal Loans for Undergraduate Students are meant to provide additional funds for educational expenses. These loans are made to parents of undergraduate, dependent students. Parents of dependent undergraduates may borrow up to a student’s cost of attendance less estimated financial assistance. The interest rate for these loans is variable and set annually not to exceed nine percent (9%). Interested parents will be required to apply for this loan. This loan is credit based.

**LEAF Loan**

The Loan for Educational Assistance Funding (LEAF) is a private, non-federal loan for NH residents or non-residents enrolled at least half-time (6 credits) in an eligible degree or certificate program at an eligible NH educational institution. Although not required, all students are strongly encouraged to complete the financial aid process at their school before applying for a LEAF Loan.

**STUDENT ELIGIBILITY**

To receive aid from the student aid programs, you must:

- Have financial need, with the exception of some loan programs.
- Have a high school diploma, or a General Education Development (GED) Certificate.
- Be accepted and enrolled as a matriculated student.
- Be working toward a degree or a certificate in a financial-aid-eligible program. Check with the Financial Aid Department to determine if your program is eligible.
- Be a U.S. citizen or eligible non-citizen.
- Have a valid social security number.
- Return all required documentation to the Financial Aid Office.
- See Financial Aid Funds Defined to ensure you meet all criteria for loan programs.
- Maintain satisfactory academic progress: (See policy below)

The Higher Education Act (HEA) and the Department of Post-secondary Community Technical Education require that students maintain satisfactory progress in the course of study they are pursuing in order to receive financial aid under Title IV of the HEA. Satisfactory progress is based on quality and quantity of performance. For specific information regarding this policy, please refer to the Financial Aid Handbook.

**FINANCIAL AID SATISFACTORY ACADEMIC PROGRESS POLICY**

The Financial Aid office is required by federal regulations to periodically review financial aid recipients to ensure that they are making academic progress towards the completion of their program of study. Satisfactory academic progress for financial aid recipients is measured by both qualitative and quantitative standards and is an assessment of...
must complete more than 2/3 of the credits attempted.

In general, coursework that is taken while in attendance at this college and applies to your academic program is taken into account when reviewing your academic record for satisfactory academic progress. However, there are some exceptions. Please refer to the table below for a breakdown of how each type of course or credit is treated in the review.

### Qualitative Standard

#### Cumulative GPA Component

A student must maintain a minimum cumulative grade point average as noted below to be considered as making satisfactory academic progress.

<table>
<thead>
<tr>
<th>Total Credits Earned Toward Program</th>
<th>Minimum Cumulative Grade Point Average Required For the Program</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Certificate Diploma</td>
</tr>
<tr>
<td></td>
<td>Associate</td>
</tr>
<tr>
<td>0-13</td>
<td>1.50</td>
</tr>
<tr>
<td>14-27</td>
<td>2.0</td>
</tr>
<tr>
<td>28-40</td>
<td>1.80</td>
</tr>
<tr>
<td>41+</td>
<td>2.0</td>
</tr>
</tbody>
</table>

#### Quantitative Standard

#### Completion Rate Component

A student must successfully complete more than two-thirds (66.66%) of the total credits s/he attempts throughout his/her academic career at the college. All attempted credits resulting in either an academic grade or administrative transcript notation will be included in the quantitative calculation.

For example, a student who has enrolled in 36 credits throughout their academic career at the college must pass more than 24 credits in order to be making satisfactory academic progress.

### Maximum Timeframe Component

A student may receive student federal aid for any attempted credits towards his or her program of study as long as those credits do not exceed 150% of the published length of the student's program of study.

For example, a student enrolled in an eligible 24-credit certificate program can receive financial aid for up to 36 credits attempted. Likewise, a student enrolled in a program of study that requires 64 credits to earn the degree can receive student federal aid for a maximum of 96 credits attempted.

### Academic Periods Included in the Review

The qualitative and quantitative standards of the Satisfactory Academic Progress policy will be used to review the academic progress for all periods of the student's enrollment. Even periods in which the student did not receive FSA funds will be included in the review. Additionally, periods for which the student was granted academic amnesty will be included in the review.

### Satisfactory Academic Progress Review Process (SAP)

<table>
<thead>
<tr>
<th>Question</th>
<th>Answer</th>
</tr>
</thead>
<tbody>
<tr>
<td>When is my academic progress reviewed?</td>
<td>At the end of each semester</td>
</tr>
<tr>
<td>Are there any probationary periods?</td>
<td>Yes, Probation and Final Probation</td>
</tr>
<tr>
<td>Is there an appeal process?</td>
<td>Yes</td>
</tr>
<tr>
<td>Can you regain financial aid eligibility once you lose it?</td>
<td>Yes</td>
</tr>
</tbody>
</table>

The qualitative and quantitative components of the SAP policy will be reviewed at the end of each semester within the regular academic year of the student’s program of study.

Students who meet SAP standards will be coded as making satisfactory academic progress and will retain eligibility for Student Federal Aid for the following semester.

Students who do not meet SAP standards will be placed on SAP probation for one semester. Students placed on SAP probation will retain their eligibility for Student Federal Aid for the following semester.

Students placed on SAP probation:

1. **At the end of the probationary period, SAP standards will be reviewed.** If the student meets SAP standards, s/he will once again be coded as making satisfactory academic progress and will retain eligibility for Student Federal Aid for the following semester.
   
   If the student is still unable to meet SAP standards, s/he may be placed on SAP final probation unless otherwise determined by the Financial Aid Office. Students placed on SAP final probation will retain their eligibility for Student Federal Aid for the following semester.

2. **Students placed on SAP final probation:**
   
   At the end of the final probationary period, SAP standards will be reviewed again. If the student meets SAP standards, s/he will once again be coded as making satisfactory academic progress and will retain eligibility for Student Federal Aid for the following semester.
   
   If the student is still unable to meet the standards for SAP, s/he will no longer be eligible to receive federal student aid at the institution until such time that s/he is able to meet the standards of SAP.
HOW TO APPLY FOR FEDERAL STUDENT AID

To apply for a PIN number go to www.pin.ed.gov (needed to sign FAFSA on the web)

•Mail a paper copy of your FAFSA (This takes 6 to 8 weeks to process once received by the Department of Education)
•To ensure that you have enough time to complete the Financial Aid process before payment/payment arrangement is due (two weeks prior to class start), please start the Financial Aid process 8 weeks before classes commence. If your financial aid process is not complete by the payment/payment arrangement deadline, you will be responsible for all charges and will be reimbursed once your financial aid has been awarded/dispursed to your student account.

Federal School Code
The Title IV Code for NHCTC/Manchester is 002582.

TUITION RATES

IN-SATE STUDENTS (New Hampshire Residents)
$175.00 per credit

NEW ENGLAND REGIONAL STUDENTS (CT, MA, ME, RI, VT)
$262.00 per credit

OUT OF STATE STUDENTS / INTERNATIONAL STUDENTS
$400.00 per credit

SUMMER SEMESTER (where applicable)
Students will be charged the applicable tuition rate on a per credit basis for any program-required course work over a summer semester.

CREDIT BY EXAMINATION
A fee of $25.00 per credit, plus all direct costs associated with providing a laboratory portion of an exam, will be charged to a student wishing to receive credit by examination.

NURSING CLINICAL SURCHARGE
All nursing students taking clinical courses will be charged a nursing clinical surcharge of $350 per semester. This surcharge is designed to assist in covering the increased expenses associated with clinical classes. This fee is in addition to the lab fee. Explanation: The New Hampshire Board of Nursing adopted a change in the chapter 600:11-8.51 rule which changed the student/faculty ratio from 10:1 to 8:1, which has impacted clinical supervision costs. The Board of Nursing governs the instruction offered to nursing students, and the Community Technical Colleges must comply with their rules which took effect June 26, 1998.

PROTESTED CHECKS
A fee of $25 or 5% of the face value of the check, whichever is greater, plus any bank fees, will be charged for any check protested or returned for non-sufficient funds.

LIBRARY FINES
Students will be assessed a fine of $.25 per item/per day for all overdue Library materials.

ACADEMIC INSTRUCTION FEE
A fee will be charged for all Laboratory/Clinic/Practicum/Co-op/Internship or other similar experiences. This fee is calculated by subtracting the number of lecture hours from the number of credit hours and multiplying the remainder by $44 for each course. This fee will be added to the normal tuition charge for that course. (See example next page.)
EXAMPLE:
BIOL110 A&P I
This fee will be charged to all students with no exceptions.
3 3 4
(4 credits - 3 lecture hours = 1 x 44 = $44)

COMPREHENSIVE STUDENT SERVICES FEE
$5 per credit - This per credit fee is charged for every credit regardless of the number of credits taken.

On-line courses will be assessed a CSS fee.

COLLEGE COSTS/EXPENSES 2007-2008
TUITION Per Semester
New Hampshire Resident $175.00 per credit
New England Regional Student Program (NERSP) 262.00 per credit
Out of State or International Students 400.00 per credit

FEES (Required)
Placement Testing (Accuplacer) 12.00
Orientation Fee 30.00
Application Fee 10.00
Nursing Clinical Surcharge (per semester) 350.00
Lab Fee** 44.00 per credit
Student Comprehensive Fee 6.00 per credit
Graduation Fee 75.00
Transcript Fee 3.00
Transcript Fee if faxed 5.00
Deferred Payment Fee 30.00
Proctor Exam Fee $40 per exam for non-NHCTC students

Books and Supplies (Estimated)
Texts and Writing Materials $700.00
Automotive Tools and Materials 2600.00
Nursing Uniforms, Accessories, Supplies 150.00
Licensing Exam 250.00
NLN Pre-Admission RN Examination 40.00
Student Accident Only Coverage /12 Months 112.00
Student Accident & Sickness Coverage /12 Months 420.00
Student & Family Accident Only Coverage /12 Months 458.00
Student & Family Accident & Sickness Coverage /12 Months 2983.00
Nursing Student Liability Insurance 20.00

*Tuition rate is established by the Board of Trustees and is subject to change without notice.

PAYMENT
Payment of Tuition Deposit
Applicants accepted as students must pay a non-refundable tuition deposit of $100 upon notification of acceptance. The deposit reserves a place for the student and is applied toward the first semester's tuition.

Payment of Tuition and Fees
Billing for tuition and fees is coordinated through the college Business Office. Bills are mailed approximately 30 days prior to the beginning of each semester. Payment or arrangement for payment must be made two weeks before the beginning of the semester. For late registration, payment in full must be made upon registration. Discover, Visa/MasterCard, check, or cash are accepted as payment.

Students awaiting scholarships or financial aid awards to cover tuition may request a deferred payment through the Business Office subject to the approval of the President. Payment plans are available at the college Business Office through ‘Nelnet Business Solutions” (formerly FACTS Tuition Management). If payment or arrangement for payment is not made, students will be administratively withdrawn, but will remain responsible for tuition and fees. NOTE: A student may be academically withdrawn later in a semester, and will be responsible for all tuition and fees.

Some students will be eligible to sign a tuition deferment with no up front tuition payment. In order to sign a financial aid deferment with the Business Office, you must have filed your FAFSA by the date associated with your respective start semester:

Summer - April 15
Fall - July 15
Spring - November 15

If you have not filed by the respective date, you may be required to make alternate payment arrangements with the Business Office for that semester. Once you file your FAFSA, you can be reimbursed for that semester depending upon eligibility. Please consult the Financial Aid Office for more information.

Collection Clause
The following clause is included on college forms, with areas for student signature, signifying their understanding of their financial obligations.

“I understand by registering for courses at NHCTC, I am financially obligated for ALL costs related to the registered course(s). Upon a drop or withdrawal, I understand I will be responsible for all charges as noted in the student catalog and handbook. I further understand that if I do not make payment in full, my account may be reported to the credit bureau and/or turned over to an outside collection agency. I also understand I will be responsible for the costs of the outside collection agency, any legal fees, and any bounced check fees under RSA 6:11, which will add significant cost to my existing account balance.”

Veterans
The Registrar verifies veteran registration two weeks after classes begin. Veterans are responsible for payment of tuition and fees pending the receipt of benefits.

TUITION REFUND POLICY
Credit Courses
Students who officially withdraw from the college/institute or an individual course by the end of the eighth (8th) calendar day of the semester will receive a 100% refund of tuition, less nonrefundable fees. This policy applies to all semester lengths and alternative semester formats. Students in classes which begin after the designated start of the semester (i.e., a mid-semester start) will have 8 calendar days from the start of the class to withdraw for a full refund. Exception: students who meet for two weeks or fewer must drop by the end of the first day of the class in order to get a 100% refund.

Non-credit Courses
Students registered for non-credit workshops and courses must withdraw in writing at least three days prior to the first workshop session in order to receive a full refund of tuition and fees.

The College President or designee may grant a tuition refund or tuition credit under extenuating circumstances on a case-by-case basis, such as military activation, administrative error, or documented long term illness. In order to receive a tuition credit, supporting information such as physician's note, hospital confirmation, military assignment, etc., must be provided. Students wishing to be considered for an exception must still complete the add/drop form. The complete procedures for students with extenuating circumstances can be obtained in the Business Office.
Return of Title IV Funds: Mandated by Law
Students who withdraw from school before the 60% point in a semester will have to repay a portion or all of their Federal Pell Grant, Federal SEOG grant, and Federal Perkins Loan funds to the United States Department of Education. In terms of Federal Family Education Loans (Stafford student loans), the unearned portion of the loan money will be returned to the student’s lender. The exact amount required to be returned will vary, depending on the amount of grant and loan money the student received and at what point in time the student withdraws from the College.

In addition, the student will be liable for the balance owed the College for tuition, fees and if applicable, room and board. The student will receive a revised statement of account for the expenses incurred, which will include the reduction and/or loss of Federal Title IV funds.

NOTE: Federal Stafford Loans (FFELP). If a student is in the first year of an undergraduate program, is a first-time borrower under the FFEL Program (Stafford Loan), and withdraws from the college prior to 30 days into the term, the student becomes INELIGIBLE for the Stafford Loan.

Students who choose to withdraw from the College must complete a College Withdrawal Form. This form must be signed by the student and various campus offices and then be returned to the Registrar’s Office.

ACADEMIC POLICIES

I. DEGREE REQUIREMENTS

ASSOCIATE OF ARTS DEGREE (A.A)
Programs leading to this degree provide students with continuous education, career mobility, and full participation in community life. The program is also consistent with the objectives to provide an educational background that is broad enough for the student to continue his/her education and training according to their and society’s changing needs, and to provide the student with an educational experience ensuring flexibility of occupational choice. It also serves students who plan on directly entering the workforce or enhancing their career mobility by providing a planned sequence of arts and sciences courses that not only give the students the core competency skills required by today’s business, but the ability to learn how to learn, thereby enhancing workers with flexibility and retraining for new and unanticipated application of knowledge and skills.

The Liberal Arts program offers the equivalent of the first two years in a four-year Bachelor of Arts or Bachelor of Science program. The program is flexible; students select courses based on the requirements of the four-year college to which they plan to transfer. Upon completion of the Liberal Arts program, the student should have an academic background sufficient to transfer into a baccalaureate degree program as well as to provide a foundation for the acquisition of skills and ability to learn how to learn in the workplace for entry level jobs requiring a broader base of arts and sciences and career mobility.

The New Hampshire Community Technical College System offers two types of Associate in Arts degrees; one which focuses on a general liberal arts education and the other which is developed for specialized transfer designed by the offering college. The Associate in Arts Degree program requires a minimum of 64 credits as follows:

Associate in Arts Degree - general liberal arts education
(See Program of Study section within Liberal Arts for specific NHCTC-Manchester degree requirements)

<table>
<thead>
<tr>
<th>Subject</th>
<th>Credits</th>
</tr>
</thead>
<tbody>
<tr>
<td>English Composition</td>
<td>3-4</td>
</tr>
<tr>
<td>English Electives</td>
<td>3-4</td>
</tr>
<tr>
<td>Foreign Language/Humanities/Fine Arts</td>
<td>9</td>
</tr>
<tr>
<td>Mathematics</td>
<td>6-8</td>
</tr>
<tr>
<td>Lab Science</td>
<td>8</td>
</tr>
<tr>
<td>Social Science</td>
<td>9</td>
</tr>
<tr>
<td>Liberal Arts Electives</td>
<td>15</td>
</tr>
<tr>
<td>Open Electives*</td>
<td>9-12</td>
</tr>
<tr>
<td><strong>Total Credits</strong></td>
<td><strong>64</strong></td>
</tr>
</tbody>
</table>

* A computer literacy course may be included within the open elective area.

ASSOCIATE IN SCIENCE DEGREE (A.S.)
Programs leading to this degree include courses consisting of a minimum of 32 credits of specialized technical-occupational education and a minimum of 24 credits in General Education. Such programs provide direct entry into employment and transfer into the follow-on baccalaureate component of the Associate Degree level technical-occupational curriculum.

The Associate in Science shall provide:

a. A minimum of 32 credits of specialized study in courses clearly identifiable with the technical skills, proficiency, and knowledge required for career competency.

b. A minimum of 24 credits in General Education. Courses fall into the areas as follows:

<table>
<thead>
<tr>
<th>Subject</th>
<th>Minimum</th>
</tr>
</thead>
<tbody>
<tr>
<td>1. English Composition and Literature</td>
<td>6 credits</td>
</tr>
<tr>
<td>2. Science</td>
<td>3-4</td>
</tr>
<tr>
<td>3. Math</td>
<td>3</td>
</tr>
<tr>
<td>4. Social Science</td>
<td>3</td>
</tr>
<tr>
<td>5. Foreign Language/Humanities/Fine Arts</td>
<td>3</td>
</tr>
<tr>
<td>6. Liberal Arts electives</td>
<td>6</td>
</tr>
</tbody>
</table>

ASSOCIATE IN APPLIED SCIENCE DEGREE (A.A.S.)
Programs leading to this degree include courses consisting of a minimum of 32 credits of specialized technical-occupational education, and a minimum of 21 credits of General Education. Such programs emphasize specific outcomes designed to meet competencies required for direct entry into employment and to provide a basis for transfer, at a minimum, of the General Education component of the curriculum.
Although Associate in Applied Science (A.A.S.) degree programs are designed for direct entry into the workforce, they cannot be considered terminal. In addition to the necessity for lifelong learning in response to the rapidly changing technologies, students can expect to make several career changes during their lifetime. A.A.S. programs do not have a directly related occupational specific curriculum upper-division component. It should be noted, however, that some Bachelor's degree institutions have developed upper-division programs to recognize this degree for transfer purposes.

The A.A.S. Degree programs shall provide:

a. A minimum of 32 credits of specialized study in courses clearly identifiable with technical skills, proficiency, and knowledge required for career competency.
b. A minimum of 21 credits in General Education. Courses fall into the following areas:

1. English Composition and Literature and/or Communication 6 credits
2. Science 3-4 credits
3. Math 3-4 credits
4. Social Science 3 credits
5. Foreign Language/Humanities/Fine Arts 3 credits
6. Liberal Arts electives 3 credits

Performance-Based Learning
NHCTC has identified competencies which must be attained in each degree program. Students will be awarded the Associate Degree upon completion of academic requirements and demonstration that those required program competencies have been achieved.

II. Professional Certificate Requirements

Professional Certificates are granted in selected programs with a defined curriculum having a minimum of 32 credits and a maximum of 36 semester hours to develop skills in an occupational field. A Professional Certificate also consists of a minimum of 12 General Education credits and is designed to facilitate transfer into an Associate Degree if the student decides to continue.

III. Student Academic Classifications

Each student is expected to demonstrate orderly progress in completing his/her educational objective at NHCTC. To help clarify each student's status at NHCTC, students are assigned to one of the following categories.

1. Full-time student - a person who is enrolled in 12 or more semester credit hours.
2. Part-time student - a person who is enrolled in fewer than 12 semester credit hours.
3. Matriculated student - a student who has been accepted/admitted to a certificate, professional certificate, or degree program on a full-time or part-time basis.
   (Matriculated status is maintained by taking at least one course per academic year; otherwise, a candidate will be required to re-apply for admission and abide by any new academic requirements in force at that date.)

Requirements for graduation are defined by the program of study to which students have been admitted at the time of matriculation.

4. Non-matriculated student - a student who is taking either credit or non-credit courses, but has not been formally accepted/admitted to a certificate, professional certificate, or degree program.

IV. Academic Record

Attendance Policy
It is the responsibility of NHCTC students to attend all classes, laboratory sessions, and clinical/co-op affiliations. Students must recognize that absence will interfere with academic success in their program of study. The instructor will be responsible for informing students of the attendance policy at the beginning of each course.

The College requires faculty to verify student attendance twice within a term: at the first class meeting of each term and at the conclusion of the Add/Drop period.

The College requires an instructor have a published attendance policy. When applicable, the instructor is required to formally withdraw any student who has violated the instructor's attendance policy at any time during a term, indicating the last date of attendance, using the withdrawal form prescribed by the Registrar's Office.

Auditing Courses
Under the Audit policy, students may enroll in courses which provide an opportunity to learn more about the challenges of college work, explore a discipline of interest, refresh prior learning, or supplement existing knowledge. Typically, a student attends lectures, seminars and/or labs but does not complete graded assignments. When enrolled as an audit, the student will not be given a final grade nor will credit towards graduation be given for the course (the academic transcript will reflect AU for the course). Students must pay full tuition for the course. Financial Aid does not cover costs for an audited course.

Not all courses can be taken for audit, and entry into a course as an auditing student is by permission of the instructor. A student must complete a registration as an audit during the first week of classes. Once admitted as an audit, the student may not change to credit status; likewise, a student registered for credit may not change to audit status.

Change of Program
Students wishing to change their major should submit a Change of Major Form to the Admissions Office. Credit will be transferred only for those courses that apply to the new program. Some programs with limited enrollment may not be available.

Changing Course Requirements
The college is constantly reviewing and upgrading the content of programs offered to ensure that each graduate receives adequate knowledge and training to perform competently in a chosen technical field. To accomplish this, the college reserves the right to modify course requirements based on its educational and professional objectives and the needs of its students.

Course Repeat
For purposes of calculating the cumulative GPA (CGPA), when a student repeats a course at the same NHCTC institution, the grade achieved in the most recent course will be the grade used in the CGPA calculation. All previous grades will remain on the transcript but not used in the calculation. Only those repeated courses completed at the student's college of matriculation will be used in the calculation of the CGPA; repeated courses completed at an institution outside of the student's college of matriculation and transferred into the student's college of matriculation will not be used in the calculation of the CGPA.
Grading
Students are assigned grades based upon evaluations of their work. Grades are given at the end of each semester and are based on criteria listed on an individual instructor’s syllabus, but generally include quizzes, tests, projects and participation. Standards for grades are listed below. Clinical grades are recorded on a pass/fail basis and are not part of the grade point average.

<table>
<thead>
<tr>
<th>Letter</th>
<th>Quality</th>
<th>Quality</th>
</tr>
</thead>
<tbody>
<tr>
<td>A</td>
<td>4.0</td>
<td>AF</td>
</tr>
<tr>
<td>A-</td>
<td>3.7</td>
<td>AU</td>
</tr>
<tr>
<td>B+</td>
<td>3.3</td>
<td>CS</td>
</tr>
<tr>
<td>B-</td>
<td>2.7</td>
<td>I</td>
</tr>
<tr>
<td>C+</td>
<td>2.3</td>
<td>P</td>
</tr>
<tr>
<td>C</td>
<td>2.0</td>
<td>W</td>
</tr>
<tr>
<td>C-</td>
<td>1.7</td>
<td>WF</td>
</tr>
<tr>
<td>D+</td>
<td>1.3</td>
<td>WP</td>
</tr>
<tr>
<td>D</td>
<td>1.0</td>
<td></td>
</tr>
<tr>
<td>D-</td>
<td>0.7</td>
<td></td>
</tr>
<tr>
<td>F</td>
<td>0.0</td>
<td></td>
</tr>
</tbody>
</table>

Explanation of Grades: AF, AU, CS, I, NP, P, W, WF, WP

**AF:** Instructor or administrator initiated withdrawal at any time for reasons other than poor grade performance, e.g., failure to meet attendance requirements, as published in the instructor's syllabus, violation of the Student Code of Conduct, disruptive behavior, etc. The grade may also be issued if a student registered in a clinic, practicum, internship or lab is deemed unsafe or performing in an unsatisfactory manner as determined by an evaluation by a faculty member/agency supervisor in accordance with department criteria and procedure. AF is calculated in the GPA as an "F."

**AU:** A course taken as an audit does not earn credit and cannot be used to meet graduation requirements. Admission by permission of the instructor. Not all courses can be taken for audit. See Auditing Courses.

**CS:** Continuing Study. This grade allows a student to re-register for a developmental course if competencies have not been met by the end of the course. It is intended for students who have demonstrated progress and a commitment to succeeding in the course, but who need more time to achieve competencies. The CS grade does not affect the student's GPA.

**I:** Incomplete grade. Indicates that a student has not completed a major course assignment due to extraordinary circumstances. It is not used to give an extension of time for a student delinquent in meeting course responsibilities. The I grade is not calculated into the GPA. However, all work must be completed by the end of the third week of the subsequent semester or the grade defaults to an F. See Incomplete Grades.

**NP:** No Pass; unsatisfactory work; not calculated into the GPA.

**P:** Pass; not calculated into the GPA.

**W:** Student initiated withdrawal from a course at any time prior to completion of the drop deadline (60% of the course) which does not affect the GPA.

**WP:** Student initiated withdrawal from a course after the drop deadline (60% of the course); the student must have a passing grade at the time of the drop, as determined by the instructor, and does not affect the GPA.

**WF:** Student initiated withdrawal from a course after the drop deadline (60% of the course); student has a failing grade at time of drop, as determined by the instructor. The WF grade is calculated in the GPA as an "F."

**Grade Point Averages**
Scholastic standing at the end of each semester is determined via the grade point average (GPA), computed by dividing total semester points (grade equivalent multiplied by credit hours) by total credits attempted. The cumulative grade point average (CGPA) is determined at the end of the second and subsequent semesters by dividing cumulative points by the total credit hours attempted, taking into account all previous work completed. Refer to the Student Handbook for additional information pertaining to calculating or determining GPAs and CGPAs.

**Incomplete Grades**
An Incomplete Grade (I) indicates that a student has not completed a major course assignment (usually a final exam or culminating final assessment) due to extraordinary circumstances, such as serious illness, death in the family, etc. The grade is applied only in those instances where the student has a reasonable chance of passing. It is not used to give an extension of time for a student delinquent in meeting course responsibilities.

The work must be completed by the student through formal arrangement with the instructor no later than:

- *the end of the third week in the spring semester for a grade issued in the fall semester;
- *three weeks from the earliest start date of the summer term for a grade issued in the spring semester.*

Should the student fail to complete the work within the designated period, the grade will automatically become an F. Exceptions to the above deadlines may be made by the Vice President of Academic Affairs or his/her designee.

"I" grades will not be included in the computation of the Grade Point Average. An "I" grade may affect a student's financial aid. Students should contact the Financial Aid Office for further information.

**Matriculation**
A student who has taken individual courses and then decided to work for a degree should commit to a specific program and formally matriculate after proper counseling prior to the satisfactory completion of 9 semester hours in appropriate courses.

A student who has completed more than 9 semester hours may find that not all of them can be applied toward the degree he/she seeks; hence, the importance of matriculating before completing 9 semester hours.

**Residency Requirement**
The minimum academic resident credit requirement for an associate degree is 16 credit hours. A minimum of 8 credit hours of the courses taken to meet the requirement shall be advanced courses in the student's major study or in appropriate advanced courses in related fields. Advanced courses carry a course number of 200 or higher. Students may not test out of courses in order to fulfill their residency requirement.

- a. For an Associate Degree, a minimum of 16 credits must be obtained from credit courses offered directly by and under the full control of the institution concerned. Advanced courses carry a course number of 200 or higher. At least one half of those credits must carry a course number of 200 or higher.
- b. For a Professional Certificate, a student must complete at least 9 credits or 25% of the credits, whichever is larger, required for the Professional Certificate at the institution from which it is awarded. At least half of those credits must carry a course number of 200 or higher.
- c. For a Certificate, a student must complete at least 6 credits or 25% of the credits, whichever is larger, required for the Certificate at the institution from which it is awarded. At least half of those credits must carry a course number of 200 or higher.
Students' Bill of Rights
The college shall provide an environment that fosters academic freedom, ensures the integrity of the academic process, and protects the principle of intellectual diversity. The classroom is a forum for exposing students to scholarly viewpoints. Students will be graded not on the basis of their political, religious or ideological beliefs, but on the basis of their reasoned answers and appropriate knowledge of the subjects and disciplines they study and in accordance with the academic standards set forth in the course syllabus.

V. Adding/Dropping Courses

Before adding or dropping a class or classes, students must consult their Academic Advisor and/or the instructors responsible for those classes.

Adding a Course
A course may be added at any time prior to the start of the second week of the semester or other prorated timeline. Students remaining in the same course who wish to change their section must do so through formal notification to the Registrar’s Office by using the ADD/DROP form with the instructor’s approval.

Dropping a Course
The student should initiate the official drop procedure after consultation with his/her faculty advisor. Simply ceasing to attend classes or notifying the instructor does not constitute officially dropping a course.

Though there may be financial or academic penalties involved, courses may be dropped at any time, but only through formal written notification to the Registrar’s Office and completion of the following procedure:

Before officially dropping a course, the student should first discuss the matter with the instructor and faculty advisor. If, after discussing the matter with both individuals, the student decides to drop, an ADD/DROP form should be obtained from the Registrar’s Office. The form must be completed by the student and submitted to the Registrar’s Office. Any student who officially drops from a course...

1. any time prior to the end of the eighth (8th) calendar day of the semester, will receive no grade in the course, and no notation will appear on his/her academic record.
2. up to the end of the tenth (10) week of a semester will receive a "W" grade on his/her transcript.
3. up to ten (10) days prior to the beginning of the final exam period, will receive Withdraw/Pass (W/P) or Withdraw/Fail (WF) on the transcript. The W/P is not calculated in the GPA. The WF is calculated in the GPA as an "F."
4. When there are fewer than ten (10) class days remaining to the beginning of the final exam period, students will receive an appropriate grade other than W/P or WF, and that grade will be computed on the transcript in the student's grade point average.

Please note the above timeline is specific to classes that meet 16 weeks. Any class that meets less than 16 weeks will follow a prorated timeline.

If you decide to drop a class.... DO NOT JUST STOP ATTENDING.
FILL OUT AN ADD/DROP FORM IN THE REGISTRAR’S OFFICE.

Re-admission to the College
Students who have withdrawn, or who have been suspended by the college, may apply for re-admission. Students may continue to take courses at the college on a non-matriculated basis if space is available. Contact the Admissions Office for more information.

Withdrawal from the College
A student who finds it necessary to withdraw from the college is strongly encouraged to complete the established process, which includes completion of an official withdrawal form (available from the Registrar) and participation in an exit interview with the Vice President of Student and Community Services or his/her designee. The purpose of the exit interview is to communicate the college's academic and financial policies pertinent to the date of withdrawal, and to offer support and academic advisement as needed and desired. Failure to withdraw officially will result in a notation on the student's permanent record: Withdrawn-Not-in-Good-Standing.

VI. Academic Placement Policy

Any student admitted into a degree, professional certificate or certificate program at NHCTC will be required to take placement tests in reading, writing and mathematics. The goal of placement testing is to identify areas of strength and weakness so that appropriate course placements can be made for math and English, or for courses that are impacted by math, English and reading competencies. Students who are not making application to a program are strongly encouraged to take the placement tests in order to meet course prerequisites as well as maximize opportunities for success.

NHCTC’s placement policy may be waived, in full or part, for those individuals who have met one or more of the following conditions:

1. Earned a minimum score of 500 on the SAT verbal and a minimum score of 500 on the SAT quantitative.
2. Completed a computer-based placement test (CBT) within the past three years at NHCTC or another accredited postsecondary institution.
3. Transferred to NHCTC a math or English course from another accredited institution.

The online placement tests (ACCUPLACER®) are administered by CAPS and can be done on a drop-in basis during the Center's open hours. ACCUPLACER is a computer-based assessment that is adaptive in nature, carefully selecting questions based on prior responses to get the most information in the least amount of time.

College advisors will use placement scores along with other important information to develop an academic schedule that is right for each student. Students who elect not to take the placement test or enroll in courses that are incompatible with placement or advisor recommendations, will be required to sign a waiver form.

Any student who has a disability that might interfere with his/her ability to take the assessment independently may request special testing accommodations from the Coordinator for Disability Services. Students who are non-native speakers of the English language may access a variation of the placement test (LOEP) that will determine course placement based on assessed levels of English proficiency.


ENGLISH DEPARTMENT PLACEMENT POLICY
ENGL098 is the first in a sequence of developmental courses designed to build the requisite skills for success in ENGL110. The prerequisite for ENGL098 is placement or a grade of C or better in ENGL098. To move directly from ENGL098 to ENGL110, the following conditions must be met:

- Minimum grade of B in ENGL098 plus instructor approval or
- Accuplacer placement in ENGL110.

VII. Advanced Standing

A matriculated student who is able to present evidence supporting education in one or more courses applicable to the student's program of study may request that those credits/experience be evaluated and applied to graduation requirements. Four methods of gaining advanced standing are as follows:

1. Transfer of credit from another institution;
2. College Level Examination Program (CLEP);
3. Credit by Examination (Internal), or
4. Credit for prior learning experience.

1. Transfer of Credit from Another Institution

Students may transfer credits earned at other accredited institutions for coursework required by their NHCTC major program. It is the student’s responsibility to furnish the college with (1) official transcripts of academic courses from each college they have attended and (2) catalogs from each institution attended with course descriptions for which transfer credit is sought. Grades of "C" or better in courses judged by the college to be equivalent in nature and content to
NHCTC offerings will be accepted. Students seeking a degree/professional certificate at NHCTC must fulfill residency requirements. A student must have a minimum of 64 credits in order to complete a degree and must complete all required courses for their academic program.

Transfer of a course to this institution does not guarantee transfer of that same course to subsequent institutions. See individual academic program descriptions for specific program transfer policies.

2. College Level Examination Program (CLEP)
Students with previous academic experiences in specific subject areas may choose to earn credits by taking a nationally standardized exam known as CLEP. NHCTC-Manchester is an approved testing site for CLEP, providing examinations in the areas of Composition and Literature, Foreign Languages, Social Sciences, History, Science and Mathematics. A complete list of the CLEP exams accepted for credit by NHCTC, along with corresponding course names and credits, is available in CAPS (Center for Academic Planning and Support).

Successful completion of a CLEP exam is treated as a transfer credit. Students must request that a copy of their scores be sent to NHCTC for review. This request is made to College Board and can be done during or after the exam. Acceptance of CLEP exams for transfer credits will be based on the following criteria:

- The student has earned a passing score as defined by The College Board and the college.
- The student has been accepted into a program.
- There is a course within the student’s program of study that is equivalent to the CLEP exam.

Although CLEP credits count towards graduation, CLEP scores are not calculated into a student’s GPA or in any way interpreted as a grade. Additionally, CLEP credits may not be applied towards NHCTC’s 25% residency requirement. Students may not transfer CLEP credits for a course they have successfully completed or for a course that is more advanced than the subject of the exam. Any student who fails an NHCTC course and wishes to take a CLEP exam in lieu of retaking the course must realize that the original grade received will remain on his/her transcript and will be counted in the CGPA. The CLEP exam score does not replace a grade for an NHCTC Manchester course. Students should speak with their academic advisor if they have questions regarding this process.

CLEP exams are administered on the computer (CLEP CBT) through the Center for Academic Planning and Support. For more information, contact CAPS.

3. Credit by Examination (Internal)
A student presenting evidence supporting previous experience or prior educational preparation in a particular subject area may seek to obtain credit for a course by requesting and completing an examination which covers the instruction, laboratory and/or shop material of the course. If successful, and after paying an established fee, the appropriate credit hours are applied to the student’s academic record. A student may not challenge out of more than 50 percent of the degree program. Credit will not be given for grades below C. A student receiving a grade below C is ineligible for another special examination in that course. Students who have previously taken a course and failed it are not eligible for an examination for credit in that course. For more information, contact the Office of Academic Affairs.

4. Credit for Prior Learning – Experiential Learning
Credit for prior learning offers students the opportunity to demonstrate the knowledge they have gained through life experiences and apply this knowledge towards credit in a degree, professional certificate, or certificate program. To prepare for this option, students will develop a portfolio to be assessed by the academic officer and faculty members. A student must be matriculated at NHCTC-Manchester to be eligible to apply for experiential credit. Not all programs provide the experiential credit option; students should consult with their academic advisor.

A request for Credit by Prior Learning should initiate with the faculty advisor or faculty member who normally teaches the course for which you wish to receive credit. After initial discussion, the student should submit a portfolio minimally containing a cover letter and resume, extensive work experience explanations, letters from employers, certificates of accomplishment, samples of work, as well as any other information deemed appropriate. The responsibility of proof will be on the student requesting evaluation. The portfolio is then reviewed by an appropriate faculty member, the department chairperson, and the Associate Vice President of Academic Affairs. If credit is granted, the student will be charged a fee for credit for prior learning based on the formula below.

Fee for Credit for Prior Learning - Experiential Learning: Students will be assessed a fee based on 50% of the current tuition rate on the total credits awarded (e.g., for 12 credits awarded: 0.50 x current tuition rate x 12 credits).

College Success Seminar
This one-credit course is designed to provide specific skills to students that will maximize academic performance. At times, students come to the college possessing the skills discussed in this course. Students must demonstrate their level of skill if seeking credit or a waiver for the course. This is accomplished in one of the three following ways:

1. The student has previously completed an associate or a bachelor degree from an accredited college or university.
2. The student has previously attended an accredited college or university and has completed a minimum of 15 credits with at least a 3.0 cumulative grade point average (cgpa).
3. The student successfully passes the challenge exam for College Success Seminar.

Exceptions will be handled on a case by case basis.

Transfer to Other Institutions
Transfer policies vary from institution to institution. When transfer to another institution is sought, the number of transfer credits granted for courses completed at NHCTC is determined entirely by the institution to which the student transfers.

VIII. COMMENCEMENT REQUIREMENTS
A minimum cumulative grade point average of 2.0 is required to receive a degree, professional certificate, or certificate from NHCTC. In addition, a student must earn a minimum number of college credits as identified by each curriculum. Deviations from this policy due to extenuating circumstances require the approval of the Vice President of Academic Affairs, or in cases of less than 48 hours notice, by the College President. All outstanding monies owed to the College must be paid before the degree, diploma or certificate is awarded. Students are urged to work closely with their academic advisors to ensure they are making satisfactory progress toward fulfillment of graduation requirements.

a. All students earning the Associate Degree shall earn a minimum cumulative grade point average (CGPA) of 2.0 for graduation. All courses taken at the institution will be used to calculate the CGPA.

b. All students earning a Professional Certificate or Certificate must achieve a 2.0 grade point average (GPA). However, only those courses required in each of the above will be used to calculate the GPA.

c. Criteria for awarding non-credit certificates will be determined by the sponsoring department.

Petition to Graduate
Candidates for graduation from all degree programs should contact the Registrar in January to complete a Petition to Graduate form. Commencement exercises are held each May.

IX. ACADEMIC STANDARDS
Students falling below the following standards will be designated as not meeting satisfactory academic progress. Failure to meet satisfactory progress will result in either Academic Probation or Academic Suspension.
Academic Probation Definition: A warning which indicates the student may not be on track to graduate because of poor academic performance. The student may remain in the program, but his/her academic progress will be monitored. Students not meeting the criteria below will be placed on Academic Probation.

0-13 Credits Accumulated: below 1.50 CGPA
14-27 Credits Accumulated: below 1.70 CGPA
28-40 Credits Accumulated: below 1.80 CGPA
41+ Credits Accumulated: below 2.00 CGPA

Academic Suspension Definition: Suspension may be from the program or the institution and is usually for one semester. Suspension from the program means that a student may continue to take courses outside of the program as a non-matriculated student. Suspension from the college prohibits a student from taking classes during the period of suspension.

Students not meeting the criteria below will be put on Academic Suspension.

0-13 Credits Accumulated: below .50 CGPA
14-27 Credits Accumulated: below 1.10 CGPA
28-40 Credits Accumulated: below 1.25 CGPA
41+ Credits Accumulated: below 1.50 CGPA

A student who does not meet satisfactory progress for Academic Probation for three consecutive semesters will be placed on Academic Suspension. Financial aid may be in jeopardy if a student fails to achieve satisfactory academic progress as defined above.

**Nursing Readmission Policy** - Students matriculated in the Nursing program who withdraw or do not achieve the required minimum grade in the Nursing or science courses and are not able to continue in the Nursing program may be eligible for readmission consideration. A student may be readmitted to the Nursing program one time only. Students who have failed a Nursing course because of unsafe practice involving actions or non-actions are not eligible for readmission to the Nursing program (see Nursing Course Syllabi: Evaluation methods). Readmissions are contingent upon space availability. The student applying for readmission will be required to meet the curriculum requirements in effect at the time of readmission. See Nursing Readmission Policy under Nursing program.

**Grade Appeal Procedure** - Any appeal of a grade must be initiated by the student with the instructor before an ensuing semester has elapsed. Students should be advised that in most instances a grade may be changed only by the instructor. Only in a case of obvious computational error or blatant abuse of the grading prerogative, can the Vice President of Academic Affairs, the only other individual on campus empowered to change a grade, alter a student’s grade.

Students who believe they have a valid basis for a grade appeal will use the following process to resolve the issue:

1. **Meet with the instructor.**
   The student shall contact the faculty member and schedule a meeting to discuss the grade appeal and attempt to resolve the conflict. The faculty member and student shall meet within the next five (5) work days.

2. **Meet with the Department Chairperson.**
   If the issue was not resolved in Step 1 above, the student has three (3) work days from the date of the faculty member's decision to file a written appeal with the faculty member's Department Chairperson. Within three (3) work days the Department Chairperson will mediate the dispute either through discussion with the instructor, or with the student in the company of the faculty member.

3. **Meet with the Vice President of Academic Affairs (VPAA).**
   If the issue is not resolved in Step 2 above, the student has three (3) work days to file a written appeal with the Vice President of Academic Affairs. The VPAA will meet with all parties concerned within the next three (3) work days to attempt to resolve the dispute. The VPAA will have three (3) work days from the last meeting to render a decision on the grade appeal. The decision of the VPAA is final.

**Note:** During the summer, when faculty are not on campus, students may begin the grade appeal process with the Office of Academic Affairs. Every attempt will be made to have the faculty member contact and meet with the student within the specified time. On occasion, however, these times may need to be adjusted.

**Academic Warning** - The instructor may give a student an academic warning at any time if the student is failing or in danger of failing a course.

**X. ACADEMIC PRIVACY**

**Family Education Rights and Privacy Act**

In compliance with the Family Rights and Privacy Act of 1974 (The Buckley Amendment), it is the policy of the College to protect the educational/academic records of its learners, former learners, and alumni. All personally identifiable information in a learner's educational record is considered confidential. No one will have access to such records without written consent of the learner.

**XI. ACADEMIC AMNESTY**

A student who has previously attended NHCTC-Manchester and is admitted at a later time may be eligible for Academic Amnesty, which provides for the following:

1. All grades taken during the student's previous time at the college will no longer be used to calculate the student's new cumulative GPA. However, grades C- and above taken during the student's previous time at college will be used to meet course requirements (where appropriate), subject to the approval of the Vice President of Academic Affairs or his/her designee.
2. Even though previous grades will not be used to calculate the new cumulative GPA, all previous grades will remain on the student's transcript.

In order to be eligible for Academic Amnesty, a student must meet all of the following conditions:

1. The student has not taken any courses at the college for a period of at least 3 years from the last semester of attendance.
2. The student applies for Academic Amnesty at the time of admission.
3. The student has never before received Academic Amnesty.
4. The student achieved a cumulative GPA below 1.7 during previous attendance.

**XII. ADDITIONAL ASSOCIATE DEGREES**

Students may earn additional associate degrees either by concurrent completion of the requirements of the several degrees or by subsequent study after the first degree is received. The requirements for earning additional degrees are as follows:

1. Complete all requirements of each program of study, including general education requirements; and
2. Earns a minimum of 15 additional credits at the college, beyond those required for the first and subsequent degrees.

**XIII. INDEPENDENT STUDY**

Opportunities for credit-bearing Independent Study are available to matriculated students who wish to explore areas of a discipline not covered in the normal curriculum but related to the student's program. Independent Study is not available to non-matriculated students. Matriculated students must have a minimum cumulative GPA of 2.0 to be eligible for an Independent Study.

The intent of the Independent Study is to expand a student's learning experience beyond the normal program curriculum. Typically under-taken for 1-2 credits, an Independent Study may not be done in lieu of any course existing in NHCTC-Manchester’s catalogue. Students wishing to pursue existing NHCTC-Manchester courses on an independent basis should consult the NHCTC-Manchester policy on Directed Study.
XIV. DIRECTED STUDY

Under certain circumstances a matriculated student may take a course in a semester when the course is not offered, either during the day or through the Division of Community Education. A directed study allows a matriculated student to pursue the published learning objectives/outcomes for a course independently under the guidance of a qualified faculty member. A matriculated student must have a minimum cumulative GPA of 2.0 to be eligible for a Directed Study.

The student must demonstrate compelling reasons why the course could not be taken in a subsequent semester or was not taken in the semester when it was originally offered in the curriculum. Barring exceptional circumstances, a directed study will not be granted for a course currently being offered in the day or DCE divisions.

XV. NHCTC COMPUTER USE POLICY

Summary of Acceptable Use Policy for Computing Resources

This document contains guidelines regarding the use of computing and networking facilities located at or operated by NHCTC. The definition of NHCTC computing facilities includes any computer, server or network system or system element provided or supported by NHCTC. Use of the computer facilities includes the use of data/programs stored on NHCTC computing equipment and data/programs stored on magnetic tape, floppy disk, CD ROM or other storage media that is owned and maintained by NHCTC. The "user" of the system is the person using the systems from any connection point (e.g. a keyboard) locally or by remote access, requesting an account (or accounts) or logging on to an existing account in order to access any NHCTC asset. The purpose of these guidelines is to ensure that all NHCTC students and authorized visitors use the NHCTC computing facilities in an ethical and lawful manner. It is implicitly understood that the NHCTC computing system is a private system and that network monitoring is used to ensure reliable performance and that the integrity of the network is maintained.

1. NHCTC computers are for non-sensitive and non-confidential use only. Students are warned that there is no inherent security in the system; they should not use college systems for any work that should be protected.

2. Individual users are responsible for maintaining their own data. NHCTC is NOT responsible for the integrity of any student data stored on servers or systems maintained by the institution.

3. Users should report any weaknesses in NHCTC computer security and any incidents of possible misuse or violation of this agreement to the proper authorities by contacting the appropriate NHCTC IT Department. Users shall not attempt to access any data or programs contained on the NHCTC network, or any other network accessed, for which they do not have authorization.

4. Users shall not make unauthorized copies of copyrighted software, except as permitted by law or by the owner of the copyright.

5. Users shall not make copies of system configuration files for their own, unauthorized personal use or to provide to other people/users for unauthorized uses.

6. Users shall not purposely engage in activity with the intent to: harass other users; degrade systems performance; deprive an authorized NHCTC user access to an NHCTC resource; obtain extra resources beyond those allocated; circumvent NHCTC computer security measures or gain access to a NHCTC system for which proper authorization has not been given.

7. Fraudulent, harassing or obscene messages and/or materials shall not be downloaded, viewed, sent to/from or stored on NHCTC systems.

8. To ensure systems and software compatibility and to reduce chances of malicious code infections, users shall not download, install or run any applications programs without first consulting the course instructor.

9. Users will not run from any NHCTC system any software which reveals weaknesses in the security of a system or that can be used as a hacking tool, unless within the guidelines and under the supervision of an NHCTC course. For example, NHCTC users shall not run password-cracking programs on NHCTC computers.

Non-compliance with these requirements constitutes a violation and will be reported to the Chief Campus Officer and the IT Department of the appropriate NHCTC Campus or Center. Violations will be referred to a judicial committee. Serious violations may result in civil or criminal prosecution.

Use of NHCTC computing facilities constitutes implicit acceptance of and agreement with the Acceptable Use Policy for Computing Resources for New Hampshire Community Technical College-Manchester found in the Student Handbook.

XVI. ELECTIVE COURSE INFORMATION

In addition to the required courses in a student’s program, students are given the choice to select from a variety of elective courses. Each program offers a different set of electives, so please refer to each individual program for specific options. The following information will assist students with the variety of elective categories and the selection of elective courses. All academic subject codes and course numbers refer only to NHCTC-Manchester courses.

English Elective: any course with the academic subject code of ENGL and a course number of at least 100.

Social Science Elective: any course with the academic subject code of AN, ECON, GEOG, HIST, POL, PSYC, SOC, and a course number of at least 100.

Foreign Language/Humanities Elective/Fine Arts: any course with the academic subject code of ARTS, ENGL course listed below*, AMER, ASL, FREN, GERM, HIST120, HIST130, HUMA, PHIL, SPAN, and a course number of at least 100. *ENGL Literature Courses: ENGL114, ENGL127, ENGL200, ENGL209, ENGL218, ENGL220, ENGL221, ENGL222, ENGL223, ENGL224, ENGL225, Other ENGL courses: ENGL113, ENGL210, ENGL213, ENGL214.

Math Elective: any course with the academic subject code of MATH and a course number of at least 100.

Science Elective: any course with the academic subject code of CHEM, ESCI, PHYS and a course number of at least 100.

Liberal Arts Elective: any course listed under the categories of English elective, Social Science elective, Foreign Language/ Humanities/Fine Arts elective, Math elective or Science elective with a course number of at least 100.

Business Elective: any course with the academic subject code of ACCT, BUS, ENT, FINC, MKTG and a course number of at least 100.

Open Elective: any course that the college offers with a course number of at least 100. ESL courses are not considered open electives and cannot be counted toward graduation requirements.

ACADEMIC OPPORTUNITIES

The college provides special academic initiatives designed to enrich students’ educational experiences.

HONORS PROGRAM

The college’s honors program is designed to challenge the level of the student’s performance in the classroom. Courses within the Honors Program will incorporate greater complexity and sophistication in thinking and will be assessed with a higher level of intellectual outcomes.

Developmental courses, courses that do not count toward graduation, or are generally not transferable will not be considered for the honors program. Honors courses or components will be indicated by an Honors designation on a transcript. They do not carry extra credit.
Honors Coursework
Decisions on whether to offer Honors coursework in a department or discipline will be made by the department. Honors program courses are not intended to have a different set of objectives from similar courses in the discipline. Each department will develop criteria for differences between the honors curriculum and assessment and regular course curriculum and assessment.

Honors Coursework Placement/Eligibility
A. First-year students wishing to enroll in honors coursework must:
   1. Score above ‘80’ in the reading portion of the Accuplacer Test
   2. Score above ‘90’ in the writing portion of the Accuplacer Test
   3. Score above an “11” on the writing sample of the Accuplacer Test.

B. Current students must adhere to the above scores or have a cumulative grade point average at the NHCTC-MS of 3.5 or higher.

C. Transfer students wishing to enroll in honors coursework must have a minimum of 12 transfer credits and a cumulative grade point average from the transferring institution of 3.5 or higher.

Once a student is designated as ‘Honors eligible’, he/she may enroll in one of two potential honors curriculum models:

1. Honors Sections of Courses: Sections designated as 'Honors' will be noted in the semester course schedule with the regular course number followed by an "H". For example, an Honors section of College Composition I would be noted as ENGL110H. Additionally, the word 'Honors' will appear in the title of the course. For example, ENGL110H will appear with the title College Composition I - Honors.

2. Honors Components of Regular Courses: A second option exists for students to pursue an honors “component” within a regular course. Typically, these are courses that do not have a high number of sections available each semester. For example, there is typically only one section of HIST205, History of Russia, offered in a given semester. With departmental approval, a student is able to pursue an honors component to a section of the existing section of HIST205.

Students wishing to pursue an Honors component of a regular course must complete an (1) Honors Component Approval Form and an (2) Honors Component Contract. The ability of a student to pursue an Honors component of a regular course must receive departmental approval and cannot be appealed.

LEARNING COMMUNITIES
A learning community is a combination of courses in different disciplines organized around a common theme or a specific cohort group.

- The connection between subject matter in the separate courses is emphasized so that information and skills learned in one class can be applied to the other courses.
- The same students enroll in all of the courses in a learning community. As a result the same students and teachers are together in two or more classes each week. They get to know each other more than students in regular classes and sometimes work together on various projects and help each other learn.
- At the end of the semester, each student gets a grade for each of the courses that are part of the learning community.
- In a variety of college settings and in a number of forms, Learning Community approaches have been shown to increase student retention and academic achievement, increase student involvement and motivation, improve students’ time toward degree completion, and enhance educational development.

SERVICE LEARNING
Service learning combines community service with academic instruction. Students enrolled in courses with a “service learning” component as part of the academic experience are guided through a critical analysis of what they observe in the field and what is presented in class.

This "service-learning" approach enhances the breadth and depth of student learning in at least three domains:
- academics/higher order cognitive skills
- life skills
- sense of civic responsibility and ability to be an effective member of the communities where they will reside after graduation.

The service-learning program focuses on promoting service learning as an effective teaching strategy within the existing curricula of the college. Course learning outcomes are the basis for integrating projects that serve the college or the community at large. In order to preserve the academic integrity of a service-learning opportunity, students are not graded on simply “putting in the hours.” Rather, they are graded on specific assignments and/or projects that demonstrate learning from the service-learning experience. Some courses will provide built-in experiential projects; others will require the student to identify his/her own project. Service learning activities have been demonstrated as positive learning experiences for both students and faculty.
The online placement tests (ACCUPLACER®) are administered by CAPS and can be done on a drop-in basis during the Center's open hours. ACCUPLACER is a computer-based assessment that is adaptive in nature, carefully selecting questions based on prior responses to get the most information in the least amount of time. College advisors will use placement scores along with other important information to develop an academic schedule that is right for each student.

Any student who has a disability that might interfere with his/her ability to take the assessment independently may request special testing accommodations from the Coordinator for Disability Services. Students who are non-native speakers of the English language may access a variation of the placement test that will determine course placement based on assessed levels of English proficiency.


**English Department Placement Policy**

ENGL098 is the first in a sequence of developmental courses designed to build the requisite skills for success in ENGL110. The prerequisite for ENGL098 is placement or a grade of C or better in ENGL098. To move directly from ENGL098 to ENGL110, the following conditions must be met: minimum grade of B in ENGL098 plus instructor approval OR Accuplacer placement in ENGL110.

**Project Stride**

Project STRIDE is an education grant for single parents, displaced homemakers and single pregnant women. The program is designed to provide career assessment, personal, group and academic support. Funds may be available through this program to help with books, tuition, fees, and supplies. Students apply annually for this grant.

**Career Development**

The Center for Academic Planning and Support (CAPS) provides students with career counseling, career advisement, help with choosing a major, and employment-seeking strategies. CAPS houses a computerized guidance system, CHOICES, which allows students to explore different career paths and make informed decisions based on numerous factors, to include interest, ability, and financial need.

**Disabilities Support Services**

Under the Americans with Disabilities Act (ADA) of 1990 and Section 504 of the Rehabilitation Act of 1973, individuals with disabilities are protected from discrimination and entitled to academic adjustments with appropriate documentation. Students are entitled to equal access to programs and services for which they are otherwise qualified. Disability Support Services are available to NHCTC students with documented disabilities through the campus coordinator of disability services. NHCTC- Manchester has a responsibility to maintain confidentiality of the documentation and may not release any part of the documentation without the student's informed consent or under compulsion of legal process. As each student's needs are unique, the provisions of services are designed individually each semester. Change to academic adjustments are determined by the nature of the disability, requirements of the curriculum or program of study, expectations in the classroom, and the timelines of the request.
Appeal Process for a Student Denied Disability Services:

Students denied disability services may submit a written appeal of the decision to the NHCTC-Manchester Director of the Center of Academic Planning and Support and the Vice President of Academic Affairs, within 10 working days of the receipt of the decision from the Disabilities Counselor. If the student does not agree with the decision of the Director of the Center of Academic Planning and Support and the Vice President of Academic Affairs, the student may submit the written appeal to the President of Academic Planning and Support and the Vice President of Academic Affairs, the student may communicate his/her decision in writing within 15 working days of receipt of the written appeal. The student may appeal this decision to the Commissioner of the New Hampshire Regional Community Technical College System.

Inquiries may also be directed to the US Department of Education, Office of Civil Rights, J. W. McCormack Post Office and Courthouse, Room 701, 01-0061, Boston MA. 02109-4557; 617-223-9662, TDD: 617-223-9695.

English as a Second Language (ESL) and International Services

ESL and international students are provided with academic support and advising services. For ESL students, this includes English language proficiency assessment and placement, individual help and computer assistance to improve skills in oral and written communication, reading, study skills, and test preparation, tutoring in academic subjects, and both formal and informal language proficiency evaluation. For international students, this includes advising on immigration status, employment eligibility, health insurance, travel, taxes, and legal referral. Students are encouraged to discuss any cultural, social and professional concerns with the ESL/International counselor. In addition, NHCTC also has many organizations and activities in which all students can participate to promote cross-cultural understanding.

Workshops

"Brown Bag" workshops occur on a regular basis throughout the academic year. Topics vary, but primarily focus on academic, career, transfer, technology, and life management skills. Call the Center for Academic Planning and Support at 668-6706 ext. 294 and/or visit CAPS website: www.manchester.nhctc.edu, and click on Academic Services.

JOBS FOR NH GRADUATES (JNHG) -
Out of School Youth Program

In partnership with NHCTC-Manchester, Jobs for New Hampshire's Graduates is a non-profit organization that is committed to changing the lives of young people by raising awareness of the future, increasing leadership skills that promote educational success, and developing conscious personal and career choices through a collaboration with parents, schools, employers and community organizations.

JNHG is a school-to-work transition program focused on helping at-risk youth attain their GED and either find employment or continue their education.

The components of the JNHG program are:

1. Classroom Instruction. A trained "Career Specialist" provides individual and group instruction to 25-28 students carefully selected for the program by an in-school advisory committee, typically comprised of faculty, administrators and counselors.

2. Employability Skills. The curriculum equips participants with 37 employability competencies that will prepare them for the workplace.

3. Adult Mentoring. Mentors provide individual attention to students to overcome barriers that prevent them from taking advantage of their education, completing requirements for a GED and/or securing employment, or pursuing a post-secondary education leading to a career.

4. Advisement and Support. Specialists provide advice and support as students make significant career and life decisions based on the individual needs of students. Specialists connect participants to professional counseling services to address more serious barriers, such as mental health problems, substance abuse, etc.

5. Summer Employment Training. Job placement services are provided to students during the summer months and partnerships are developed with summer youth employment programs to support year-long learning.

6. Student-Led Leadership Development. A highly motivating student-led organization, the National Career Association builds on the competency-based curriculum and provides opportunities for students to develop, practice and refine their leadership and teaming skills. Participants are provided the opportunity to participate in regional and state Career Development Conferences offering general sessions, career workshops and competitive events. The competitions are aligned with the core competencies attained by all who complete the program.

7. Job and Post-secondary Education Placement Services. Specialists are actively involved in intensive, one-on-one employer marketing and job development activities to identify entry-level job opportunities for students after GED completion. Likewise, specialists assist graduates in the exploration of post-secondary education opportunities and show them how to navigate the financial aid process to pursue these opportunities.

8. Linkages to School and Community-Based Services. JNHG programs serve as a school-based "one-stop center" for targeted youth to deliver academic and social services using school and community resources.

9. 12-Month Follow-up Services. JNHG provides no less than 12 months of follow-up services and support on the job or in a pursuit of a post-secondary education after completion of a GED.

10. Professional Development. Continuous improvement through the ongoing professional development of managers, supervisors and specialists is an ongoing service provided to state and local affiliates.

11. Activity-based classroom instruction. The JAG National Curriculum consists of 81 activity-based and competency-based modules providing more than 810 hours of classroom instruction. Each module provides a math and reading assignment to improve basic skills. A pre- and post-test assessment provides a method for documenting competency attainment.

12. Motivation is key to achieving success. A variety of techniques are used to create a learning environment that is motivating to young people. The most unique technique is the use of a student-led organization (called the Programs and the Professional Association for Dropout Recovery Programs). Chapter activities provide a laboratory for participants to develop, practice and refine their personal, leadership and teaming skills that are critical to success in the workplace and in pursuit of a post-secondary education.

Who is eligible for JNHG OSY?

Young men and women ages 16-21 who have not earned a GED or graduated from high school and are New Hampshire residents. Out of School Youth Programs are located at the New Hampshire Community Technical Colleges in Manchester, Laconia, Berlin and Stratham. Certain eligibility guidelines do apply. For more information, call Manchester at 603-668-6706.

This is a program of Jobs for New Hampshire's Graduates, Incorporated, primarily funded by the Workforce Investment Act in partnership with the NHCTC System Equal Opportunity and Americans with Disabilities Act.

LEARNING RESOURCES CENTERS (LIBRARY):

Information about the library, its resources and services can be found at the library website http://www.manchester.nhctc.edu/nhctc_manchester_library.php . The Learning Resources Center (Library) supports the learning, research and teaching activities of students, faculty and staff of the College through its resources and services.

The LRC has a collection of more than 16,000 books, over 5,000 e-books, 1,500 DVDs and videos, and subscribes to more than 160 journals, magazines and newspapers. Students can browse the collection through the online library catalog. Students have on-site and remote access to more than 21 online indexing and abstracting multidisciplinary and subject-specific databases, many of which provide full text of articles. For remote access to the online databases of articles students will need user names and passwords. The library staff will provide the user names and passwords on request, in person, or by email to ManchesterLibrary@nhctc.edu
Computers with Internet access are available at the LRC for student use. Students can borrow multimedia carts with LCD projectors, TVs, camcorders, tape recorders and other equipment for on campus use. There is a coin-operated photocopier at the LRC.

The LRC staff is always willing to assist students to access information from printed as well as online resources. Students can request reference assistance online by sending email to ManchesterLibrary@nhctc.edu.

With a valid college ID card, students have access to the Manchester Public Library, and the University System Libraries (UNH-Manchester, UNH Durham, Granite State College, Plymouth State University, and Keene State College).

NHCTC-Manchester hours of operation
Monday - Thursday 8am to 8pm
Friday 8am to 6pm
Saturday/Sunday 10am to 4pm
For more information please call 603-668-6706 ext. 239.

(Book of Trustees Manual, Section: Finance, R, p.6) Library fines will be set at 25 cents per item, per day. Nonpayment of library fines will not affect the taking of finals. Transcripts, degrees, certificates and grade reports will not be issued until all library fines are paid.

TRANSCRIPTS
Copies of official transcripts are provided for a $3.00 per copy fee. An additional $5.00 per transcript is charged if the transcript is to be faxed to the recipient. There is no fee to send a transcript within the New Hampshire Community Technical College System. A student's transcript is private information. No third party may receive a copy of a student's transcript without the student's written consent. Student accounts must be paid in full in order to receive a transcript. Students may print unofficial transcripts from the Student Information System.

TRIO/STUDENT SUPPORT SERVICES
TRIO/Student Support Services is a federally funded grant program located at NHCTC-Manchester. The program's mission is to support students who are low-income, first generation college students (neither parent graduated with a bachelor degree before the student reached their eighteenth birthday) and students with disabilities. Students must be accepted into an academic program, enrolled in at least six credits, and have applied for financial aid in order to receive services.

TRIO services include:
- Academic support
- Workshops
- Career counseling
- Cultural trips
- Transfer college exploration
- Personal counseling

Students can obtain applications for the TRIO/SSS program through the Admissions office or by contacting the TRIO/SSS program directly at 668-6706 x 216 in Manchester. Applications are accepted for fall and spring semesters.

Cafeteria
The college contracts with a private vendor to run the cafeteria. The cafeteria is located on the main floor. Students can buy hot or cold foods, drinks, and pastries. The cafeteria hours are posted each semester. Meals are available at reasonable prices, and vending machines are available when the grill is closed.

Housing and Living Expenses
The college does not maintain residence halls or assume responsibility for housing. Students are advised to check on campus to see if any information about local housing options have been made available or has been posted. Arrangements and contracts for housing are solely between the student and the landlord.

Insurance
A special accident and illness insurance policy is available to all students enrolled with the NHCTC System. Enrollment information is provided through a mailing during the summer months or at new student orientation. The basic policy covers illness and accidents occurring in and out of school. Other details are available within the policy information. The college is not liable for personal injuries incurred by students who are in attendance. Students are encouraged to either provide their own coverage or purchase the insurance provided by the System.

Students enrolled in programs in the Department of Human Services must have some form of accident and illness insurance. Information regarding this coverage is available in the Business Office.

All Nursing and Allied Health Students who have a clinical must have accident and illness insurance, as well as professional liability coverage. Information regarding this professional liability coverage is available in the Nursing Department.

All students who wish to participate in intercollegiate athletics must produce evidence of enrollment in an accident insurance policy.

Student Handbook
The college’s student handbook is available to all students on the college website as well as on-campus through the Student Services Office or the Center for Academic Planning and Support (CAPS). The student handbook documents academic and student policies and procedures. Students are responsible to be familiar with the information in the student handbook.

Student Life
Student Life Mission Statement
Student life implements programming, events and cultural experiences in order to provide students with:
- A sense of empowerment
- A voice in determining their future
- Leadership development
- Career exploration
- Exposure to new experiences
- A sense of self
- Opportunities for play and recreation
- Assistance in developing a connection to campus and community

Fully aware that the value of the college experience for each student is greatly affected by personal needs and interests, the administration and faculty of the college regard student life as an integral part of the total education program.

Students are encouraged to take advantage of the social, athletic and community service activities offered by the college. The college believes the rewards of meaningful relationships, development of skills gained through participation as a student leader, and the many benefits of athletic activity are an important part of the collegiate experience.

Athletics
NHCTC participates in the Northern New England Small College Conference, which includes the NHCTCs and the New Hampshire Technical Institute. Schedules are arranged each year for competition among league teams in soccer, basketball, baseball and volleyball. College participation in intercollegiate competition will be determined by enthusiasm and interest generated within the student body and varies
from year to year. Club sports are formed as an alternative in some instances. The Student Senate and the college sponsor all activities. Students must be enrolled and in good standing to be eligible to participate in any athletic program. Also, students must have on file a doctor’s statement of that student’s satisfactory physical condition as well as proof of health and accident insurance coverage for league play.

Interested students can contact Dave Pichette who serves as Athletic Director for the Manchester Campus, 603-668-6706 ext 232.

**Campus Activities Board**
A Campus Activities Board (CAB) sponsors and supports activities that reflect the mission of Student Life and are open to the entire student body. Examples of events that have been sponsored are Welcome Week, Finals Stress Busters, New York City bus trip, Wellness Fair, and Harvest Fest. They regularly sponsor a variety of entertainment, novelty events, and educational speakers. CAB Members are exposed to national college touring acts, as well as develop programming and leadership skills, by attending the NACA Northeast Conference each fall.

**Clubs**
Students are encouraged to enjoy other interests, both social and academic, at the college through participation in the variety of student organizations. The clubs are dependent upon student interests. Curriculum related groups, such as the Student Nurses’ Association, Accounting Club, Early Childhood Education Club, Building Construction Club, and the Medical Assistant Club are currently active on campus. The Tech Racing Team shares interests in cars and racing. The GLBTA+ is a support group with monthly meetings and events. The International Club sponsors events that raise awareness and understanding of different cultures. In many cases, students from another campus are welcome to join the active organization.

**Community Service**
Students at NHCTC-Manchester are involved in community service projects both on campus and in the local community. Recent projects have included: Hunger and Homelessness Awareness Week, Fall Clothing Drive, Holiday Toy Drive, Family Holiday Party and Food Drive. Students of the College are involved in ongoing projects with Families First, Gossler Park Elementary School, and Manchester Community Resource Center. In addition, students may participate in Alternative Spring Break service trips through Habitat for Humanity or other service organizations.

Students are offered leadership positions through the National Service Program, AmeriCorps. AmeriCorps Student Service Leaders receive an educational stipend of $1,000 upon completion of 300 hours of service. Positions are limited and an application process is required.

**Fitness Center**
Students, faculty and staff are invited to use the Manchester campus Fitness Center. There is no charge to use this well-equipped and professionally staffed center. Fitness Specialists provide assessment, program design, personal training nutrition assessment, fitness classes, and a friendly and safe workout environment. Fitness Center hours are posted each semester, and may change based on usage patterns.

**Kappa Beta Delta**
The Alpha Iota Chapter of Kappa Beta Delta National Honor Society is for business majors who have shown academic excellence (cumulative GPA of at least 3.5) and achieved the standards of the society. Annual membership is by invitation to those business students who have met the criteria.

**Phi Theta Kappa**
The Alpha Pi Rho Chapter of Phi Theta Kappa, the national honor society for two-year colleges, recognizes scholarship, leadership, and service at the college. Invitations for membership are extended twice a year to associate degree candidates who have at least a 3.5 cumulative grade point average (minimum of 15 credits earned at NHCTC) and have demonstrated leadership and service. Students must maintain a 3.0 CGPA once they are inducted into the organization.

**Student Senate**
The Student Senate serves as the governing group for the student body. Senate allocates funds to recognized student groups, acts as the student voice, and forms committees to work on projects that improve the student experience on campus. With the Department of Student Life, Senate supports the success of all of the student groups through leadership and community-building activities. Student Senate elections are held early in the fall with representatives elected from each degree program. All curricula are represented through a peer election process. Representatives must be matriculated students in good standing. Senate meetings are held bi-weekly. Although only Representatives can vote on proposals, these meetings are open to all members of the student body and your input is welcome.

**Student Ambassador Program**
The Student Ambassador Program is designed to provide the Admissions Office and the College in general with a body of volunteers who are trained and prepared to represent the College at functions that involve the outside community. These functions could include campus tours, Information Nights, Orientations, Open Houses, Counselor Breakfasts, and a variety of other outreach activities. These volunteers are selected from the general student body through recommendations and a selection process made by faculty and staff.

**The Vanguard**
Each spring the College publishes The Vanguard literary magazine. Students from both campus sites and curriculums are invited to contribute materials to be included. The editorial staff is comprised of students.

**TRANSFER OPPORTUNITIES & ARTICULATION AGREEMENTS**

The New Hampshire Community Technical College at Manchester has been granted Accreditation from the New England Association of Schools & Colleges, Inc.’s Commission on Institutions of Higher Education.

As a comprehensive community technical college, NHCTC has developed partnerships with both public and private four-year institutions both in and out of New Hampshire. These partnerships include a range of articulation agreements such as dictionaries of transferable courses and their equivalencies, sample plans of study toward a particular major, 2+2s, which allow NHCTC students junior status and/or dual admission.

Individually, courses also transfer to many institutions as long as the student has received a grade of C or better and meets all other admission requirements of the receiving institution. See the section on Project Running Start (page 24) for a list of colleges and universities that have accepted our courses.

Following is a partial list of transfer opportunities and articulation agreements by program. For more information regarding these agreements, contact the Department Chairperson.

**BUILDING CONSTRUCTION**

UMASS Amherst

**BUSINESS STUDIES**

Franklin Pierce College
Plymouth State University
Rivier College
Southern NH University
UNH Manchester
UNH Durham

**EARLY CHILDHOOD EDUCATION**
Plymouth State University
Southern NH University
The Workforce Development Center has and continues to foster strategic partnerships that lead to quality, learner-centered professional and personal growth opportunities for the community in the areas of personal enrichment, professional development, and corporate and customized training.

Community Programs for Personal Enrichment
Since 1969, Manchester's Community College has been committed to offering non-credit learning opportunities for both personal enrichment and professional development to more than 61,000 individuals who have participated in one or more non-credit courses and/or seminars. Some of these programs include:

- Automotive technology
- Computer training
- Dance
- English for non-native speakers
- Foreign languages
- Wellness
- Woodworking
- Writing

Professional Development
The Workforce Development Center at Manchester's Community College responds quickly to the changing needs of business and industry and provides lifelong learning and professional development opportunities for people who need to sharpen their existing skills or learn new ones, maintain professional licenses or certifications, and for people who are looking for advancement or a new career challenge. Some of the many innovative and exciting workshops, seminars, courses, and certificates address the educational requirements of computer and information technology professionals, business professionals, managers and supervisors, teachers, medical professionals, real estate agents, appraisers, electricians, and office staff.

Corporate and Customized Training
The Workforce Development Center collaborates with organizations to assess their training needs and provides high-quality customized credit, non-credit, and certificate courses and programs, which can be delivered at NHCTC-M or on site. These programs include but are not limited to:

- Business skills
- Communication skills
- Computer and information technology
- Customer service
- Cultural awareness
- Industry-specific English for non-native speakers
- Languages
- Leadership
- Project management

For more information about corporate and customized training, call 668-6706 ext. 302. For more information about open enrollment non-credit courses, call 668-6706 ext. 369.
The New Hampshire Project Running Start (RS) is a unique higher education initiative for high school students that enables them to enroll in selected college courses offered by NHCTC at a significant reduction in tuition. College courses are offered during the day at high schools throughout New Hampshire.

Project Running Start promotes a very special and important partnership with secondary schools. This partnership will play a significant role in promoting access to higher education and lowering the costs associated with obtaining a college education.

**PROGRAM GOALS**
- Reduce the cost of higher education.
- Encourage more young learners to seek a higher education.
- Accelerate the process of higher education.
- Enroll more young students in the NHCTC.
- Retain more residents in the New Hampshire public higher education system.

**BENEFITS FOR STUDENTS**
- Gain experience in college-level work and expectations.
- Receive college and high school credit.
- Begin a college education at a reduced tuition rate.
- Earn college credit reflected on an NHCTC transcript.
  - Credits may be transferred to many colleges across the country.
- Application fee is waived for Running Start students who apply to NHCTC degree programs.
- Students have access to community college resources.

**ASSESSMENT TESTING**
Students have the opportunity to take Accuplacer assessment testing at the high school or college. This assessment is required of any student who wishes to enroll in a College Composition or math course.

**COST**
The cost to enroll in a Project RS course is $100 per course, plus books and supplies (if not provided by the high school). This represents a substantial savings in college tuition costs.

**FACULTY INFORMATION**
All teaching faculty come from the ranks of the secondary schools and meet or exceed the hiring qualifications for NHCTC faculty. There is no adjunct salary compensation for Project RS faculty. The NHCTC supports professional development opportunities for RS faculty (e.g., faculty mentors, NHCTC Symposia and other college activities.) The NHCTC will also issue one course voucher for every RS college course taught. These vouchers cover the cost of tuition (books and fees are excluded), and are intended for the use of RS faculty, who may elect to transfer their voucher.

**TRANSFER OPPORTUNITIES**
Project RS alumni have successfully transferred RS course credits to the following colleges and universities: American Univ., Assumption, Barnard, Bentley, Boston College, Bucknell Univ., Clark Univ., Clarkson Univ., Colby Sawyer, Emmanuel, Endicott, Fairfield Univ., Franklin Pierce, George Washington Univ., Hofstra Univ., Johnson & Wales, Keene State, NHCTC, Northeastern, Ohio, Wesleyan Univ., Penn State, Purdue Univ., Plymouth State, Providence, Quinnipiac Univ., Rivier, Rochester Institute of Technology, Sacred Heart, Southern NH Univ, St. Lawrence Univ., UNH, U of Connecticut, U of Rhode Island, Worcester PolyTech, and many others.

This list represents only a sample of transfer opportunities.

FOR MORE INFORMATION:
Contact the Office of Academic Affairs:
NHCTC-Manchester (603) 668-6706 ext. 223
Website: www.nhctc.edu/prs
Programs of Study

NHCTC-Manchester
Manchester’s Community College
The Department of Business Studies at NHCTC offers an Accounting Associate Degree and an Accounting Certificate.

Accounting is an exciting field of study that offers challenging and meaningful work, a great variety of job opportunities, good working conditions and a rewarding salary. The future is bright for accountants, as there is a high projected growth and replacement rate in the number of jobs by the year 2010 according to the U.S. Department of Labor.

Thanks to the Sarbanes Oxley Act, there is an even greater need for accounting professionals than ever before! Opportunities exist in the fields of public accounting, private industry, government, non-profit, and international arenas. There are many different types of jobs that accountants can perform, such as forensic accounting, cost accounting, taxes, internal auditing, auditor, management accounting, consulting, general ledger accounting, analyst, financial planner, corporate controller, vice president of finance, etc. Further, accounting is a very secure field that usually encounters a low percentage of layoffs during times of economic downturns. In fact, the accounting staff are usually the last employees to be let go in the event of bankruptcy or liquidation.

Accounting is the language of business that ensures that the nation’s firms are run more efficiently, its public records kept more accurately, taxes are paid on time, and that corporate financial fraud is not allowed to exist. Accounting personnel analyze, classify, record, summarize and report transactions in businesses. Accounting is the backbone of any organization. Therefore, higher level accountants hold top level executive positions within the organization and deal directly with all the other top executives and department heads on a daily basis. As all of the corporate financial mismanagement of the past few years unfolds, the role of the corporate accountant and auditor have become even more important than ever before.

The Accounting curriculum is continually modified and updated to keep pace with ever-changing rules, laws, and technology. The accounting program focuses on providing the student with the accounting skills to enter the job market as well as on the analytical skills needed to evaluate situations and look at the "big picture." The Accounting degree provides a foundation in accounting, economics, law, management, finance and computers.

Accounting graduates are prepared for employment in entry-level accounting/bookkeeping positions or can transfer to a four-year institution in pursuit of a bachelor’s degree. The Accounting degree transfers in its entirety to many four-year colleges. Southern New Hampshire University accepts 90 credits from NHCTC business students and awards scholarships to NHCTC accounting graduates based on academic performance. Franklin Pierce college also accepts the accounting associates degree in full and offers a very nice scholarship package to our business graduates.

Since the Business Studies Department is nationally accredited by the Association of Collegiate Business Schools and Programs (ACBSP), our graduates can transfer to all regions of the country.

Accounting Transfer Credit Policy: In addition to NHCTC-Manchester transfer credit policies, appropriate transfer credits for accounting courses may be accepted within a 10-year time frame.

### DEGREE PROGRAM-FIRST YEAR

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**TOTAL CREDITS - 69**

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**TOTAL CREDITS - 30**
The Department of Business Studies now offers an Administrative Professional Associate Degree and two Administrative Professional Certificates.

New for fall 2007, the revised program offers marketable stepping stones for students. Upon completion of the fall semester, the student will earn an Administrative Professional Certificate. This certificate will give the student the basic skills necessary to obtain employment as an entry level administrative professional.

Upon completion of the spring semester, the student will earn an Advanced Administrative Professional Certificate. This advanced certificate will provide the student with advanced computer skills to increase their marketability.

After earning both certificates, the student completes a second year of classes and earns an Administrative Professional Associate Degree. This degree will transfer into a Bachelor’s Degree program in Business Studies with a concentration in Business Administration at Southern New Hampshire University.

The Administrative Profession program not only offers the basic skills to those students who have never taken a business course, but also prepares them for advanced positions as they gain office management experience. Course offerings are highly computerized and stress familiarity with the latest in software packages found in most offices. Students will be sought after candidates in today’s job market. Graduates are able to communicate effectively, perform successfully as part of a team, use business application software to integrate information, and carry out office procedures with initiate and judgement. An optional internship provides a valuable office experience to advance on the career ladder.

The Business Studies Department is nationally accredited by the Association of Collegiate Business Schools and Programs (ACBSP). This accreditation provides transfer opportunities for our graduates in all regions of the country.

**ADMINISTRATIVE PROFESSIONAL CERTIFICATE:**
The Administrative Professional Certificate is designed for the student who has little or no experience in the field. The certificate will introduce basic skills and competencies required for an entry level position. This certificate is the foundation for the Advanced Administrative Professional Certificate.

**ADVANCED ADMINISTRATIVE PROFESSIONAL CERTIFICATE:**
The Advanced Administrative Professional Certificate is designed to provide students with a skill set designed to advance to higher levels of employment. This certificate allows students to take additional computer and business course to further their careers.

**Administrative Professional Transfer Credit Policy:** Appropriate transfer credits for courses within the major may be accepted within a 10-year time frame.

### DEGREE PROGRAM-FIRST YEAR

#### Fall Semester

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<tr>
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**Total Credits - 69**

### ADMINISTRATIVE PROFESSIONAL CERTIFICATE

#### 1st 8 weeks

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**Total Credits - 18**

### ADVANCED ADMINISTRATIVE PROFESSIONAL CERTIFICATE

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**Total Credits - 17**

Students must complete the Administrative Professional and Advanced Administrative Professional Certificates prior to acceptance into the Administrative Professional Degree.
Today a service technician must possess a high level of skills and knowledge to deal with sophisticated automotive systems. The Automotive Technology Cooperative Program (ATEC), with tracks offered for Chrysler, Ford, and Management, provides the opportunity to learn the necessary skills. ATEC is a state-of-the-art, two-year NATEF-certified program combining classroom and practical training with paid on-the-job co-op experience, leading to an Associate Degree in Automotive Technology. ATEC is a collaborative effort between Daimler Chrysler, Ford Motor Company, local dealerships, and NHCTC-Manchester. This collaborative effort gives students specialized training and the opportunity to work towards full-time employment.

The ATEC cooperative program offers students a unique learning experience. Students are required to complete 31 weeks of work experience at an approved co-op site. They will spend part of the semester working and learning in the classroom and labs at the college, and part of the semester working at an approved co-op site. The students will become familiar with the latest technology, earn an associate degree, and work as a technician or management level apprentice.

Admissions Requirements for degree and certificate applicants
1. Complete an application to the program.
2. Provide an official copy of high school transcripts or GED.
3. Valid driver's license and driving experience with standard and automatic transmission automobiles.
4. Ability to read and interpret repair manuals, and to prepare required reports.
5. Adequate vision for distinguishing colors, interpreting gauges, scopes, and diagnostic equipment (adaptive equipment acceptable).
6. Adequate hearing to distinguish various sounds and noises (adaptive equipment acceptable).
7. Strength to lift automotive parts and equipment and for performance of manual skills.
8. Complete the Accuplacer assessment test.
9. College assessment results must indicate that placement into College Composition I (ENGL110) and Numerical Geometry (MATH111) is applicable.
10. A personal interview with one of the automotive department faculty.

Today an automotive service technician must possess a high level of skills and knowledge. In the Automotive Certificate program, students learn the skills necessary for an entry-level technician’s position. The program combines classroom and practical training with on-the-job work experience. Students become familiar with the latest technology; earn a certificate and work as an apprentice technician. Students gain skills that directly apply to the field of study, prepare for ASE exams and work towards full-time employment. All certificate students must complete an internship course with a minimum of 244 hours of work experience at an approved co-op site.
Building Construction is an ever-changing industry. To qualify as a wage earner in the modern day construction field, a person must possess a technical knowledge of construction design and the skills to apply that knowledge.

The Building Construction curriculum provides technical training in all phases of light residential construction. Architectural drafting, blueprint reading, estimating, codes and regulations, energy efficiency, site work and foundations, principles of framing and finish carpentry, and the proper choice and sizing of materials are part of the learning process.

Participation in the actual construction of a modular house gives the student practice in framing and in the installation of exterior and interior finish. Laboratory experiences in millwork projects and specialized methods of construction are also provided.

Opportunities for graduates include employment as carpenters, estimators, building material representatives, self employment, and related positions in the construction field.

In addition to the college-wide admission requirements, applicants to the Building Construction Technology program should have successfully completed courses in Algebra I and Geometry with grades of "C" or better.

Technical Standards
Applicants must have:

1. Adequate hearing for detection of changes in tone or sound of power equipment indicating malfunction or improper operational procedures. (Adaptive equipment acceptable.)
2. Physical strength necessary for maneuvering and/or lifting heavy objects.
4. Adequate vision for reading blueprints and other printed instruction, working with tools and equipment, and for maneuvering on job sites, scaffolding and areas in various stages of completion. (Adaptive equipment acceptable.)
5. Ability to visualize and portray ideas graphically.
6. Ability to exercise initiative and judgment while dealing with changing situations.

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### DEGREE PROGRAM-FIRST YEAR

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Total Credits - 70

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Total Credits - 18

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### ARCHITECTURAL DRAFTING TECHNOLOGY CERTIFICATE

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### BUILDING CONSTRUCTION CERTIFICATE

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<td>BLDG122</td>
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<td>4</td>
<td>4</td>
</tr>
<tr>
<td>BLDG123</td>
<td>Methods of Construction II Lab</td>
<td>0</td>
<td>2</td>
</tr>
<tr>
<td>CIS101</td>
<td>Introduction to Computers</td>
<td>2</td>
<td>2</td>
</tr>
<tr>
<td>MATH135</td>
<td>Numerical Algebra and Trigonometry</td>
<td>3</td>
<td>3</td>
</tr>
<tr>
<td></td>
<td>Social Science Elective</td>
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<tr>
<td><strong>Total</strong></td>
<td></td>
<td><strong>13</strong></td>
<td><strong>11</strong></td>
</tr>
</tbody>
</table>

Total Credits - 19
The Department of Computer Science offers an Associate Degree program for full-time or part-time students.

Computer Science remains one of the fastest growing fields, with a projected shortage of qualified job candidates for the foreseeable future, both nationally and in the State. In this highly technical field, it is critical to obtain the required educational background. The Computer Science (CS) Associate Degree Program (formerly Computer Technologies) offers students technical and professional preparation for careers in computer science as well as transfer to a 4 year degree program. All degree candidates study core computer science competencies including various programming, Internet, networking and operating system courses. The program is designed to provide foundation level preparation, and focuses on the discipline and logic common to all computer science areas, rather than on specific application programs. In the second year of the program, students may choose to focus on one of several functional areas, including applications, database, networking/web development, programming, or web graphics:

Program Objectives
The broad objectives for the Associates Degree in computer science are to produce graduates who:
1. Are competent in formulating and solving computer science problems;
2. Understand computer science fundamentals along with supporting mathematics and science sufficiently well to be prepared for a wide range of jobs and to pursue further degrees;
3. Are able to function in the workplace with the necessary technical skills and with appropriate oral and written communication skills; and
4. Have a broad education that promotes professional advancement, lifelong personal development, and social responsibility.

The degree of Associate in Science with a major in Computer Science is awarded upon successful completion of the program. Many graduates will choose to continue their formal education in a bachelor's degree program at another college. Others begin professional careers by obtaining positions as technical support analysts, programmers, network administrators, database administrators or web site developers.

Students should see their advisor for specific recommendations based on possible future transfer plans.

<table>
<thead>
<tr>
<th>RECOMMENDED DEGREE PROGRAM SCHEDULE</th>
<th>FIRST YEAR</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Fall Semester</strong></td>
<td><strong>TH</strong></td>
</tr>
<tr>
<td>CIS111 Computer Technologies I</td>
<td>2</td>
</tr>
<tr>
<td>CIS112 Computer Technologies II</td>
<td>3</td>
</tr>
<tr>
<td>ENGL110 College Composition I</td>
<td>4</td>
</tr>
<tr>
<td>INT101 College Success Seminar</td>
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</tr>
<tr>
<td>MATH141 Technical Mathematics</td>
<td>3</td>
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<tr>
<td><strong>Total</strong></td>
<td>13</td>
</tr>
<tr>
<td><strong>Spring Semester</strong></td>
<td><strong>TH</strong></td>
</tr>
<tr>
<td>CIS113 Database Design/Management</td>
<td>2</td>
</tr>
<tr>
<td>CIS116 Networking I</td>
<td>2</td>
</tr>
<tr>
<td>MATH171 Pre-Calculus</td>
<td>3</td>
</tr>
<tr>
<td>PSYC110 Introduction to Psychology</td>
<td>3</td>
</tr>
<tr>
<td>English Elective</td>
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</tr>
<tr>
<td>Liberal Arts Elective</td>
<td>3</td>
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<tr>
<td><strong>Total</strong></td>
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</table>

<table>
<thead>
<tr>
<th>SECOND YEAR</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Fall Semester</strong></td>
</tr>
<tr>
<td>CIS124 Web Programming I</td>
</tr>
<tr>
<td>CIS146 Linux I</td>
</tr>
<tr>
<td>CIS148 Java Programming I</td>
</tr>
<tr>
<td>C3 Technical Elective (Any Level)</td>
</tr>
<tr>
<td>Liberal Arts Elective</td>
</tr>
<tr>
<td>Science Elective</td>
</tr>
<tr>
<td><strong>Total</strong></td>
</tr>
<tr>
<td><strong>Spring Semester</strong></td>
</tr>
<tr>
<td>HUMA150 Critical Thinking</td>
</tr>
<tr>
<td>CIS274 XML Programming I</td>
</tr>
<tr>
<td>CIS291 Capstone Senior Seminar</td>
</tr>
<tr>
<td>C3 Technical Elective (Any Level)</td>
</tr>
<tr>
<td>C3 Technical Elective (200 Level)</td>
</tr>
<tr>
<td><strong>Total</strong></td>
</tr>
<tr>
<td><strong>Total Credits</strong></td>
</tr>
</tbody>
</table>

Students who wish to focus their studies in a particular area can do so by carefully selecting their technical elective courses as noted below:

**PROGRAMMING FOCUS**

Students interested in programming can add CIS248, Java Programming II, CIS158, C++ Programming I and CIS258, C++ Programming II to gain exposure to common object oriented programming languages. Or, CIS123, Microsoft Access, CIS118, Introduction to Visual Basic and CIS218, Visual Basic Programming II, for a smal business oriented programming experience. Or, CIS224, Web Programming II, CIS254, Scripting Language Programming, for a web-based programming experience.

**NETWORKING/WEB DEVELOPMENT FOCUS**

Students who wish to focus in Networking/Web Development can add CIS246, Linux II, CIS207 Windows Server I and CIS217 Windows Server II, for a diverse exposure to major server operating systems. Or, CIS246, Linux II, CIS216, Web Server Administration and CIS254, Scripting Language Programming for a web-based networking experience. CIS254 may be replaced with CIS276 for more of a technical orientation.

**DATABASE FOCUS**

Students interested in databases can add CIS249, Linux Databases, CIS233, Oracle I and CIS243 Oracle II for a strong database concentration.

**APPLICATION FOCUS**

Students who wish to explore less technically demanding concentrations can add CIS123, Microsoft Access, CIS221, Advanced Word Processing, CIS231, Advanced Worksheets.

**WEB GRAPHICS FOCUS**

Students who wish to explore web graphic areas can add CIS224, Web Programming II, CIS135, Introduction to Photoshop, and CIS264, Web Animation I.
The Early Childhood Education (ECE) program provides students with the knowledge and skills necessary to create a positive learning environment for young children, one that is nurturing and fosters creativity. Teachers who work with young children in high quality programs understand how young children grow and learn, and how to provide materials and activities that are developmentally and interest-appropriate.

The Early Childhood Education program is designed to prepare individuals as competent professionals. Graduates meet the New Hampshire Child Care Licensing requirements for a lead teacher and center director (with some job-related experience). The campus offers flexibility in scheduling and course and career options. The 12-credit Certificate is designed for students interested in meeting the minimum licensure requirements to be a child care teacher as well as qualifying them to be a family home child care provider. The 24 credit Special Education Option provides training for students interested in becoming a paraprofessional working with infants, toddlers and young children with unique learning challenges.

The 24-credit Early Childhood Professional Certificate is designed for students wishing to become more qualified teachers of young children without completing their degree requirements or who choose to complete their degree requirements at a later time. It is also designed for individuals with a bachelor degree in an unrelated field who wish to become childcare director qualified (with work experience).

The Associate of Applied Science (AAS) degree program provides a combination of theory and practical experience to prepare the graduate for immediate entry into the field of Early Childhood Education. Graduates have at least 300 hours of supervised experience with children of two different age levels (infant/toddler, preschool, primary grade), adhering to the standards established by the National Association for the Education of Young Children.

Applicants are advised that the New Hampshire Bureau of Child Care Licensing requires candidates to be free of criminal convictions that will prevent them from employment in Early Childhood Education. In addition, applicants must have a current health form supplied by the New Hampshire Bureau of Child Care Licensing to participate in practicum experiences.

Early Childhood Education Technical Standards

Our college must ensure that students and children are not placed in jeopardy during their learning experiences. Students enrolled in the certificate or degree programs must demonstrate sufficient emotional stability to withstand the stresses of ever-changing circumstances and be able to respond quickly and appropriately when events require. Furthermore, students are expected to have the maturity to accept direction and guidance, exercise sound judgment, maintain confidentiality, and maintain sensitive interpersonal relationships with teachers, fellow students, children and their families. Students are required to meet with their academic advisor before enrolling in the associate degree program.

Health Considerations

Students considering careers in early childhood education should explore the health requirements set forth by the State of NH licensing bureau and be prepared to submit a Child Care Health Form before beginning practicum. Prospective students with special needs requiring accommodations that may affect their practicum placement or employment options are advised to discuss specific career objectives with the program coordinator during the admissions process.

Character Expectations

Ensuring the health and safety of young children is a priority. To comply with the child care licensing rules, applicants seeking positions in programs serving young children are required to have a criminal background check done by the State of New Hampshire.

Applicants who are unsure of their status in this area should discuss the matter with the program coordinator, as it may impact their ability to participate in practicum and determine employability in the early childhood field.

Technical Standards

Technical Standards have been established to provide insight for students into the skills and abilities required to function successfully in the ECE program and eventually the profession. Applicants who do not feel they can meet these standards should contact the ECE program coordinator before applying to the program. All students desiring to complete practicum courses are required to submit the Health Form provided by the NH Bureau of Childcare Licensing Rules. The health form must indicate the student is mentally and physically fit to work with young children.

Students enrolling in the ECE program must have sufficient strength, stamina and motor coordination to perform the following:

1. Stand for sustained periods of time, walking, running, bending, sitting on the floor and on child-size furniture to meet the child’s needs and accomplish tasks.
2. Frequent lifting, moving and transferring children, especially infants and toddlers.
3. Sufficient visual and hearing acuity to ensure a safe environment and the ability to respond quickly in an emergency.
4. Sufficient verbal ability to express and exchange information and ideas as well as to interpret important instructions to children, co-workers and parents.
5. Ability to work with frequent interruptions, to respond appropriately in unexpected situations, and to cope with extreme variations in workload and stress levels.

Early Childhood Education Transfer Credit Policy: In addition to NHCTC-Manchester transfer credit policies, transfer of courses in early childhood education more than 10 years old will be evaluated by the Department Chair on an individual basis.

<table>
<thead>
<tr>
<th>DEGREE PROGRAM</th>
<th>GENERAL EDUCATION REQUIREMENTS</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>TH</td>
</tr>
<tr>
<td>ENGL110</td>
<td>4</td>
</tr>
<tr>
<td>CJS110</td>
<td>2</td>
</tr>
<tr>
<td>MATH131</td>
<td>3</td>
</tr>
<tr>
<td>INT101</td>
<td>1</td>
</tr>
<tr>
<td>PSYC110</td>
<td>3</td>
</tr>
<tr>
<td>PHIL240</td>
<td>3</td>
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<tr>
<td>ENGLISH</td>
<td>3</td>
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<tr>
<td>SCIENCE</td>
<td>3</td>
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<tr>
<td>For. Lang./Humanities/Fine Arts Elective</td>
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Total Credits - 26

<table>
<thead>
<tr>
<th>DEGREE PROGRAM</th>
<th>EARLY CHILDHOOD EDUCATION CORE REQUIREMENTS</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>TH</td>
</tr>
<tr>
<td>ECE100</td>
<td>3</td>
</tr>
<tr>
<td>ECE102</td>
<td>1</td>
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<tr>
<td>ECE104</td>
<td>3</td>
</tr>
<tr>
<td>ECE105</td>
<td>3</td>
</tr>
<tr>
<td>ECE110</td>
<td>3</td>
</tr>
<tr>
<td>ECE112</td>
<td>2</td>
</tr>
<tr>
<td>ECE116</td>
<td>3</td>
</tr>
<tr>
<td>ECE200</td>
<td>3</td>
</tr>
<tr>
<td>ECE201</td>
<td>3</td>
</tr>
<tr>
<td>ECE202</td>
<td>1</td>
</tr>
<tr>
<td>ECE210</td>
<td>3</td>
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<tr>
<td>ECE212</td>
<td>1</td>
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<tr>
<td>ECE214</td>
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</table>

Total Credits - 30
EARLY CHILDHOOD EDUCATION ELECTIVE COURSES
(MINIMUM 3 CREDITS - Choose one course)

ECE204 Developmentally Appropriate Curriculum for Infants and Toddlers 3 0 3
ECE205 Developmentally Appropriate Programs for School Age Children 3 0 3

Total Credits - 69

EARLY CHILDHOOD PROFESSIONAL CERTIFICATE

Core Courses must be taken first.

Core Courses

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Title</th>
<th>TH</th>
<th>LAB</th>
<th>CR</th>
</tr>
</thead>
<tbody>
<tr>
<td>ECE 100</td>
<td>Child Growth and Development</td>
<td>3</td>
<td>0</td>
<td>3</td>
</tr>
<tr>
<td>ECE 104</td>
<td>Foundations of ECE</td>
<td>3</td>
<td>0</td>
<td>3</td>
</tr>
<tr>
<td>ECE 112</td>
<td>Practicum II: Learning Environments</td>
<td>3</td>
<td>0</td>
<td>3</td>
</tr>
<tr>
<td>ECE 116</td>
<td>Child Health, Safety &amp; Nutrition</td>
<td>3</td>
<td>0</td>
<td>3</td>
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</table>

Electives (choose 4 of the following)

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Title</th>
<th>TH</th>
<th>LAB</th>
<th>CR</th>
</tr>
</thead>
<tbody>
<tr>
<td>ECE 110</td>
<td>Children's Literature and Language Arts</td>
<td>3</td>
<td>0</td>
<td>3</td>
</tr>
<tr>
<td>ECE 200</td>
<td>Math &amp; Science Development in ECE</td>
<td>3</td>
<td>0</td>
<td>3</td>
</tr>
<tr>
<td>ECE 201</td>
<td>Children's Individual &amp; Special Needs</td>
<td>3</td>
<td>0</td>
<td>3</td>
</tr>
<tr>
<td>ECE 204</td>
<td>Dev. Approp. Curriculum Infants/Toddlers</td>
<td>3</td>
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</tbody>
</table>

Total Credits - 24

*Required for Center Director Credential in the State of New Hampshire. This course is not transferable to the Associate Degree Program in Early Childhood Education.

FAMILY CHILD CARE PROVIDER
100% ONLINE CERTIFICATE PROGRAM

The Early Childhood Education Program offers a 12-credit on-line certificate program for Family Child Care Providers designed to meet the training requirements specified by the New Hampshire Childcare Regulations. All four courses are offered in a 100% on-line format to accommodate the unique scheduling needs of in-home child care providers. Three of the four courses can be applied directly to the Professional Certificate or Associate Degree program requirements if the student decides to pursue further education in the Early Childhood Program. Students must have reliable Internet access and basic computer skills in order to be successful in these courses.

Required Courses:

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Title</th>
<th>Credits</th>
</tr>
</thead>
<tbody>
<tr>
<td>*ECE100</td>
<td>Child Growth and Development</td>
<td>3 credits</td>
</tr>
<tr>
<td>*ECE116</td>
<td>Child Health Safety and Nutrition</td>
<td>3 credits</td>
</tr>
<tr>
<td>*ECE106</td>
<td>Curriculum &amp; Environment for Family Child Care (new course)</td>
<td>3 credits</td>
</tr>
<tr>
<td>ECE107</td>
<td>Family Child Care Business Management (new course)</td>
<td>3 credits</td>
</tr>
</tbody>
</table>

Total Credits - 12

* The first three courses will transfer directly into the existing ECE professional certificate or Associate Degree Programs.

ECE SPECIAL EDUCATION CERTIFICATE

Teachers and paraprofessionals are increasingly working in inclusive settings and are responsible for meeting students’ Individualized Educational Plans. They are members of the IEP or IFSP teams and need adequate training to effectively work with children with unique learning characteristics. A certificate option in Early Childhood Special Education is available to individuals interested in working as a paraprofessional in Early Intervention or Early Childhood Special Education and Inclusionary classrooms.

Birth-Grade 3 Option

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Title</th>
<th>Credits</th>
</tr>
</thead>
<tbody>
<tr>
<td>ECE100</td>
<td>Child Growth and Development</td>
<td>3 credits</td>
</tr>
<tr>
<td>ECE104</td>
<td>Foundations of Early Childhood Education</td>
<td>3 credits</td>
</tr>
<tr>
<td>PSYC110</td>
<td>Introduction to Psychology</td>
<td>3 credits</td>
</tr>
<tr>
<td>ECE112</td>
<td>Practicum II: Learning Environments</td>
<td>3 credits</td>
</tr>
<tr>
<td>ECE201</td>
<td>Children's Individual and Special Needs</td>
<td>3 credits</td>
</tr>
<tr>
<td>EDU215</td>
<td>Behavioral Challenges in the Classroom</td>
<td>3 credits</td>
</tr>
<tr>
<td>EDU220</td>
<td>Families &amp; Professionals in Special Education</td>
<td>3 credits</td>
</tr>
<tr>
<td>EDU225</td>
<td>Curriculum Planning &amp; Implementation for Children with Unique Learning Characteristics</td>
<td>3 credits</td>
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</tbody>
</table>

Total Credits - 24

Early Childhood Education Certificate

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Title</th>
<th>Credits</th>
</tr>
</thead>
<tbody>
<tr>
<td>ECE100</td>
<td>Early Childhood Growth and Development</td>
<td></td>
</tr>
<tr>
<td>ECE104</td>
<td>Foundations of Early Childhood Education</td>
<td></td>
</tr>
<tr>
<td>ECE112</td>
<td>Practicum II: Learning Environments</td>
<td></td>
</tr>
<tr>
<td>ECE116</td>
<td>Child Health, Safety and Nutrition</td>
<td></td>
</tr>
</tbody>
</table>

Total Credits - 12
Electrical Technology Certificate

The electrical field continues to grow in its scope and employment opportunities due to technological advances as well as economic changes and expansion. Electrical work is becoming more complex with electronics, microprocessor based controls, and data communications integrated into residential, commercial, and industrial electrical systems. This increasing complexity is creating an ever-growing need for well trained and qualified licensed electricians and electrical technicians.

The Electrical Technology Certificate program will provide training that will give the student a solid foundation in fundamental electrical theory, hands-on experience with electrical equipment, in-depth coverage of the National Electrical Code, and thorough coverage of contemporary and evolving technologies. This program will meet the requirements for electrical apprentice training and in some areas it will exceed those requirements.

This credit program provides a stepping stone for further educational opportunities, as well as prepares students to enter the field as an Electrician Apprentice, an Electrical Maintenance Technician, an Industrial Electrical Technician or a Field Service Technician.

In addition to college-wide admission requirements, applicants to this program should:

1. Have successfully completed courses in Algebra I, Algebra II, and Science. Advanced levels of Math and a Physics course would be advantageous.
2. Exhibit mechanical aptitude and an interest in electrical and mechanical components.

Technical Standards
It is highly recommended that applicants have:
1. The physical strength necessary to maneuver and lift moderately heavy objects.
2. Good manual dexterity.
3. Adequate vision for reading printed instructions and electrical diagrams and should not have color blindness. (Adaptive equipment is acceptable.)
4. Adequate hearing to distinguish various sounds and changes in pitch. (Adaptive equipment is acceptable.)
5. Ability to visualize and portray ideas graphically.

Certificate Requirements

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Title</th>
<th>TH</th>
<th>LAB</th>
<th>CR</th>
</tr>
</thead>
<tbody>
<tr>
<td>ETEC110</td>
<td>Electrical Fundamentals I</td>
<td>4</td>
<td>2</td>
<td>5</td>
</tr>
<tr>
<td>ETEC120</td>
<td>Electrical Fundamentals II</td>
<td>4</td>
<td>2</td>
<td>5</td>
</tr>
<tr>
<td>ETEC150</td>
<td>Power Transformers/Rotating Mach.</td>
<td>4</td>
<td>2</td>
<td>5</td>
</tr>
<tr>
<td>ETEC160</td>
<td>Residential, Comm/Ind/Wiring</td>
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<td>2</td>
<td>5</td>
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<tr>
<td>ETEC210</td>
<td>Electrical &amp; Electronic Motor Contr.</td>
<td>4</td>
<td>2</td>
<td>5</td>
</tr>
<tr>
<td>ETEC220</td>
<td>Comm/Low Voltage Building Sys.</td>
<td>4</td>
<td>2</td>
<td>5</td>
</tr>
<tr>
<td>ETEC250</td>
<td>Advanced Control Systems I</td>
<td>4</td>
<td>2</td>
<td>5</td>
</tr>
<tr>
<td>ETEC260</td>
<td>Advanced Control Systems II</td>
<td>4</td>
<td>2</td>
<td>5</td>
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<tr>
<td>MATH131</td>
<td>College Algebra I</td>
<td>3</td>
<td>0</td>
<td>3</td>
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<tr>
<td>MATH135</td>
<td>Numerical Algebra &amp; Trigonometry</td>
<td>3</td>
<td>0</td>
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</tr>
</tbody>
</table>

Total Credits - 41

Licensed Electrician 15 Hour Update (non-credit)
The 15 hour 2008 National Electrical Code update for licensed electricians is offered at the college. This training will satisfy the continuing education requirements for electricians licensed in Maine, New Hampshire and Vermont.

Call the Workforce Development Center at 603-668-6706, ext. 369 or check the non-credit schedule at www.manchester.nhctc.edu

English as a Second Language

The English as a Second Language (ESL) Program at Manchester’s Community College serves over 300 students from more than 55 different countries. The mission of the ESL Program is to help non-native English speakers improve their English language skills and proficiency for personal, professional, and academic advancement.

The range of sequenced non-credit and credit courses provides instruction, support, and mentoring at multiple levels from beginning to advanced. This sequencing format provides students the opportunity to build on the foundation of their language skills and further develop these skills within a comprehensive, cohesive program of English language instruction.

Program Goals
- English language fluency & integration of all language skills
- Use of authentic materials
- Understanding and valuing different cultures
- Peer and self-assessment
- Computer literacy

Benefits for Students
- Academic support; assessment, placement, and advising
- Transfer and career counseling
- Peer and professional tutors
- Self-directed learning with computer programs
- Service learning and cross-cultural opportunities

Assessment
Students must complete an English language assessment/placement test before they can enroll in any ESL course. Assessments are administered through the Center for Academic Planning and Support (CAPS), Room 222. No appointment is necessary. Hours are posted on the college’s website at: www.manchester.nhctc.edu.

International Students
International students studying in the United States under a student visa must provide a TOEFL score for admission.

NON-CREDIT COURSES
Students receive a certificate of completion after each course.

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Title</th>
</tr>
</thead>
<tbody>
<tr>
<td>ESL070</td>
<td>ESL - Beginning I</td>
</tr>
<tr>
<td>ESL080</td>
<td>ESL - Beginning II</td>
</tr>
<tr>
<td>ESL050</td>
<td>ESL - Listening, Speaking, and Pronunciation</td>
</tr>
<tr>
<td>ESL090</td>
<td>ESL - Intermediate I</td>
</tr>
<tr>
<td>ESL091</td>
<td>ESL - Intermediate II</td>
</tr>
<tr>
<td>ESL065</td>
<td>Test of English as a Foreign Language (TOEFL) Preparation</td>
</tr>
</tbody>
</table>

CREDIT COURSES
Credits count for Financial Aid purposes only and do not apply to graduation requirements.

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Title</th>
</tr>
</thead>
<tbody>
<tr>
<td>ESL097</td>
<td>Pronunciation for Non-Native Speakers</td>
</tr>
<tr>
<td>ESL098</td>
<td>ESL - Intermediate</td>
</tr>
<tr>
<td>ESL120</td>
<td>ESL - Advanced</td>
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</tbody>
</table>

SPECIALIZED ESL COURSES
Specialized ESL courses are offered for specific areas such as medical/allied health and business and can be offered on campus or at companies. Contact the ESL Program Coordinator (ext. 293) or the Director of Workforce Development (ext. 369) for more information.
Exercise Science is a cross-disciplinary subject area involving the scientific study of the physical action of the body and human performance. The study of the acute and chronic changes within the body resulting from the exercise stimulus is integral to the discipline. The emphasis of the Exercise Science program is upon fundamental knowledge, skill, and ability development in the areas of risk stratification, fitness assessment, cardiovascular and resistive programming, and exercise leadership. The major will support further study within the discipline or within cross-specialization such as nutrition and sports medicine.

Endorsed by The American College of Sports Medicine, this curriculum covers the knowledge, skills and abilities expected of an ACSM Health Fitness Instructor. Students will prepare to successfully complete the ACSM Health Fitness Instructor Certification as well as Personal Training Certifications from the National Strength & Conditioning Association (NSCA) and American Council on Exercise (ACE). Graduates may seek employment in corporate fitness, cardiac rehabilitation, private sector health/fitness facilities, sports medicine programs, private fitness training/consulting, and related health agencies.

In addition to College-wide admission requirements, students in the Exercise Science Degree program must complete and submit the following:

1. Satisfactory completion of high school biology. Prerequisite courses may be taken at NHCTC prior to the first academic semester.

Technical Standards
1. Submit a report of a current physical examination.
2. Possess health insurance.
3. Possess professional liability insurance for Internship (available at the college).
4. Possess American Heart Association Heartsaver CPR/AED or American Red Cross equivalent prior to beginning internship.
5. Travel Policy: Transportation to and from the internship site and site visits for EXER111 is the responsibility of the student.

### DEGREE PROGRAM-FIRST YEAR

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**Total Credits - 67**

### PERSONAL TRAINING CERTIFICATE

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**Total Credits - 25**
The General Studies degree program is designed to offer a flexible curriculum tailored to the student's professional needs. It also provides students the opportunity of receiving credit for significant prior learning experiences in a technical or occupational specialty. Typically, the technical or occupational specialty a student chooses should be in an area other than a current degree program at the college. The General Studies degree is intended to be a unique, individualized program of study.

Students accepted in this program should plan to register for GA101, Assessment of Prior Learning, as one of the first courses in which to enroll at the college. This one-credit course is designed to help clarify a student's career goals and how those goals will be achieved through the General Studies degree program. Additionally, students will prepare a detailed resume, a proposed curriculum checklist of courses, and appropriate proposals for consideration of credit for prior learning experiences. Final approval of the student's proposed program will be granted, and an academic advisor assigned, by the Office of Academic Affairs at the completion of the course. An interview with the Associate Vice President of Academic Affairs is required prior to acceptance into the program. More detailed information about the General Studies Degree and a General Studies Information Packet can be obtained by contacting the Admissions Office.

A minimum of 64 credits is required for graduation, distributed in the following manner:

- Technical Specialty Courses: 20 credits
- Related Technical Support Courses: 16 credits
- Liberal Arts Courses: 30 credits

**TOTAL CREDITS - 66**

**LIBERAL ARTS COURSE REQUIREMENTS - 30 CREDITS**

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Students shall earn a minimum of 16 credit hours at this college and eight of these credits must be 200-level courses in a student's technical specialty as approved by the Office of Academic Affairs.
The Graphic Design program prepares students for a career in printed design in the graphics arts industry. This industry is constantly changing, with technological advances that require designers to take on more pre-press responsibilities. Students will learn to create and execute comprehensive designs that promote public consumption of materials, products or services, and to influence the opinions of individuals or organizations through printed communications.

The program is designed to give students an understanding of color, design, typography, layout and advertising principles. They will develop manual as well as digital drawing, illustration, and layout techniques to create solutions to marketing communication problems. The latest industry standard computer applications will be taught to give students hands-on skills in creating digital layouts, along with scanning and manipulating manually created images. Students will develop an understanding of the use of various media in printed communications and identify marketing trends and target markets.

During the internship course, students will practice the skills learned in the classroom/lab, acquire professional job attitudes, and explore career opportunities in graphic design. In some cases, the internship may lead to job placement for graduating students.

Completion of projects for the program will require additional time outside of scheduled classes and labs. Students will need to attend open lab sessions and work on projects independently. Students are strongly encouraged to purchase hardware and software for home use.

The Graphic Design Degree program prepares students for entry-level jobs in advertising agencies, printing companies, publishing firms, and companies that maintain an in-house commercial design department. Successful graduates must:

1. Have the ability to accurately measure with more than one measurement system
2. Be able to design, draw or illustrate, following specific instructions
3. Build a professional, well-presented portfolio * and self-promotion package
4. Participate in related industry events such as a business luncheon seminar and a juried exhibition
5. Participate in two portfolio reviews, one attended, one unattended
6. Complete internship seminar and lab with a passing grade

* An annual award for recognition of best design portfolio is presented to a senior at graduation rehearsal.

In addition to college-wide admission requirements, applicants for the Graphic Design Degree program should have the following:

1. Competence in high school level Algebra, English Composition and Reading (grade of "C" or better)
2. Strong grasp of spoken English so they have the ability to communicate well verbally
3. Ability to work in teams to find solutions for design problems
4. Ability to follow written instructions with minimal supervision
5. Ability to accept critique of designs and make changes based on constructive criticism
6. Ability to meet deadlines and work in a stressful environment
7. Good eye-hand coordination to perform labor intensive project construction
8. Capacity to stand or sit for extended periods of time (adaptive equipment is acceptable)
9. Good vision and manual dexterity to perform drawing operations (adaptive equipment is acceptable)

**DEGREE PROGRAM-FIRST YEAR**

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**SECOND YEAR**

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**Total Credits - 68**
**Graphic Design Certificate**

Students with prior experience or education in design may qualify for the Graphic Design Certificate. Co/prerequisite requirements for courses listed in the certificate will be handled on a case-by-case basis. If students do not have current experience or degrees, CDI112 will be required before CDI215 can be taken.

This certificate allows students to update their computer skills and hone their design skills to grow personally and professionally. Successful graduates of the Graphic Design Certificate will be able to add to their professional portfolio and are expected to complete an internship. They will be prepared for continued growth in their career field and for jobs in advertising agencies, printing companies, publishing firms, and companies that maintain in-house commercial design departments.

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Total Credits - 30

**Graphic Illustration Certificate**

Students with prior experience or an education in commercial art or illustration may qualify for the Graphic Illustration Certificate. Co/prerequisite requirements for courses listed in the certificate will be handled on a case-by-case basis. If students do not have current experience or degrees, CDI213 will be required before CDI225 can be attended.

This certificate allows students to add to their skills in mechanical and computer generated illustration, and provides them with entry level electronic layout skills so they can grow personally and professionally. Successful graduates of the Graphic Illustration Certificate will be able to add to their professional portfolio and will be prepared for continued growth in commercial illustration with job possibilities in permanent or freelance illustration for advertising agencies, publishing firms and companies that maintain in-house commercial design departments.

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Total Credits - 33

**Fine Arts focus within Liberal Arts**

Students wishing to focus in the fine arts are able to receive an Associate of Arts Degree in Liberal Arts, and can choose from the following “ARTS” courses to fulfill an Associate of Arts Degree: Photography I, II, or Digital Photography, Drawing I, II and Painting I, II. Each student’s program is developed in consultation with a faculty advisor.
Students in this program receive training for careers as technicians in the field of climate control. Heating, ventilation, air conditioning, and their applications are a matter of health and comfort for the home or business.

A broad background in mathematics and physics supports the theory and extensive laboratory work. The program includes basic theory, application, estimating, installation, maintenance and service of residential and commercial air conditioning, heating, and refrigeration equipment.

Graduates may expect a rewarding career with ample opportunity for employment and advancement in the areas of service, sales, supervision, management, and/or ownership.

This program is offered with a two-year track, three-year track, or four-year track. This allows the student to reduce the number of credits taken each semester to facilitate meeting the student's needs.

In addition to college-wide admission requirements, applicants to the Heating, Ventilation, and Air Conditioning Degree program should:

1. Have successfully completed courses in Algebra I, Algebra II and Science. Advanced levels of math and a physics course would be advantageous.
2. Exhibit mechanical aptitude and an interest in mechanical components.

**Technical Standards**

It is highly recommended applicants have:

1. The physical strength necessary to maneuver and/or lift heavy objects.
2. Good manual dexterity.
3. Adequate vision for reading printed instructions and blueprints and should not have color blindness (adaptive equipment acceptable).
4. Adequate hearing to distinguish various sounds and noises. (adaptive equipment acceptable.)
5. Ability to visualize and portray ideas graphically.

### DEGREE PROGRAM-FIRST YEAR

#### Fall Semester

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### AIR CONDITIONING/REFRIGERATION CERTIFICATE

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**Total Credits - 26**

### HEATING SERVICES CERTIFICATE

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**Total Credits - 26**

### GAS APPLIANCE INSTALLATION & SERVICE CERTIFICATE

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**Total Credits - 8**
As America's sensitivity to the needs of all its citizens matures, the demand for professionally trained, direct support professionals continues to increase. The Human Services program was developed by NHCTC and area service providers to meet that demand.

The Associate in Applied Science Degree provides a combination of theory and hands-on experiences in both the classroom and in clinical settings. The degree includes a group of core courses taken by all students, including four Professional Seminars, which provide extensive fieldwork experience.

The program provides students with the skills and competencies necessary to offer appropriate support to people and to continue to grow personally and professionally. Graduates of the program have been employed in the areas of developmental disabilities, mental health, child and family services, substance abuse, homelessness, acquired brain injury, and others.

Once the certificate has been earned, students have the freedom to return at a later date and transfer all credits from the certificate as they continue their studies toward the Associate Degree.

In addition to college-wide admission requirements, students in the Human Services Degree program should submit a personal statement that addresses interest in human services and how this program will help meet career goals. The student must then set up an interview with the human services coordinator. The interview will serve to determine the appropriateness of entry into the Human Services program.

Most human services agencies require criminal record checks for employment and/or internships. Any student concerned about their criminal record should speak with their advisor prior to entering the human services program. Students participating in Professional Seminars will most likely need to present a criminal records check to their internship site. Certain placement sites may also require that a Health Form be submitted. In addition, the program requires good communication skills that include the ability to read, write and orally communicate at the college level. Students who test below college level reading and writing abilities must complete any recommended developmental course work before participating in the Professional Seminars or other Human Services courses.

Students should be prepared to adhere to professional ethics that include, but are not limited to: maintaining confidentiality, recognition and maintenance of professional boundaries, adherence to the legal and site placement policies and procedures, and the ability to follow directions and supervision. The inability to demonstrate all of the above may cause a student to be refused admittance to the program or to be dismissed from the program. If students are concerned regarding their status, they should meet with their academic advisor.

### DEGREE PROGRAM-FIRST YEAR

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**Total Credits - 28**

**HUMAN SERVICES CERTIFICATE**

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**TOTAL CREDITS - 28**

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**SUBSTANCE ABUSE PREVENTION CERTIFICATE**

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**Total Credits - 28**
Creativity and innovation come with a passion for design and the desire to improve living, working and social spaces. The Interior Design program allows the student to prepare and pursue, in depth, courses in drafting, professional practices, sketching, lighting, measuring and preparing cost estimates, as well as required courses in Liberal Arts. A portfolio preparation course as well as an internship in the Interior Design field completes the course of study in preparing the student for work or to continue in a baccalaureate degree program at one of the area’s colleges or universities.

The curriculum will prepare the student in the educational requirements needed to sit for the NCIDQ examination (National Council for Interior Design) and was developed along the guidelines of FIDER (Foundation for Interior Design Research).

In addition to college-wide admission requirements, applicants for the Interior Design degree program should have the following:
1. Competency in high school level Algebra, English Composition and Reading (grade of “C” or better)
2. Strong grasp of spoken English so they have the ability to communicate well verbally
3. Ability to work independently as well as in teams to find solutions for design problems
4. Ability to visualize a “finished” designed space from concept to completion
5. Ability to accept critique of design and make changes based upon constructive criticism
6. Ability to meet deadlines

* Certificate in Interior Design

The Interior Design Certificate program prepares students to identify, research and creatively solve problems relating to the functions and aesthetics of living and working environments. Students are expected to complete an internship. The internship experience and certificate training will prepare the individual for work as an entry-level interior design assistant.

**DEGREE PROGRAM-FIRST YEAR**

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Total Credits - 66

**INTERIOR DESIGN CERTIFICATE**

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Total Credits - 24
The Liberal Arts program defines its mission in the following ways:

- To provide a transfer degree program which supports the development and discovery of academic interests.

- To provide the courses that will satisfy the general education requirements in accordance with the mission statement of NHCTC, which calls for an integrated professional and liberal education.

- To offer focused Associate of Arts concentrations providing the opportunity for students to transfer to specific baccalaureate degrees at four-year institutions.

- To provide a selection of transferable elective offerings in the Arts and Science disciplines that support intellectual enrichment and continued study in a body of knowledge.

- To provide curriculum in the Arts and Sciences that gives students the opportunity to interpret facts, solve problems, evaluate issues, and think critically.

- To provide a first year course focused on the academic habits of successful college students and transition to the college environment.

The Associate of Arts degree program provides a solid foundation in arts and sciences, allowing students to transfer with confidence to baccalaureate programs at four-year colleges and universities. A wide variety of choices exist for students to explore content areas in arts and sciences. English selections include writing courses, literature, oral communications, and technical writing. Social Science selections include anthropology, economics, history, geography, political science, psychology and sociology. Foreign Language choices include American Sign Language, French, German and Spanish. Humanities selections include courses in western civilization, literature, philosophy, communications and creative writing. Fine Arts selections include drawing, painting, and photography. Math courses offer traditional theoretical and applied courses. Science selections include biological sciences, earth science and physics.

Students wishing to focus their liberal arts studies in a specific discipline are able to concentrate their 24 liberal arts elective credits in that discipline. Each student's program is developed in consultation with a Liberal Arts faculty advisor.

LIBERAL ARTS CONCENTRATIONS
The following focused Associate of Arts concentrations provide the opportunity for students to transfer to specific baccalaureate degrees at four-year institutions:

- Liberal Arts/Business
- Liberal Arts/Teacher Preparation

In addition to fulfilling the mission of baccalaureate transfer, the program will also provide the core of general education requirements for all degrees at this college. Each student's program of study is developed in consultation with a faculty advisor in the specific concentration.

LIBERAL ARTS DEGREE
The primary objective of the Liberal Arts Degree program is transfer, with a solid foundation in Arts and Sciences. The program is representative of the first two years of a baccalaureate program as well as the general education requirements for an associate degree in a specific field. Its academic format emphasizes access to various disciplines of knowledge, critical thinking, the principles and techniques of research within academic subject areas, and interdisciplinary approaches to learning. Students will find the program flexible enough to allow them to select courses based on the requirements of the four-year college to which they plan to transfer, or use their course selections to clarify their educational goals and to explore career opportunities and interests. This broad experience provides students with the academic exposure relevant to intellectual, personal and social growth. SAT testing may be required by some transfer institutions.

Liberal Arts Transfer Credit Policy: Liberal Arts and Science courses will be considered for transfer regardless of when they were taken as long as they meet minimum grade requirements. See individual department policies for program exceptions on general education requirements. In the case of English and math courses, if there is uncertainty whether coursework currency affects the student's ability to be successful in a subsequent course, students will be asked to take portions of the Accuplacer Placement Test to verify the skill level of the course being considered for transfer credit.

Transfer of a course to this institution does not guarantee transfer of that same course to subsequent institutions.

LIBERAL ARTS DEGREE PROGRAM OF STUDY
In compliance with the NHCTC System distribution requirements for an Associate in Arts Degree program, Manchester defines its program as follows:

CORE REQUIREMENTS: 41 CREDITS

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(Only courses above the 100 level can be applied towards the degree)

ELECTIVE REQUIREMENTS: 24 CREDITS

Liberal Arts and Sciences Electives (Art, English, Geography, History, Humanities, Languages, Math, Philosophy, Psychology, Social Sciences, Sciences) can include three Open Electives appropriate to other programs’ prerequisites. Electives must include at least three Liberal Arts and Science courses at the 200 level. A computer literacy course may be included within the open elective area.

Total Credits - 65

42
In addition to NHCTC-Liberal Arts/Business Transfer Credit Policy:

and non-profit organizations.

manufacturing, banking, health care, communications, service industries, and non-profit organizations.

Liberal Arts/Business Transfer Credit Policy: In addition to NHCTC-Manchester transfer credit policies, appropriate transfer credits for business courses may be accepted within a 10-year time frame.

### DEGREE PROGRAM-FIRST YEAR

#### Fall Semester

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**Total Credits - 68**

*Business Elective: Must be one of the following: (ACCT213, ACCT215, BUS210, BUS221, BUS224, MKTG205, MKTG210)

### DEGREE PROGRAM-FIRST YEAR

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</tbody>
</table>

**Total Credits - 68**

*Math Electives* can only be Finite Math, Pre-Calculus, Calculus I, Calculus II, and Probability & Statistics.

**Educational Transfer Focus Electives**: Any course offered at the college with the exception of courses on the following list. These courses cannot be used for an Educational Transfer Focus elective: any course with an academic level less than 100, any cooperative course (co-op), any internship, any practicum, any clinical or clinical affiliation, any externship, any self-assessment course, any senior project course, any internship seminar, any capstone course, any professional seminar, GA101.
The certificate in special education can be earned independently or as part of the Liberal Arts/Teacher Preparation Associate’s Degree. This certificate includes three courses that fulfill the requirements of the Education Focus Transfer electives described at left. The certificate is also useful for currently employed paraprofessionals seeking approval as highly qualified under federal No Child Left Behind requirements. Courses in this certificate are:

**REQUIRED CORE COURSES**

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Title</th>
<th>TH</th>
<th>LAB</th>
<th>CR</th>
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</thead>
<tbody>
<tr>
<td>EDU215</td>
<td>Behavioral Challenges in the Classroom</td>
<td>3</td>
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<tr>
<td>EDU220</td>
<td>Families and Professionals in Special Education</td>
<td>3</td>
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<td>EDU225</td>
<td>Curriculum Planning and Implementation for Children w/Unique Learning Characteristics</td>
<td>3</td>
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<td>PSYC110</td>
<td>Introduction to Psychology</td>
<td>3</td>
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</table>

**EARLY CHILDHOOD EDUCATION OPTION** - (12 credits )

**OR**

**SCHOOL AGE OPTION** - (12 credits )

**Early Childhood Education Option** - must take all 12 credits

<table>
<thead>
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<tbody>
<tr>
<td>ECE100</td>
<td>Child Growth and Development</td>
<td>3</td>
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<td>ECE104</td>
<td>Foundations of Early Childhood Education</td>
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<td>ECE112</td>
<td>Learning Environments</td>
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<td>Children’s Individual &amp; Special Needs</td>
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**School Age Option** - must take all 12 credits

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<tr>
<td>EDU101</td>
<td>Introduction to Exceptionalities</td>
<td>3</td>
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<td>EDU104</td>
<td>Foundations of Education</td>
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<td>EDU210</td>
<td>Teaching Methods</td>
<td>3</td>
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<tr>
<td>PSYC210</td>
<td>Human Growth and Development</td>
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**Total Credits - 24 CREDITS**
The Department of Business Studies at NHCTC-M offers a Management Associate Degree and a Management Certificate.

The Associate in Science Degree in Management emphasizes broad management competencies in finance, marketing, human resources, economics, law, and computers. All of these competencies are needed in industry, non-profit, and service organizations.

The study of management focuses on how organizations develop and use strategies to compete in national and global arenas within the increasingly complex and changing social, political, economic, and technological environment.

Students in the program are encouraged to relate theoretical learning to practice and establish bridges between the classroom and the work environments. The Associate of Science Degree in Management provides the framework needed for successful management careers in high-tech industries, manufacturing, banking and finance, health care, communications, service industries, and non-profit organizations.

The Management degree provides students with a solid management foundation in preparation for a career, and/or it offers a base for seamless transfer to a four-year institution in pursuit of a bachelor's degree. The Management Associates degree transfers in its entirety to many four-year colleges. For example, Southern New Hampshire University accepts 90 credits from NHCTC business students and awards scholarships to NHCTC management graduates based on academic performance. Franklin Pierce college also accepts the management associate degree in full and offers a very nice scholarship package to our business graduates.

The Business Studies Department is nationally accredited by the Association of Collegiate Business Schools and Programs (ACBSP). This accreditation provides transfer opportunities for our graduates in all regions of the country.

Management Transfer Credit Policy: In addition to NHCTC-Manchester transfer credit policies, appropriate transfer credits for management courses may be accepted within a 10-year time frame.
The Department of Business Studies at NHCTC offers a Marketing Associate Degree and a Marketing Certificate.

In an era of global, digitized, interactive business environments, Marketing offers one of the best career opportunities for today's business students. Marketing is a broad field, which includes activities related to selecting, designing, packaging, pricing, advertising, selling, distributing, and servicing a product in the domestic and/or international marketplace. It is the driving force in most businesses.

Marketing is critically important to American business. Top management in companies realize that understanding the marketplace and consumer wants and needs requires competent marketing personnel, from marketing researchers to creative advertisers. The degree to which a company responds to customer demands greatly impacts an organization's success. Marketing classes integrate theory and practical applications while applying related business knowledge of computers, accounting, and management principles.

Marketing personnel are employed in retail, industrial and commercial firms, schools and hospitals, both locally and internationally. Marketing offers something for every business student - a desk job as a market research analyst, or travel and excitement with the public as a salesperson, retailer, or public relations professional.

The A.S. degree provides students with a solid marketing foundation in preparation for employment, or it offers students a strong educational base, which will seamlessly transfer in its entirety to many four-year colleges. Southern New Hampshire University awards scholarships to NHCTC Marketing graduates based on academic performance and will accept up to 90 transfer credits. Franklin Pierce College accepts the marketing degree and also has a scholarship package for our graduates. Plymouth State University and UNH-Manchester are just a few of the other local colleges that accept our marketing graduates.

Marketing personnel are employed in retail, industrial and commercial firms, schools and hospitals, both locally and internationally. Marketing offers something for every business student - a desk job as a market research analyst, or travel and excitement with the public as a salesperson, retailer, or public relations professional.

The Business Studies Department is nationally accredited by the Association of Collegiate Business Schools and Programs (ACBSP). This accreditation provides transfer opportunities for our graduates in all regions of the country.

Marketing Transfer Credit Policy: In addition to NHCTC-Manchester transfer credit policies, appropriate transfer credits for marketing courses may be accepted within a 10- year time frame.

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### DEGREE PROGRAM-FIRST YEAR

#### Fall Semester

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Name</th>
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<td>Principles of Marketing</td>
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<tr>
<td>ACCT113</td>
<td>Accounting and Financial Reporting I</td>
<td>3</td>
<td>0</td>
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<tr>
<td>CIS110</td>
<td>Introduction to Computers</td>
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<td>ENGL110</td>
<td>College Composition I</td>
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<td>0</td>
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<td>INT101</td>
<td>College Success Seminar</td>
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<td>MATH1131</td>
<td>College Algebra I</td>
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Total: 16 0 17

#### Spring Semester

<table>
<thead>
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<th>Course Name</th>
<th>TH</th>
<th>LAB</th>
<th>CR</th>
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<tbody>
<tr>
<td>ACCT123</td>
<td>Accounting and Financial Reporting II</td>
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<tr>
<td>BUS211</td>
<td>Business Law</td>
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<td>ECON134</td>
<td>Macroeconomics</td>
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<td>MATH202</td>
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### SECOND YEAR

#### Fall Semester

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<td>MKTG210</td>
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<td>CDI111</td>
<td>Electronic Publishing I</td>
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<td>ECON135</td>
<td>Microeconomics</td>
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<td>ENGL113</td>
<td>Oral Communications</td>
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Total: 14 3 15

#### Spring Semester

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<tr>
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<td>MKTG205</td>
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<td>MKTG224</td>
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<td>BUS210</td>
<td>Organizational Communications</td>
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<td>BUS282</td>
<td>Capstone Research</td>
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<td>For. Lang./Humanities/Fine Arts Elect.</td>
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Total: 18 0 18

Total Credits: 66

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### MARKETING CERTIFICATE

#### Fall Semester

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<tr>
<td>MKTG125</td>
<td>Principles of Marketing</td>
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<td>MKTG135</td>
<td>Consumer Behavior</td>
<td>3</td>
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<td>MKTG205</td>
<td>International Marketing</td>
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<td>MKTG210</td>
<td>Advertising</td>
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<td>0</td>
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</tr>
<tr>
<td>MKTG224</td>
<td>Sales &amp; Sales Management</td>
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<td>ACCT113</td>
<td>Accounting and Financial Reporting I</td>
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<tr>
<td>CIS110</td>
<td>Introduction to Computers</td>
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</table>

Total Credits: 27

---
Our nationally accredited Medical Assistant program emphasizes the skills and knowledge needed to obtain employment in doctors' offices, clinics, insurance companies, and other medical facilities. This exciting and challenging program offers all major clerical and clinical courses in the student's first year. Students may choose the professional certificate program, where they will complete a summer internship following their first two semesters, or the degree program, where they will receive advanced clinical procedures, learn how to interact with people of different cultures, and complete their internship during their second year.

Graduates of the Medical Assistant program are trained to work under the direction of physicians to provide quality health care, including patient intake, taking vital signs, assisting the physician with patient exams clinical procedures, and office surgeries, giving injections, administering EKGs, and performing venipuncture. Administrative training includes scheduling appointments, processing insurance claims, posting insurance/patient payments, and completing physician referrals.

Both degree and certificate programs are competency-based so that graduates are comprehensively prepared to enter any medical office with confidence. Graduates of both programs are eligible to sit for the national certification exam for medical assistants.

The Medical Assistant is an integral member of the health care team and serves as the liaison between the patient and the physician. It is therefore imperative that students possess the ability to read, write, and orally communicate at the college level.

In addition to college-wide admission requirements, applicants must set up an interview with a full-time medical assistant faculty member. The interview and a writing sample will determine the appropriateness of entry into the Medical Assistant program at that time.

In 2005, the Medical Assistant program was awarded a 10-year accreditation status by the Commission on Accreditation of Allied Health Education Programs (www.caahep.org) upon the recommendation of the Curriculum Review Board of the American Association of Medical Assistants Endowment (AAMAE): Commission on Accreditation of Allied Health Education Programs, 35 East Wacker Drive, Suite 1970, Chicago, IL 60601-2208, (312) 553-9355.

In addition to college-wide admission requirements, students in the Medical Assistant program must possess verifiable keyboarding skills at 30 - 35 cwpm before taking ADMN122.

Technical Standards - Applicants must:

1. Place in College Composition I based on Accuplacer scores before registering for any AH or MEDA courses.
2. Have good manual dexterity.
3. Have the ability to stand for extended periods of time.
4. Have normal vision for reading instructions and instruments.
5. Have access to transportation to and from internship sites.
6. Possess professional liability insurance for clinical classes and Internship. (Available at the college)
7. Possess and maintain personal health insurance for clinical classes and Internship.
8. Submit a report of a current physical exam, including vaccination status, up-to-date tetanus booster and TB test. Hepatitis B series must be completed before Internship.
9. Be CPR/AED for the Professional Rescuer (American Red Cross or American Heart Association equivalent) and First Aid certified.

NOTE: Professional Certificate students must be enrolled in MEDA223 Medical Assistant Internship immediately following MEDA125 Clinical Lab Procedures I. Associate Degree students must enroll in MEDA218 Clinical Lab Procedures II immediately following MEDA125 Clinical Lab Procedures I. MEDA223 Medical Assistant Internship must immediately follow MEDA218 Clinical Lab Procedures II. Students who place in MATH070 or MATH080 based on the Accuplacer test must complete that course before enrolling in MEDA123 Introduction to Pharmacology.

### DEGREE PROGRAM-FIRST YEAR

<table>
<thead>
<tr>
<th>Semester</th>
<th>Course</th>
<th>TH</th>
<th>LAB</th>
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<tr>
<td>Fall Semester</td>
<td>ADMN122 Executive Keyboarding</td>
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<td>AH110 Medical Terminology</td>
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<td>BIOL106 Human Body</td>
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<td>BIOL107 Human Body Lab</td>
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<td></td>
<td>PSYC110 Introduction to Psychology</td>
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<td>MEDA123 Introduction to Pharmacology</td>
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<td>MEDA125 Clinical Lab Procedures I</td>
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<td>MEDA126 Medical Law and Ethics</td>
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Total Credits - 43

### MEDICAL ASSISTANT PROFESSIONAL CERTIFICATE

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<th>LAB</th>
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<tbody>
<tr>
<td>MEDA122 Medical Office Procedures</td>
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<tr>
<td>MEDA123 Introduction to Pharmacology</td>
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<tr>
<td>MEDA124 Insurance for the Medical Office</td>
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<tr>
<td>MEDA125 Clinical Lab Procedures I</td>
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<td>MEDA126 Medical Law and Ethics</td>
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<td>MEDA223 Medical Assistant Internship</td>
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<td>MEDA205 Medical Assistant Internship</td>
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<td>AH110 Medical Terminology</td>
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<td>AH115 Phlebotomy</td>
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Students who place in MATH070 or MATH080 based on the Accuplacer test must complete that course prior to enrollment in MEDA123 Introduction to Pharmacology.

Total Credits - 43
**Medical Coding Certificate**

Health care in the United States has undergone unprecedented changes in the recent past and even more changes are imminent. These changes have created an overwhelming and unmet demand for qualified medical coders. The Bureau of Labor Statistics reports a 51% increase in the need for medical coders during the next five years. This national shortage has increased the salary for the coding occupations, and salaries will continue to rise in the future. In addition to medical reimbursement, coding is used for planning and research, to track diseases, and by hospital administrators to determine if hospital facilities are being used effectively and meet the needs of the community.

Medical coding requires the coder to abstract information from the patient record and combine it with their knowledge of reimbursement and coding guidelines to optimize physician payment. This coding curriculum will train participants to code for medical offices, clinics, mental health facilities, and hospitals. Successful completion of this certificate will prepare you to sit for the national Certified Coding Specialist exam.

<table>
<thead>
<tr>
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<th>Course Name</th>
<th>TH</th>
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<td>CPT Coding</td>
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<td>Human Body</td>
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<td>Basic Pathophysiology Theory</td>
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<td>MEDA124</td>
<td>Insurance for the Medical Office</td>
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**Total Credits - 22**

**NOTE:** MCOD100 and MCOD215 are only offered in the spring semester; MCOD110 is only offered in the fall semester; please plan accordingly.

**Medical Secretary Certificate**

Medical secretaries perform a variety of tasks necessary to make an office operate smoothly. They are responsible for scheduling patient appointments, completing referrals for inpatient/outpatient procedures, keeping patient charts updated, accepting and documenting payments, processing insurance claims, typing correspondence, and interacting with health care facilities on a routine basis.

This certificate program provides the essentials needed to work in a medical office. Students will build a strong foundation of medical terminology, human anatomy, and prescription drugs before continuing on to courses requiring their application. Computer courses/applications and will prepare graduates to feel comfortable with all types of secretarial duties associated with a doctor's office, hospital, or insurance company.

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Name</th>
<th>TH</th>
<th>LAB</th>
<th>CR</th>
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</thead>
<tbody>
<tr>
<td>MEDA122</td>
<td>Medical Office Procedures</td>
<td>3</td>
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<tr>
<td>MEDA123</td>
<td>Intro to Pharmacology</td>
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<td>CIS221</td>
<td>Adv. Word Processing</td>
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**Phlebotomy Certificate**

Phlebotomists (PBT) are essential members of the health care delivery team who are primarily responsible for collecting blood specimens from patients for laboratory testing. Qualified phlebotomists may be employed in hospital laboratories, private laboratories, doctors' offices, clinics, emergency rooms or blood donor centers.

Classroom learning is combined with a 120-hour internship that is performed in a clinical laboratory or other health care facility to provide the skills required of a certified phlebotomist. Fine motor skills and some mobility are required for students to successfully perform in most clinical facilities: drawing patient's blood in the inpatient and outpatient settings, processing specimens including operating mechanical and computerized equipment, and performing clerical duties. Good communication skills are critical in dealing with patients, clients, physicians, nurses, and other health care workers. Internships are limited and offered only during the second eight weeks of the spring and fall semesters. Students who participate in the internship must make themselves available on a full-time basis for three 40-hour weeks. There are no evening or weekend internships.

Applicants for the Phlebotomy Program must satisfy the general requirements for admission to the College. Student's health status must be compatible with the skills of PBT.

Students who successfully complete this program are qualified for immediate employment and are eligible to sit for a national certification examination offered by several professional organizations.

To help ensure success in the phlebotomy course, all students must take the Accuplacer placement test and meet reading level standards prior to registering for Phlebotomy, AH 115.

**Technical Standards** – Applicants must have:
1. Good manual dexterity
2. Be able to stand on their feet for extended periods of time.
3. Normal vision for reading instructions and labeling of specimens.
4. Ability to communicate well verbally and understand verbal instructions.
5. Possess and maintain personal health insurance.
6. Possess professional liability insurance for both the class and the Internship (available at the college)
7. Submit a report of a current physical exam and have on file immunity to measles, mumps and rubella, negative Mantoux test for TB (within one year) and proof of receipt of hepatitis B vaccine series or signed waiver.
8. Travel policy: transportation to and from internship site is the responsibility of the student.

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**Total Credits - 6**

Consult the college's web site (www.manchester.nhctc.edu) for a complete explanation of program requirements or call 668-6706 ext. 230 for an introductory packet.
The Associate Degree Nursing Program is accredited by the National League for Nursing Accrediting Commission (NLNAC) and approved by the New Hampshire Board of Nursing. Upon satisfactory completion of the program, the graduate is eligible to apply to the NH Board of Nursing for the National Council Licensure Exam for Registered Nurses (NCLEX-RN). The NH Board of Nursing’s licensing regulations may restrict candidates who have been involved in civil or criminal legal proceedings. Questions about licensing restrictions should be addressed to the NH Board of Nursing, 21 South Fruit Street, Suite 16, Concord, NH 03301, (603) 271-2323. Questions about the status of accreditation for the Nursing program should be addressed to the National League for Nursing Accrediting Commission (NLNAC), 61 Broadway, 33rd floor, New York, NY 10006, 1-800-669-1656 ext. 153.

The goal of the Associate Degree Nursing Program is to prepare the student to provide direct care to patients in acute care, long term care and other structured settings. As a member of the discipline, the student collaborates with the health care team to provide and manage the care of patients. The student utilizes the nursing process as a basis for decision-making in caring for well patients and patients with possible or actual health problems.

Learning experiences and clinical practica may vary in time and in locations, including days, evenings, and/or weekends.

The program may be completed on a full-time or part-time basis. Classroom and clinical components of the nursing courses must be completed concurrently. All nursing courses must be completed within four years from the date of entry into the first nursing course. Students re-entering the program must meet current requirements necessary for graduation. Advanced Placement and transfer are possible through transfer credit and/or Excelsior College testing. Students may enroll in Liberal Arts and Science courses prior to admission to the Nursing program. Enrollment in these courses does not guarantee acceptance into the Nursing program. Students admitted into the Nursing program must take nursing courses in sequence, and must achieve a minimum grade of C (73.33) in all major theory and science courses (Nursing, Anatomy & Physiology I & II, and Microbiology) and a grade of “Pass” in clinical courses in order to continue in the program.

All nursing students must be certified in CPR for the HealthCare Provider before taking any nursing courses and must maintain the certification throughout the program. This program is physically strenuous and requires some heavy lifting. Individuals must be able to meet the general health demands of the program in order to satisfy course objectives.

Admissions Criteria
Nursing program applications must be completed by February 1st to be considered for early acceptance in the fall class. If the class is not filled with qualified applicants by that deadline, we will accept completed applications until July 1. After that point, the program will be closed.

A completed application is the responsibility of the nursing candidate; candidates must submit or complete the following criteria for admission consideration:

1. High school diploma, GED, or equivalent.
2. Satisfactory completion of high school biology, algebra, and chemistry or equivalent with a grade of “C” or greater or proof of current enrollment.
3. An official transcript of high school and/or post-secondary courses to verify prerequisites. Transcripts must have the high school or college seal or stamp to be accepted.
4. Complete the National League for Nursing Pre-Admission Examination-RN with percentiles of 50 or greater in the “All” category in each of the three areas tested: Math, Science and Verbal Ability. * Applicants are permitted to take this exam once in any 6 month period. Test scores are valid for a period of two years.
5. Two professional references, work or education related. (Forms provided by college.)
6. Complete an application for the program.

**The NLN Pre-Admission Examination-RN evaluates the academic ability of prospective RN students. If you would like to receive information regarding the NLN Pre-Admission Exam-RN or to register for a specific exam date, contact the Admissions Office at 668-6706, ext. 208.

The nursing program maintains articulation agreements with Emmanuel College, Endicott College and articulation and dual admission with the University of New Hampshire. Further information on application for dual admission can be obtained from the University or from the Director of Nursing at NHCTC-M.

Nursing Readmission Policy
Students matriculated in the Nursing program who withdraw or do not achieve the required minimum grade in the Nursing or science courses and are not able to continue in the Nursing program may be eligible for readmission consideration. A student may be readmitted to the Nursing program one time only. Students who have failed a Nursing course because of unsafe practice involving actions or non-actions are not eligible for readmission to the Nursing program (see Nursing Course Syllabi: Evaluation Methods). Readmissions are contingent upon space availability. The student applying for readmission will be required to meet the curriculum requirements in effect at the time of readmission.

In order to be reconsidered for admission, the student must:

Submit a written, dated letter requesting readmission consideration to the Director of the Department of Nursing. In this letter, briefly and generally outline the reason(s) you were previously unable to continue in the program and identify to which Nursing course you are requesting readmission.

Students who have requested readmission will be ranked according to their Nursing course average. As space availability is determined, students will be readmitted based on their ranking order. Students will then be notified of the status of their request in writing by the Director of the Department of Nursing. Students who are readmitted to the Nursing program will follow the program of study in place at the time they are readmitted.

Advanced Placement or Transfer
Admission of advanced placement or transfer students is contingent upon space availability. In addition to the general admission criteria, students seeking advanced placement or transfer must have completed all prerequisite coursework by examination, challenge or transfer credit. Transfer credit is determined by Academic Affairs based on course concurrence, grade earned and length of time since completion. Excelsior College and NLN examinations are available for the challenge process and are necessary to meet Nursing course requirements as follows:

Advanced Placement: You must be a currently licensed L.P.N and successfully complete the following examinations:

Placement into NURS1112- “Decision Score” of 70% or better on the National League for Nursing Acceleration Challenge Exam I - Book One: Foundations of Nursing.

Placement into NURS211- Complete the following Excelsior College examinations with a minimum grade of "C" or better in all three exams in order to be granted credit:

Placement into NURS211- Complete the following Excelsior College examinations with a minimum grade of "C" or better in all three exams in order to be granted credit:
Students accepted for advanced placement into NURS211 are required to take NURS200 Advanced Placement Seminar prior to the start of the senior year.

**Transfer:** In order to be considered for Transfer from another Nursing program into NURS 112, you must successfully complete the following Excelsior College examination; #403: Fundamentals of Nursing. A minimum grade of "C" or better is required in order to be granted credit:

Advanced placement and transfer students accepted into NURS 112 are required to attend Nursing Process Seminar prior to the start of NURS112.

**Nursing Transfer Credit Policy:** In addition to specific nursing course transfer policies noted above and other NHCTC transfer credit policies, Anatomy & Physiology I and II and Microbiology must be taken within a 10 year period from the time of acceptance into the Nursing program.

**Technical Standards**

Upon acceptance and prior to registration, all nursing students after acceptance must:

1. Submit a report of a current physical examination, including all required health screening and immunizations (as indicated on the physical examination form).
2. Possess and maintain personal health insurance (available through the college).
3. Possess and maintain professional liability insurance (available through the college).
5. Have a criminal background check.
6. Travel policy: transportation to and from the practicum site is the responsibility of the student.
7. Provide documentation that they have received the Hepatitis B vaccine or signed waiver.

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**DEGREE PROGRAM-FIRST YEAR**

<table>
<thead>
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<th>Qualifying Hrs</th>
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**Spring Semester**

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Total Credits - 68/69

* Students who wish to continue their education toward the Bachelor or Master of Science in Nursing degrees are encouraged to complete MATH 202 as the mathematics requirement.
The first year of Welding Technology concentrates on teaching technical skills in the four major processes: gas, shielded metal arc, metal inert gas, and tungsten inert gas welding. Classes in drafting, print reading, cost estimating, computer-aided design, manufacturing, repair techniques, and electrical theory are included. The academic classes emphasize developing skills in math and English.

The second year will refine students' welding skills to the extent of the code requirements for heavy plate and pipe welding. Classes cover welding codes, metallurgy, materials and testing, fabrication techniques, and robotics.

The Professional Certificate in Welding Technology is designed to meet entry-level employment objectives for non-code welding and includes the courses required for the first year of the Associate Degree in Welding Technology.

In addition to college-wide admission requirements, applicants to the Welding Technology Degree program should:
1. Have successfully completed courses in algebra and geometry.
2. Possess an understanding of the technology through experience, prior courses, reading, or observation of skilled welders (highly recommended).

Technical Standards
It is highly recommended applicants have:
1. Normal vision for reading instructions and for performing tasks (adaptive equipment acceptable).
2. Good manual dexterity with both hands and good hand/eye coordination.
3. Ability to visualize and portray ideas graphically.

### DEGREE PROGRAM-FIRST YEAR

#### Fall Semester
- WELD111 Gas/Arc Welding Lab 0 12 4
- WELD112 Gas/Arc Welding Theory 3 0 3
- WELD113 Technical Blueprint Reading 0 3 1
- WELD114 Related Electricity 1 3 2
- CIS110 Introduction to Computers 2 2 3
- ENGL110 College Composition I 4 0 4
- INT101 College Success Seminar 1 0 1

**Total** 11 20 18

#### Spring Semester
- WELD121 MIG/TIG Welding Lab 0 12 4
- WELD122 MIG/TIG Welding Theory 3 0 3
- WELD125 Manufacturing & Repair Tech. 0 3 1
- WELD186 Blueprint Reading for Welders 3 0 3
- CAD113 CAD for Non-Majors 1 3 2
- MATH111 Numerical Geometry 3 0 3

**Total Credits - 34**

### DEGREE PROGRAM-SECOND YEAR

#### Fall Semester
- WELD211 Structural Code Welding Lab 0 12 4
- WELD212 Code Welding Theory 3 0 3
- WELD213 Metallurgy 2 2 3
- MATH135 Numerical Algebra and Trigonometry 3 0 3
- English Elective 3 0 3
- Social Science Elective 3 0 3

**Total** 14 14 19

#### Spring Semester
- WELD 220 Fabrication Techniques & Estimating 2 2 3
- WELD 221 Pipe Code Welding Lab 0 12 4
- WELD 223 Materials and Testing 3 3 3
- PHYS 100 Introductory Physics 2 3 3
- For. Lang./Humanities/Fine Arts Elective 3 0 3

**Total** 10 20 16

**Total Credits - 69**

### Welding Technology Certificate (Days only)

#### Fall Semester
- WELD 180 Basic Arc & Gas Welding 1 3 2
- WELD 181 Intermediate Arc & Gas Welding 1 3 2
- WELD 182 Welder Qualification & Testing 1 3 2
- WELD 183 Advanced (SMAW) Pipe/Plate Welding 1 3 2
- WELD 184 Gas Tungsten Arc Welding (TIG) 3 0 3
- WELD 185 Gas Metal Arc Welding (MIG) 3 0 3
- WELD 186 Blueprint Reading for Welders 3 0 3
- MATH 111 Numerical Geometry 3 0 3

**Total Credits - 18**

Successful completion of this program gives you the necessary welding skills required for employment as a combination welder, including SMAW pipe. AWS 3/8" Plate Bend test skills are required to enter the Weld III Advanced Pipe/Plate course.

Welding Technology Certificate (Evenings only)

Welding Technology Certificate Program

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All credit and non-credit courses at NHCTC-Manchester are assigned a course number. Course numbers begin with a letter code designating the course's academic area. The following course descriptions are arranged alphabetically, by academic code, beginning with "ACCT" (Accounting) and ending with "WELD" (Welding).

Courses with numbers between "0 - 99" are considered developmental and any credit awarded cannot be used toward graduation requirements. Courses with numbers between "100 - 199" are considered beginning level courses and courses with numbers between "200 - 299" are considered upper level courses.

Prerequisites for courses are identified after each description and may be waived only by the instructor. A Prerequisite Waiver Form must be completed prior to registration. These forms can be obtained in the Registrar's Office. Generally, upper level courses have prerequisites.

ENGLISH DEPARTMENT PLACEMENT POLICY
ENGL098 is the first in a sequence of developmental courses designed to build the requisite skills for success in ENGL110. The prerequisite for ENGL098 is placement or a grade of C or better in ENGL098. In order to move directly from ENGL098 to ENGL110, the following conditions must be met: minimum grade of B in ENGL098 plus instructor approval OR Accuplacer placement in ENGL110.

The college reserves the right to review and modify this information throughout the year.

Elective Course Information In addition to the required courses in a student's program, students are given the choice to select from a variety of elective courses. Each program offers a different set of electives, so please refer to each individual program for specific options.

The following information will assist students with the variety of elective categories and the selection of elective courses. All academic subject codes and course numbers refer only to NHCTC Manchester courses.

English Elective: any course with the academic subject code of ENGL and a course number of at least 100. Social Science Elective: any of these designations: AN, ECON, GEOG, HIST, POL, PSYC, SOC. Foreign Language/Humanities Elective/Fine Arts: any of these designations: AMER, ARTS, ENGL Literature, or the following courses ASL, ENGL113, 210, 213, 214 HUMA, PHIL, FREN, GERM. SPAN, and HIST 120, 130. Math Elective: any course with the academic subject code of MATH and a course number of at least 100. Science Elective: any course with the academic subject code of BIOL, CHEM, ESCI, PHYS and a course number of at least 100. Business Elective: any course with the academic subject code of ACCT, BUS, FINC, MKTG and a course number of at least 100.

Liberal Arts Elective: any course listed under the categories of English elective, Social Science elective, Foreign Language/Humanities/Fine Arts elective, Math elective or Science elective with a course number of at least 100.

Open Elective: any course that the college offers with a course number of at least 100. ESL courses are not considered open electives and cannot be counted toward graduation requirements.

ACCT100 Bookkeeping for Small Business 3-2-4
This hands-on class will teach students the bookkeeping required for a small business. Basic accounting will be taught, and Quick Books software used. A semester-long practice case will give the student the opportunity to input routine transactions and prepare monthly financials for a small business. Covered topics include sales, receivables, uncleetable accounts, payables, inventory, payroll, general ledger, depreciation, cash management, monthly bank reconciliations, and financial statement reporting. The student will learn to compute payroll and prepare payroll checks, as well as prepare federal and state payroll reporting. The student will also learn how to start a business, file the necessary paperwork at the federal and state levels, and obtain a general knowledge of a schedule C for individual tax reporting. Different forms of businesses will be reviewed, with emphasis on bookkeeping for a sole proprietorship. Insurance coverage will also be reviewed to include business liability and workers compensation insurance.

Note: This class cannot be taken by accounting majors as part of the Accounting degree or Accounting certificate program.

ACCT113 Accounting and Financial Reporting I 3-0-3
This course is an introduction to accounting as the language of business and the need for accounting in the business world. Students will develop an understanding of the concepts and usage of assets, liabilities, equity, revenue and expense accounts. The student will be introduced to accounting procedures necessary to prepare financial statements utilizing current concepts and accounting principles. This includes journalizing transactions, trial balance, adjustments, closing entries, inventory, accounts receivable and payable, special journals, payroll, cash receipts, disbursements and banking procedures.

ACCT123 Accounting and Financial Reporting II 3-0-3
This course consists of a more in-depth study of accounting procedures and concepts. An emphasis is placed on accounts from the balance sheet such as accounts and notes receivable, plant and property, equipment, and current and long-term liabilities. This course will also involve comparison and contrasting of sole proprietorships, partnerships and corporations, as well as capital stock and stock transactions. The student will learn to use financial ratios to measure financial strength, profitability and liquidity. Prerequisite: ACCT113.

ACCT213 Cost Accounting I 3-0-3
Managerial Accounting is concerned with how accounting data is used within an organization. Managers need information to carry out three essential functions in an organization: (1) planning operations, (2) controlling activities, and (3) making decisions. The student will study what kind of information is needed, where this information can be obtained, and how this information can be used in planning, controlling and decision-making responsibilities. Budgeting, standard cost, cost of goods sold, job order and process costing, cost-volume-profit formulas and equivalent topics are examined. Prerequisite: ACCT123.

ACCT215 Cost Accounting II 3-0-3
This course is designed as a continuation of the concepts covered in ACCT213 where the student was introduced to the recording, classifying and reporting of costs management uses to plan, control and make decisions. The student will build on this foundation with a more in-depth analysis and reporting of costs. This analysis and reporting will include performance measures, financial statement analysis, capital budgeting and service department costing methods, as well as a further detailed analysis of activity-based costing and process costing. Prerequisite: ACCT213.
ACCT216 Software Systems Applications 2-2-3
This course is an introduction through hands-on experience to an integrated accounting software package. The student will evaluate the common software characteristics and features of accounting systems and review the internal controls for computerized accounting systems. The student will become proficient in processing transactions in a computerized accounting environment using a popular software package. Module tables include general ledger, financial statement preparation, accounts receivable, accounts payable, payroll, inventory, time and billing, fixed assets and depreciation, cost control, budgeting and reporting. Prerequisites: ACCT123 and CIS110.

ACCT223 Intermediate Accounting I 3-0-3
An extension of topics covered in ACCT113 and ACCT123. Further emphasis is placed on the study and application of generally accepted accounting principles. The student will encounter an in-depth study of accounting concepts, balance sheet, income statement and retained earnings. Included are detailed applications of accounting theory with the preparation and analysis of the financial statements. The student will also cover an in-depth analysis of cash receivables, inventory valuation, property plant and equipment, asset purchase and disposal, depreciation, and time value of money. Prerequisite: ACCT123.

ACCT224 Federal Income Taxes-Corps, Partnerships, 4-0-4
Estates/Trusts
This course provides a detailed presentation of Federal Income Tax Laws focusing on Internal Revenue Service procedures and court rulings as related to individuals as well as sole proprietorships. Applicable tax forms are prepared in conjunction with rules and regulations. Prerequisite: ACCT123.

ACCT223 Intermediate Accounting II 3-0-3
A continuation of the intensive examination begun in ACCT223. A closer look at investments, leases, statement of cash flows, bonds, stock, income taxes, intangible assets, current and long-term liabilities, earnings per share, and stockholders equity will occur. Guidelines of revenue recognition are discussed as well as an evaluation of accounting changes and error analysis. Prerequisite: ACCT223.

ACCT243 Federal Income Taxes-Individual 3-0-3
This course covers the regulations as related to individuals as well as sole proprietorships. Applicable tax forms are prepared in conjunction with rules and regulations. Prerequisite: ACCT123.

ACCT244 Federal Income Taxes-Corps, Partnerships, Estates/Trusts
The student will be exposed to a detailed presentation of the theories and practice of Federal Income Tax Laws for Corporations, Partnerships, Estates and Trusts. Applicable tax forms will be studied in conjunction with rules and regulations. Prerequisite: ACCT223.

ACCT225 Keying I 3-0-3
This course is an introduction to the computer and to the techniques of the touch-typing system of keyboarding. This course involves learning the proper use of the personal computer through touch-typing by operating a popular word processing package (MS WORD). This is a developmental course.

ACCT228 Developmental Computer Literacy 4-0-4
This course is a developmental course for students who need to develop basic computer skills. It focuses on the use of word processing, spreadsheet, and database applications. Prerequisite: ACCT123.

ADMN099 Developmental Computer Literacy Non-Credit
This course is a developmental course for students who need to develop basic computer skills. It focuses on the use of word processing, spreadsheet, and database applications. Prerequisite: ACCT123.

ADMN111 Keyboarding I 3-0-3
Keyboarding I introduces touch-typing on the computer. Students will learn basic word processing functions as they format personal letters, business letters, envelopes, memos, reports and tabulations. Formatting rules pertaining to margins, tabs, and spacing will be reinforced throughout the course.

ADMN122 Executive Keyboarding 2-2-3
Executive Keyboarding continues supervised speed and accuracy development. While learning keyboarding concepts, the student will produce correspondence with more advanced features. Business letters with verifying formats, complex tabulations, business forms, manuscripts, and tables will be included in this course. Prerequisite: ADMN111 or permission of the instructor.

ADMN125 Word Processing 2-2-3
Using Microsoft Word, students will become familiar with word processing. The course will take the student from the basic concepts of creating, editing, and filing to such features as columns, search and replace, headers and footers, and working with two documents at once. Prerequisite: ADMN111.

ADMN126 Administrative Transcription Theory 3-0-3
This course is designed to review proper grammar, spelling, word usage, and punctuation. Emphasis will be placed on the importance of grammar to produce readable business correspondence. Review of correct letter, manuscript, report, and memo setup will be stressed. The importance of using reference materials will be reviewed.

ADMN200 Managing & Presenting Office Information 2-2-3
This class is for the Administrative Professional who wishes to become the subject matter expert utilizing Microsoft Access. The student will also create, edit, save, run and print a presentation in Microsoft PowerPoint while demonstrating the ability to use clip art, apply animation and slide transition effects, import text, and customize backgrounds. Prerequisite: CIS110.

ADMN220 Speedwriting 4-0-4
ABC Stenographic Shorthand is a note-taking system using the terms of the alphabet and common punctuation symbols. With sustained practice, a student will reach speeds of 70 to 100 words per minute and be able to transcribe notes into mailable copy. Prerequisites: ENGL110, ADMN122, ADMN126.

ADMN222 Administrative Office Procedures 3-0-3
This is a capstone course in office procedures designed to encourage students to utilize skills previously learned in order to produce quality work with minimal instruction. Prerequisites: ADMN122, ADMN126. Corequisite: ENGL110.

ADMN223 Administrative Assistant Internship 1-8-3
This capstone course will allow students to receive on the job experience at off-site locations that is related to their area of academic concentration. Students are required to work eight hours per week at paid/unpaid positions that meet the criteria established by the Internship Manual. A seminar meeting one period per week will review internship progress and discuss issues related to successful employment. Outside work as well as research concerning the weekly topic will be required. Prerequisites: ACCT113, ADMN122, and CIS221.

AH110 Medical Terminology 3-0-3
This course is designed to provide the student with the ability to communicate in a professional, effective manner in a variety of health care settings. Through a realistic approach, the student will learn the basic rules for building and defining medical terms, the correct pronunciation and spelling of medical terms, and the application of medical terminology as it relates to each body system. The student is introduced to various types of medical records and reports encountered in the health care setting and provided with the necessary skills to read and interpret these reports. A variety of activities will guide the student in the application of medical terminology as it relates to the clinical world.

AH115 Phlebotomy 3-0-3
This course is designed to provide the student with theoretical and introductory technical skills of a phlebotomist. Discussions include anatomy and physiology of the circulatory system, medical terminology, structures of the health care system and laboratory safety, types of laboratory analyses, specimen collection including techniques, equipment, sources of error and medico-legal issues surrounding the practice of phlebotomy. Prerequisite: Reading Comprehension at the 12th grade level based on the Accuplacer Test.

AH135 Phlebotomy Internship 0-9-3
After successful completion of AH115 Phlebotomy, the student will spend 120 hours in a clinical environment becoming proficient with the responsibilities and skills of a phlebotomist. Students will receive hands-on experience with venipuncture as well as capillary punctures. In addition, the ability to follow protocol for the collection of blood specimens will be stressed, all while under the supervision of qualified personnel in an accredited clinical laboratory. Requires program matriculation and immunization documentation. Prerequisite: Grade of "C" or better in AH115. NOTE: Only full-time, daytime internships available. No evening or weekends.
ARTS213 Drawing I 2-3-3
Various drawing media and techniques are explored in this course. Assignments are designed to build drawing observation skills necessary for visual communications. (Fulfills Fine Arts requirement.)

ARTS215 Photography II 2-3-3
Photography II further investigates black and white photographic techniques. Students will be exposed to advanced exposure, tone reproduction and darkroom techniques. The course will cover basic lighting techniques, including flash photography. Use of special filters to alter or enhance images will also be covered. Students will learn about archival procedures with both film and prints. Students will be required to keep a concise lab book, which records all technical data. Students will be introduced to alternative photographic techniques, such as hand coloring, toning and cyanotypes. The class will work together to produce a student show for the end of the term. Prerequisite: ARTS215 (Fulfills Fine Arts requirement.)

ARTS223 Drawing II 2-3-3
Students will continue developing drawing skills based on the knowledge and training acquired in Drawing I. More complex still-life, portrait and life figure drawings will be created in class. Further investigation of drawing materials and an introduction to more mediums will also be covered in this course. Prerequisite: ARTS213 (Fulfills Fine Arts requirement.)

ASL110 American Sign Language I 3-0-3
This is an introductory course that provides non-native signers with the opportunity to study American Sign Language. Emphasis will be on the development of visual receptive and expressive skills necessary for effective communication with the deaf and hard-of-hearing individuals. Through a variety of classroom experiences, students will learn to recognize and produce both manual and non-manual behaviors that reflect an understanding of the language's grammatical, semantic, spatial and cultural frameworks. (Fulfills Foreign Language requirement.)

ASL120 American Sign Language II 3-0-3
Builds on skills developed in ASL110. Participants will be introduced to more advanced vocabulary and grammatical features inherent in the language of ASL. Emphasis is on conversational fluency. Students will also explore the historical and cultural evolution of ASL through a variety of learning mediums. Prerequisite: ASL110 (Fulfills Foreign Language requirement.)

AUTO101 Introduction to Service & Maintenance 1-6-3
Serves as an introduction to automobile service and repair including shop safety, service department operations, safety inspection, and techniques for proper use of hand, power tools and equipment. Using the various skills learned, students will perform basic service and repairs on today's automobiles. Prerequisite: Accuplacer assessment test which indicates placement into ENGL110 and MATH111; developmental coursework may be taken concurrently.
AUTO102  Suspension & Steering Systems  2-3-3
An in-depth study of steering and suspension systems, alignment geometry and procedures including the service of these systems. An introduction to automatic ride control suspension, 4-wheel steering and active suspension. Wheel balance and balancing, wheel and tire diagnosis and repair are also covered in this course. Prerequisite/Corequisite: AUTO101

AUTO103  Basic Electrical  3-3-4
A comprehensive study of the theory and diagnosis of electrical systems. Topics include: basic electricity theory and systems, magnetism, induction, batteries, semiconductors, automotive wiring circuits, electrical circuit repair and diagnosis techniques, and the fundamentals of electronics. Prerequisite: AUTO101

AUTO104  Automotive Brakes  2-3-3
An extensive study of the construction, operation and diagnosis of modern brake systems. Topics include: the fundamentals of hydraulics, components and diagnosis; disc and drum brake operation and diagnosis; parking brake systems; power assist brakes, and disc and drum machining. Prerequisite: AUTO101 with a grade of “C” or better.

AUTO105  Automotive Engines  2-3-3
A comprehensive study of the theory, diagnosis and overhaul of gasoline-fueled internal combustion engines. This course provides a means of gaining knowledge and skills necessary to diagnose and service today’s complex engines and systems. The principles of four-stroke cycle engine operation, identification of engine systems and components, cylinder head and valve train diagnosis and service; engine noise diagnosis, basics of diesel operation and turbocharger/supercharger principles will be covered. Prerequisite: AUTO101 with a grade of “C” or better.

AUTO106  Electronic Systems  2-3-3
This course is a continuation of AUTO103, and will expand the student’s knowledge of electronic systems and electrical circuits. The course consists of an in-depth study of electronic control system input sensors, output devices and microprocessor control systems. Sensors and output device operation and oscilloscope analysis is also covered. Prerequisite: AUTO103 with a grade of “C” or better.

AUTO107  Automotive Climate Control  2-3-3
A comprehensive course covering the theory and operation of air conditioning systems, air management and electronic climate control systems. Also included are the service, maintenance and diagnosis of climate control systems. Prerequisite: AUTO106 with a grade of “C” or better.

AUTO108  Automotive Internship  0-15-5
The Automotive Internship provides an opportunity for practical experience at an approved site. It is a required component of the certificate program. Students are required to work a minimum of 240 hours. A log of all work will be completed for review with the internship coordinator and their site supervisor. Periodic evaluations based on performance and other issues related to successful employment will be completed and reviewed by the internship coordinator and site supervisor, and will be the basis for the final grade. Prerequisite: AUTO101 with a grade of “C” or better.

AUTO111  Introduction to Automotive Service  1-6-3
Serves as an introduction to automobile service and repair including shop safety, service department operations, safety inspection, and techniques for proper use of hand, power tools and equipment. Using the various skills learned students will perform basic service and repairs on today’s automobiles.

AUTO112  Steering, Suspension & Alignment  2-3-3
An in-depth study of steering and suspension systems, alignment geometry and procedures including the service of these systems. An introduction to automatic ride control suspension, 4-wheel steering, and active suspension. Wheel balance and balancing, wheel and tire diagnosis and repair are also covered in this course.

AUTO113  Electrical Systems  3-3-4
A comprehensive study of the theory and diagnosis of electrical systems. Topics include: basic electricity theory and systems, magnetism, induction, batteries, semiconductors, automotive wiring circuits, electrical circuit repair and diagnosis techniques and the fundamentals of electronics. Corequisite: AUTO111

AUTO121  Brake Systems  2-3-3
An extensive study of the construction, operation and diagnosis of modern brake systems. Topics include: the fundamentals of hydraulics, components and diagnosis: disc and drum brake operation and diagnosis, parking brake systems, power assist brakes, and disc and drum machining. Prerequisite: AUTO111 with a grade of “C-” or better.

AUTO122  Engine Theory, Diagnosis & Repair  2-3-3
A comprehensive study of the theory, diagnosis and overhaul of gasoline fueled internal combustion engines. This course provides a means to gaining knowledge and skills necessary to diagnosis and service today’s complex engines and systems. The principles of four-stroke cycle engine operation, identification of engine systems and components, cylinder head and valve train diagnosis and service; engine noise diagnosis, basics of diesel operation and turbocharger/supercharger principles will be covered in this course. Prerequisite: AUTO111 with a grade of “C-” or better.

AUTO123  Electronics I  2-3-3
This course is a continuation of AUTO 113 and will expand the student’s knowledge of electronic systems and electrical circuits. The course consists of an in-depth study of electronic control system input sensors, output devices and microprocessor control systems. Sensors and output device operation and oscilloscope analysis is also covered in this course. Prerequisite: AUTO113 with a grade of “C-” or better.

AUTO131  Climate Control Systems  2-3-3
A comprehensive course covering the theory and operation of air conditioning systems, air management and electronic climate control systems. Also included in this course are the service, maintenance and diagnosis of climate control systems. Prerequisite: AUTO113 with a grade of “C-” or better.

AUTO132  Electronics II  2-3-3
This course is a continuation of the freshman electrical, electronics, and mechanical courses. It will cover vehicle systems that have integrated electronic controls. The students will examine the theory of operation, diagnostic techniques and service procedures for these systems. Prerequisite: AUTO123 with a grade of “C-” or better.

AUTO133  Customer Satisfaction  1-0-1
Evaluates the student's internship progress and experiences and discusses issues related to becoming a successful technician or manager. Focus will be on issues of ethics, professionalism, quality and customer satisfaction. Guest speakers, consumers and others may be invited to participate in open discussions of issues related to the automotive service industry. Prerequisite: AUTO111 with a grade of “C-” or better.

AUTO211  Manual Transmissions & Transaxles  2-3-3
Covers theory and operation of manual transmissions and transaxles, including drive axles, drive shafts, clutches. It also includes diagnostic procedures and techniques. Disassembly, overhaul procedures, repair and reassembly of transmission/transaxles, differentials and clutches will be performed. Prerequisite: AUTO111 with a grade of “C-” or better.

AUTO214  Powertrain & Emission Controls  2-3-3
This course provides an in-depth study of powertrain control systems and emission control systems with emphasis on operating strategies. This course focuses on the theory and operation of the systems and how they react to different operating conditions. This course lays the foundation for the driveability and performance diagnostic course that follows. Prerequisite: AUTO132 with a grade of “C-” or better.
AUTO215 Advanced Vehicle Systems 3-0-3
Introduces the students to new technology. This course focuses on the latest vehicle systems and technology that may not yet be in production. This course is designed to explore the future of technology in the automobile and to help prepare students for what is ahead. Prerequisite: AUTO132 with a grade of "C-" or better.

AUTO221 Automatic Transmission 2-3-3
Hydraulic & Mechanical Systems
Covers automatic transmission hydraulic and mechanical system operation, diagnosis and repair. Students participate in the complete disassembly, inspection and overhaul procedures of different types of automatic transmissions. Students will examine the principles of torque converter operation, hydraulics, power-flow, planetary gear sets and diagnosis. Prerequisite: AUTO211 with a grade of "C-" or better.

AUTO223 Driveability & Performance 2-3-3
This is a comprehensive course in vehicle performance diagnosis with a focus on identifying driveability concerns and diagnostic methods used in solving performance problems. Students will be exposed to a variety of actual driveability problems in which they will have the opportunity to learn diagnostic techniques. The goal is to learn to solve performance problems in a logical and complete manner and to identify the root cause. Prerequisite: AUTO214 with a grade of "C-" or better.

AUTO224 Automatic Transmission Electronics 2-3-3
This course provides a thorough study into automatic transmission electronic control system operation, diagnosis and repair. Students will participate in the inspection and diagnosis of electronic controls of automatic transmissions. An in-depth analysis of electronic transmission control system strategies and diagnosis will also be part of the course. Prerequisites: AUTO132, AUTO211.

BIOL041 Developmental Biology 3-0-3
This course will cover the main points of biology at the high school level. It is meant to replace or supplement a student's background in biology if that student either never passed high school biology, or took the course so long ago as to be unprepared for further study of the life sciences. The course will give an overview of cell biology, the biology of organisms, and the biology of populations. These credits do not count toward graduation requirements.

BIOL090 Chemistry Foundations 1-0-1
for Anatomy & Physiology
An introduction to chemistry and biochemistry that is meant to prepare students for Anatomy and Physiology specifically, and other health science courses that they may subsequently take at NHCTC. The emphasis will be on general vocabulary and concepts in chemistry that are appropriate to the health sciences; specific topics may be covered in more depth as appropriate for preparation for Anatomy & Physiology I. Students should be ready for a rigorous, fast-paced course. This course does not fulfill the chemistry requirement for Nursing.

BIOL101 General Concepts in Biology 3-3-4
This is a one semester college-level biology course that deals with important concepts surrounding biology. It will cover some basic chemistry, the cell structures and their functions, how cells divide, cellular respiration, photosynthesis, DNA and RNA, and some basic genetics. This study is based on the ongoing evolution of species. Prerequisite: High school biology or equivalent or permission of instructor and placement into ENGL110.

BIOL106 Human Body 3-0-3
A one-semester course that introduces the structure and function of the human body. It includes the anatomy and physiology of each of the organ systems of the human body and practical discussions of disease and health.

BIOL107 Human Body Lab 0-2-1
A series of laboratory experiences designed to enhance and reinforce the concepts of Human Biology. (Medical Assistant students must take BIOL106 concurrently.) Prerequisite: Grade of C or better required for Medical Assistant students to advance to MEDA125.

BIOL108 Biology I 3-3-4
This is an intense college-level course which covers the principles of biology, including the structure of cells and how they function as well as how they reproduce themselves. Also included is: cellular respiration, photosynthesis, biochemistry of cells, physiological processes, genetics and heredity. Prerequisite: Successful completion of high school biology and chemistry or BIOL041 and CHEM043 or permission of the instructor.

BIOL109 Biology II 3-3-4
This course covers the biology of organisms, including the four areas of kingdoms, behavior, evolution and ecology. An understanding of high school level biology and chemistry is assumed.

BIOL110 Human Anatomy and Physiology I 3-3-4
This course is designed to give a student of any health or medical science a thorough background in anatomy and physiology. Current, in-depth information is presented on the structure and function of human cells, tissues, and organ systems including the skin, skeletal, muscular, nervous and sensory systems. Laboratory work augments lecture topics and includes exercises in microscopy, the study of fresh and preserved specimens, and exercises in human physiology. Prerequisites: successful completion (grade C or better) of high school level Chemistry and Biology, or successful completion (grade C or better) of BIOL 090, or permission of the instructor.

BIOL112 Basic Pathophysiology Theory 3-0-3
An introductory science course for non-majors which provides students with an understanding of disease processes. Common disorders of major body systems are discussed relative to the mechanisms by which they develop and their effects on homeostasis. A brief overview of the anatomy and physiology relevant to each body system will be included when each system is explored. Prerequisite: BIOL106.

BIOL113 Basic Pathophysiology Lab 0-2-1
A series of laboratory experiences designed to enhance and reinforce the concepts of Introduction to Human Disease. The course will cover normal and abnormal anatomy and microanatomy, diagnostic tools, and study of disease organisms. Corequisite: BIOL112.

BIOL120 Human Anatomy and Physiology II 3-3-4
A continuation of Human Anatomy and Physiology I. This course includes current, in-depth information of the structure and function of the endocrine, digestive, respiratory, blood, cardiovascular, lymphatic, urinary, and reproductive systems. Laboratory work augments lecture topics and includes exercises in microscopy, the study of fresh and preserved specimens, and physiological measurements on the human body. Prerequisite: BIOL110 with C or better or permission of instructor.

BIOL150 Nutrition 3-0-3
A study of normal and medical nutritional therapy, including the digestion, absorption, transport and metabolism of the macro and micronutrients throughout the life cycle. Nutritional assessment and care plan processes for various medical nutritional therapies, including cardiac, diabetes, stress and wasting disorders, gastrointestinal, enteral and parenteral feeding routes, energy balance, and weight management will be studied.

BIOL210 Microbiology: Principles and Practices 3-3-4
This course provides an introduction to the principles and practices of medical microbiology. Topics covered include: the nature and behavior of microorganisms; principles of growth and reproduction of microorganisms; identification of microorganisms using staining, pure culture, biochemical and antigenic techniques; and the epidemiology, clinical features, laboratory diagnosis and appropriate control measures for microbial diseases caused by viruses, bacteria, fungi, protozoa and helminthes. Students are required to have protective eyewear (available in the bookstore) and lab coats for the first lab session. Prerequisite: BIOL110 with C or better.

BLDG110 Interior Drafting 1-2-2
This course develops basic drawing skills necessary for a student to complete satisfactory drawings in the residential interior design field.
Drawings in this course deal with basic drafting concepts such as orthographic projection, isometrics, and obliques. Drawings of floor plans and elevations of a house from the foundation to the ridge are also completed.

BLDG111    Architectural Drafting I          1-3-2
This course develops basic drawing skills necessary for a student to complete satisfactory drawings in the light residential construction field. Drawings in this course deal with basic drafting concepts such as orthographic projection, isometrics, and obliques. Drawings of details and sections of a house from the sill to the ridge are also completed. All drawings and details will be related to the Building Construction Technology Program.

BLDG112    Methods of Construction I Theory 4-0-4
The student learns to identify the various components and materials necessary to complete the frame of a light residential dwelling, including deck, walls, partitions, ceilings, rafters, and sheathing.

BLDG113    Methods of Construction I Lab     0-6-2
The student learns to identify and apply the various components and materials necessary to complete the frame of a light residential dwelling, including deck, walls, partitions, ceilings, rafters, and sheathing.

BLDG121    Architectural Drafting II         1-3-2
This course gives the student an opportunity to specialize in drawings related to complete wall elevation sections, cornice details, rough stairs, and component parts of a complete set of working drawings. The student will also start plans for a complete set of working drawings to an energy, space and cost-efficient home common to quality New England construction. Completed preliminaries of a foundation plan, floor plan, door and window schedule, front and side elevation drawings, and various sketches will be required for a house design. All drawings and details will be related to the Building Construction Technology Program. Prerequisite: BLDG111.

BLDG122    Methods of Construction II Theory 4-0-4
The student learns to identify the various components and materials necessary for the completion of the exterior of a wood frame dwelling, including trim roofing, sidewalling, doors, windows, stairs, and ventilating components. The proper installation of exterior finishing materials and design of stairs in accordance with industry standards are studied. Prerequisites: BLDG112 and BLDG113, or permission of the instructor.

BLDG123    Methods of Construction II Lab    0-6-2
The student learns to identify and apply the various components and materials necessary for the completion of a light residential dwelling including trim roofing, sidewalling, doors, windows, stairs, and ventilating components. The proper installation of the materials in accordance with industry standards are studied and practiced. Prerequisites: BLDG112 and BLDG113, or permission of the instructor.

BLDG212    Methods of Construction III Theory 3-0-3
The student gains practical experience in identifying the various materials and components used to finish the interior walls and ceilings of a wood frame structure. The proper installation of door frames, hanging doors and installation of locksets, installation of door and window trim, and the application of baseboard and ceiling moldings are studied in accordance with acceptable industry standards. Prerequisites: BLDG122 and BLDG123, or permission of the instructor.

BLDG213    Methods of Construction III Lab    0-6-2
An introduction to the practice of the proper installation of materials necessary to complete the interior of a wood frame dwelling. Included are ceiling and wall finishes, door frames, hanging doors, locksets, door and window trim, ceiling and baseboard molding, installed in accordance with industry standards. Prerequisites: BLDG122 and BLDG123, or permission of the instructor.

BLDG214    Energy-Efficient Building Construction 3-0-3
The student is introduced to the principles, practices, and materials in energy-efficient building construction. Heat transport, insulation, air movement and indoor air quality, vapor diffusion and air barriers, moisture and condensation are studied. Sound transmission and absorption, solar energy, lighting, space and domestic hot water heating and other topics are discussed. A heat audit is performed, and the state energy code is examined.

BLDG222    Methods of Construction IV Theory 3-0-3
The student studies soil analysis, site and utility investigation, foundations common to New England, and building codes. Students develop hands-on skills with a leveling gun and transit. Discussion of brick, block and stone are part of this course. An introduction to individual septic system design is discussed. Prerequisite: BLDG212 or permission of the instructor.

BLDG223    Methods of Construction V Theory 3-0-3
A course on the identification and installation of flooring materials, stair parts, and cabinetry. The proper installation of stair treads, risers, skirt boards, newel posts, handrails and balusters are studied. The students are also introduced to the design, layout, construction and installation of kitchen cabinets. Prerequisites: BLDG212 and BLDG213, or permission of the instructor.

BLDG224    Methods of Construction V Lab      0-6-2
This lab continues Methods III Lab with interior finish: jamb extensions, baseboard, window and door casings and other finish work, kitchen cabinet layout and installation, construction and installation of bathroom vanity, installation of countertops, finish stair mock-ups, and other laboratory projects. Prerequisites: BLDG212 and BLDG213, or permission of the instructor.

BLDG225    Blueprint Reading/Estimating       3-3-4
The student learns to comprehend and use blueprints typically used in light residential construction. Two and three-dimensional drawings are analyzed. Common methods of estimating labor and materials are studied and practiced. An understanding of residential construction is suggested.

BLDG230    Architectural CAD I               2-2-3
This course is an introduction to the basic concepts and practices of producing drawings by Computer Aided Drafting using IBM compatible personal computers and AUTOCAD software. Anticipated benefits of CAD capability would include increased drawing productivity, improved drawing accuracy, simplification of drawing changes and modifications, and enhanced design capabilities. All drawings and details will be related to the Building Construction Technology Program. Prerequisites: BLDG111 and BLDG121.

BLDG 235   Architectural CAD II              2-2-3
This course is a continuation of the introduction to basic concepts and practices of producing drawings by computer aided drafting using IBM-compatible personal computers and AUTOCAD software. Anticipated benefits of CAD include increased drawing productivity, improved drawing accuracy, simplification of drawing changes and modifications, and enhanced design capabilities. The student will also work on plans for a complete set of working drawings to an energy, space and cost efficient home common to quality New England construction. Completed preliminaries of a foundation plan, floor plan, door and window schedule, front and side elevation drawings, cross sections, and various sketches will be required for a house design. All drawings and details will be related to the Building Construction Technology Program. Prerequisites: BLDG230.

BLDG240    Introduction to Precision Estimating 1-2-2
The student gains both theoretical and practical knowledge in using Precision Estimating for the Windows operating system to estimate large and small residential and commercial construction jobs, including carpentry, sitework, structural steel, and mechanical systems, as practiced in accordance with acceptable industry standards.

BUS110    Introduction to Business           3-0-3
This is an introductory course designed to provide students with a basic understanding of the structures and operations of business, and an awareness of social and ethical responsibility as it relates to the environment, consumers, employees, and investors. An appreciation of the global economy will also be explored.
<table>
<thead>
<tr>
<th>Course Code</th>
<th>Title</th>
<th>Credits</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>BUS114</td>
<td>Management</td>
<td>3-0-3</td>
<td>The principles and techniques underlying the successful organization and management of business activities will be covered in this course. Traditional analysis of management principles with the behavioral approach to case studies will be combined. The study includes the management functions of planning, organization, leadership, staffing control, and the decision-making process.</td>
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<tr>
<td>BUS116</td>
<td>Organizational Behavior</td>
<td>3-0-3</td>
<td>This course develops basic understanding of organizational behavior. The human relations approach is stressed. It includes management philosophy; the organizational climate; motivation, leadership and management; supervision; communication, group participation and other forces in the work environment. Students learn techniques for becoming more effective managers, subordinates, peers or people.</td>
</tr>
<tr>
<td>BUS124</td>
<td>Small Business Management</td>
<td>3-0-3</td>
<td>This course is an introduction to the concepts and application of small business management. Content includes contracts, leases, legal aspects of partnerships and corporations, risks, payrolls, inventories, recordkeeping, federal tax law and business law.</td>
</tr>
<tr>
<td>BUS155</td>
<td>Retailing Management</td>
<td>3-0-3</td>
<td>This course studies the principles of retailing with emphasis on the development of retail institutions, merchandising, pricing, and contemporary problems of retailers in today's business environment. Prerequisite or corequisite: MKTG125.</td>
</tr>
<tr>
<td>BUS200</td>
<td>Teambuilding</td>
<td>3-0-3</td>
<td>This course will introduce and expand upon the basic principles and concepts of team building and self-directed work teams as they pertain to the workplace environment. Through the use of lecture and workshop-type group exercises, the key concepts of how teamwork can influence and benefit the workplace will be explored.</td>
</tr>
<tr>
<td>BUS210</td>
<td>Organizational Communications</td>
<td>3-0-3</td>
<td>Effective communication is the lifeblood of an organization; it is also the foundation of a successful business career. The potential manager must master the methods and techniques necessary to use facts and inferences, understand communication strategies, create logical presentations, and develop critical skills in listening, speaking, writing, and an understanding of nonverbal, visual, and mass communication.</td>
</tr>
<tr>
<td>BUS211</td>
<td>Business Law</td>
<td>3-0-3</td>
<td>Based on student input at the start of the course, the course will encompass some of the common topics in criminal and civil law. Likely areas to be taught and discussed include civil and criminal justice systems, contracts, consumer protection, real and personal property, insurance, employment, and wills.</td>
</tr>
<tr>
<td>BUS214</td>
<td>Entrepreneurship</td>
<td>3-0-3</td>
<td>Focuses on all aspects of starting a business: selecting promising ideas, initiating new ventures, and obtaining initial financing. Concentrates on how ventures are begun, how venture ideas and other key ingredients for start-ups are derived, and how to evaluate new venture proposals. Explores business plan development, legal and tax considerations. Prerequisites: BUS 124 and MKTG125.</td>
</tr>
<tr>
<td>BUS220</td>
<td>Operations Management</td>
<td>3-0-3</td>
<td>Focuses on the relationship of the production and operations functions of delivering products or services to the achievement of an organization's strategic plan and linking the organization to its customers. Students integrate forecasting, materials management, planning, scheduling, process, operations control skills and techniques with approaches and tools such as Total Quality, Statistical Process Control, Continuous Improvement, Demand Flow, and Just-In-Time production systems.</td>
</tr>
<tr>
<td>BUS221</td>
<td>Business Finance</td>
<td>3-0-3</td>
<td>This course is designed to survey the corporate finance discipline, to examine the financial management of corporations, to develop skills necessary for financial decision-making, financial forecasting, ratio evaluation and to acquaint students with money, capital markets and institutions. Prerequisites: ACCT113 and ACCT123.</td>
</tr>
<tr>
<td>BUS224</td>
<td>Human Resource Management</td>
<td>3-0-3</td>
<td>This course is designed to provide fundamental presentation of the dynamics of human resource management. Emphasis is placed on job design and development, employment training, benefits administration, compensation and employee relations.</td>
</tr>
<tr>
<td>BUS231</td>
<td>Self Assessment</td>
<td>1-0-1</td>
<td>A seminar meeting one period per week will discuss issues related to successful employment. Discussion topics will include job search, resume, cover letter, interviewing. This seminar will be taken in the final semester.</td>
</tr>
<tr>
<td>BUS282</td>
<td>Capstone Research</td>
<td>3-0-3</td>
<td>This course will be taught from the viewpoint of the person who conducts market research with a concentration on techniques and processes required to conduct quality research studies. Topics include questionnaire development, sampling techniques, data collection methods, and survey errors. Application of concepts through primary data coupled with secondary data through a market research project. This course must be taken in the student's final semester. Prerequisite: MKTG125.</td>
</tr>
<tr>
<td>BUS291</td>
<td>Internship</td>
<td>0-9-3</td>
<td>A course designed to provide comprehensive experience in application of knowledge learned in previous coursework. Students will select a site and will work as a supervised intern. This course will be among the last in a student's program.</td>
</tr>
<tr>
<td>CDI111</td>
<td>Electronic Publishing I</td>
<td>2-3-3</td>
<td>Students will produce pre-designed and original publications using Introductory QuarkXPress and PhotoShop on an IBM-PC clone. The focus is on the principles, skills and equipment used in the electronic publishing process. Knowledge of basic layout and paste-up methods is necessary along with basic computer application skills.</td>
</tr>
<tr>
<td>CDI112</td>
<td>Print Design Basics</td>
<td>2-3-3</td>
<td>This course is an introduction to the basics of printed reproduction and demonstrates the historic, modern and future implications of printed communications. The student will learn the language and tools of the industry by solving weekly projects that at the beginning of the semester will teach them the use of hand tools. From there they will move into using computer equipment in a Windows platform to create camera-ready layouts that match the techniques, principles, and standards required for quality print production by the graphic artist. Co/Prerequisite: CDI111.</td>
</tr>
<tr>
<td>CDI114</td>
<td>Two Dimensional Design for Graphic Arts</td>
<td>2-3-3</td>
<td>This course covers the basic principles and elements of design. Design problems are solved using techniques that acquaint the student with mechanical tools and media used in the commercial design field.</td>
</tr>
<tr>
<td>CDI121</td>
<td>Electronic Publishing II</td>
<td>2-3-3</td>
<td>This course gives students training in hardware and software components of advanced electronic publishing technology, and the skills needed to produce attractive and effective printed materials. Students will learn to produce page layouts using advanced QuarkXPress and PhotoShop. Prerequisite: CDI111.</td>
</tr>
<tr>
<td>CDI122</td>
<td>Color Theory for Graphic Arts</td>
<td>2-3-3</td>
<td>Color theory for graphic arts and design concepts are explored in this course. A variety of projects will be solved, demonstrating how color and design can be used as effective tools for strengthening graphic communication in commercial design. This course cannot be substituted for ID112, Color for Interior Design.</td>
</tr>
<tr>
<td>CDI124</td>
<td>Typography</td>
<td>2-3-3</td>
<td>This course is an introduction to typefaces from an aesthetic and communicative perspective. The history and background of typography is explored to give the student an understanding of the language and form of typefaces and letterforms. The students will have weekly assignments that will teach them about modern typography and about the ways to recognize and solve design problems using type. Prerequisites: CDI111, CDI114.</td>
</tr>
</tbody>
</table>
CDI211 Illustration I 2-3-3
This course will provide an introduction to illustration with emphasis on basic ideas, techniques, media, and skill development. Prerequisite: ARTS123. Corequisite: CDI213.

CDI213 Commercial Design I 2-3-3
An introductory level process of researching, designing, executing, promoting and presenting for the advertising field is assessed in this course. Marketing trends, products and guidelines of the advertising and graphic arts fields are dissected and evaluated. Individual and group projects are assigned to mobilize the cognitive, creative and collaborative skills of the student. Students will put together electronic layouts that demonstrate a beginner skill in commercial design production. Prerequisites: CDI111, CDI112, CDI 114, CDI121, CDI122, ARTS123, CDI214. Corequisite: CDI211.

CDI215 Digital Publishing Methods 2-3-3
Students will learn digital printing methods and theories. File preparation and management for print production and Raster Image Processing (RIP) will be explored and practiced. Resolution, graphic file formats, workflow methods, and color calibration of a monitor and scanner will be covered. Students will have weekly projects for hands-on training in making files production-ready. Prerequisites: CDI111, CDI112, CDI121.

CDI221 Illustration II 2-3-3
This course is a continuation of CDI211, Illustration, with attention given to the role of the illustration as a communicator. Problems assigned in editorial, book and advertising illustration. Students will receive advanced training in illustration techniques and mediums while creating their unique style. Prerequisites: CDI111, CDI112, CDI121.

CDI222 Computer Illustration 2-3-3
Students will produce pre-designed and original computer illustrations on a Windows-based PC. Students move from introductory drawing techniques to advanced using Adobe Illustrator. They will learn proper color management and file preparations to ensure that the illustration printed from the screen version is the desired result and usable in electronic design. Prerequisite: CDI114.

CDI225 Commercial Design II 2-3-3
An advanced creative process involved in researching, designing, executing, promoting and presenting for the advertising field is assessed in this course. Marketing trends, products and guidelines of the advertising and graphic arts fields are dissected and evaluated. Individual and group projects are assigned to mobilize the cognitive, creative and collaborative skills of the student. Students will put together electronic layouts that demonstrate an advanced skill in graphic design production. Completion of a self-promotional package is required. Prerequisites: all freshman courses and CDI211, CDI213, CDI215.

CDI 226 Portfolio Preparation 2-3-3
Students will produce a professionally mounted portfolio of at least 12 pieces, a press release, a mini portfolio and an electronically produced portfolio on CD. Students must participate in two portfolio reviews; one attended, one unattended, and also participate in a juried exhibition. Students will identify and pursue their career and/or education goals. They will practice interviewing with a portfolio. Co/Prerequisites: all CDI courses.

CDI227 Internship Seminar 1-0-1
The CDI Internship Seminar is an opportunity for the student to prepare to work at a graphic design, commercial art, printing, publishing or advertising company. This course is designed to allow the student to further the study of commercial art through research, interviews, and hands-on projects pertaining to the field of graphic design. Students will prepare for interviews and practice interviewing techniques. Prerequisites: all freshman courses.

CDI228 Internship 0-0-2
The CDI Internship is an opportunity for the student to experience on-the-job training at a business or professional job site. The student must complete the first three semesters of the CDI Program and be prepared to work at a graphic design, commercial art, printing, publishing or advertising company.

This course is designed to allow the student to further the study of commercial art through in-field internship or self-directed projects with a CDI faculty member. Students will be required to attend a business luncheon seminar. Prerequisites: all freshman courses and CDI211, CDI213, CDI215, CDI227.

CE110 National Electric Code Update Non-credit
This course will cover in detail the 2005 changes to the National Electrical Code. It is presented in four sessions of 3 ½ hours each. The course is designed to meet the requirements of the State Electricians Board for re-licensing of electricians.

CE115 Journeyman Electrician Exam Preparation Non-credit
This course is based on the National Electrical Code (NEC) and is designed for use by electricians preparing to take the Journeyman Electrician's License Examination and for upgrading. Material is presented in sequential order building upon prior material, and concludes with two sample examinations. Examples and guided exercises show how to solve electrical problems. The crux of classroom instruction consists of 400 General and Code-Related Questions designed to give the student practice in applying NEC to substantiate answers.

CHEM043 Developmental Chemistry 3-0-3
This high school-level course in chemistry examines the structure of matter and the nature of chemical reactions. Particular attention will be given to the types of reactions that apply to the health field. These credits do not count toward graduation requirements.

CIS097 Computer Fundamentals 2-2-3
This course is designed for students with little or no computer skills or for those who are interested in refreshing their computer knowledge. Students will identify the major hardware and software components of a computer, gain proficiency in the Windows operating system environment and learn to manage, save, copy and delete files and folders. Students will also gain knowledge of current trends and topics in computer technology and will learn the terms and skills needed in today's computer literate society. This course may not be applied to meet certificate or degree requirements.

CIS110 Introduction to Computers 2-2-3
As a foundation course to gain computer literacy, students will use a fully integrated, hands-on approach to understand the critical components of computer technology. Students will examine personal computer hardware and software components, gain proficiency in the Windows operating system environment and learn the fundamental elements of Office Application Software including word processing, spreadsheets, presentation software, and database applications. Students will also explore various facets of the Internet including using the Internet for research, working with online learning tools, evaluating electronic information, safeguarding data, proper use of email and other current web technologies. (This course cannot be used toward graduation requirements for Computer Science majors.)

CIS111 Computer Technologies I 2-2-3
The purpose of this course is to provide students with the fundamental background and understanding of various critical components of computer technology. A required course for all computer majors, this course provides students with a firm foundation in computer technology including: hardware components, software applications, processors, memory management, secondary storage, file management, operating systems, networking essentials, ethics, and emerging technologies. Students will also explore various ethical issues surrounding the use of digital information, as well as the impact of technology on business and society.

CIS112 Computer Technologies II 3-0-3
This course will emphasize systems thinking as an approach to solving computer problems and understanding formal logic. Programming theory and logic will be presented with hands-on practice in model environments, while students are provided with essential problem-solving methods, techniques and disciplines. Control flow, data manipulation, and planning methods will be emphasized. Students will develop confidence in applying programming solutions, will be exposed to pertinent terminology, and will learn the effective use of reference materials.
CIS113 Database Design and Management 2-2-3
This course is an introduction to database analysis, planning, designing, and implementation with emphasis on the relational model. Students will study the theory behind relational databases, relational database nomenclature, and relational concepts. The course will include sections studying Structured Query Language (SQL) and optimizing databases through normalization. Students will apply their knowledge with hands-on exercises designed to teach the intricacies of database design methodology.

CIS116 Computer Networking I 2-2-3
This course introduces students to the fundamentals of computer connectivity. Students will compare peer-to-peer versus client-server configurations, Windows, Unix and Mac OS, in addition to local and wide area networks, in addition to relevant network communication protocols.

CIS118 Visual Basic Programming I 2-2-3
This course will provide the students with an understanding of structured, procedural, and event-driven programming. The students will develop techniques for problem solving through the application of programming methods and will gain experience in the nuts-and-bolts of program design as they complete lab work and assignments. Students will learn to use the Visual Basic language and programming environment. Co-requisite: CIS112.

CIS123 Microsoft Access 2-2-3
In this course students are exposed to beginning, intermediate and advanced concepts of relational database design and management using Microsoft Access. Topics covered include creating and maintaining a database, querying a database, creating forms and reports, and importing and exporting data. This course is a hands-on database design, implementation, and administration class, and students will develop multiple database projects, which assures that the material is understood theoretically and mastered practically. Prerequisite: CIS113.

CIS124 Web Programming I 2-2-3
In this course the student will gain knowledge of the web site development process and learn to develop web pages using XHTML standards. Through the use of different text editors and validation programs students will study in detail XHTML syntax and will develop well-formed and valid web pages. Students will also incorporate text, graphical, and form components into web pages and will use text formatting, tables and CSS for page layout and site design.

CIS135 Introduction to PhotoShop 2-2-3
Adobe PhotoShop brings the art and science of photo manipulation to the Web and other computer applications. An overview of the PhotoShop environment, color processes and channels, image modes, scanning, compositing, adjustment layers, masks, type manipulation, filters, actions, file formats, and web/multimedia considerations are among the many topics covered in this course.

CIS145 Introduction to Multimedia 2-2-3
This project-based course introduces students to multimedia concepts through a production environment. Students will learn how to create and manipulate objects, develop screen designs, and begin to build computer applications to incorporate graphics, animation, audio and video. Students will be introduced to current industry standards using Macromedia Director.

CIS146 Linux I 2-2-3
The purpose of this course is to provide students with the fundamental skills needed to work in a Linux environment. A recent version of the popular open source operating system, Linux, will be used as a vehicle for course delivery. Topics to be covered include the file system, file management, text editors, running and creating shell scripts, X windows, and basic system administration. Installing the Linux operating system and networking issues will also be discussed.

CIS148 Java Programming I 2-2-3
The purpose of this course is to provide a solid foundation in the Java programming language. Program planning, object oriented design, and Java language syntax will be emphasized. This course will prepare students for advanced study of the Java language as well as introduce students in other fields of computer study to general object programming. If students do not have any previous programming experience, CIS112 is required as a prerequisite.

CIS149 Linux Applications 2-2-3
In this course, students will explore the various common business applications available to run on Linux. These include Star Office, Open Office, Evolution, Mozilla, Gimp, and many other useful, open-source programs, which are generally available free from sources on the Internet.

CIS158 C++ Programming I 2-2-3
This course introduces students to the fundamentals of structured programming and to the procedural aspects of the C++ programming language. Students will create programs to demonstrate the topics of program control, functions, arrays, and pointers. Microsoft's Visual C++ will be used as the primary development tool; however, other environments may also be utilized. Emphasis will be placed on the creation of platform-independent applications in order to allow students to become familiar with the core features of the C++ language. Prerequisite: CIS112 or permission of instructor.

CIS207 Windows Server I 2-2-3
This course will prepare the student to take the current version of MCSE Exam 70-210 Installing, Configuring, and Administering Microsoft Windows Server. The student will install Windows Server Professional under several scenarios to include stand-alone and Windows Server Remote Installation Services (RIS). Topics to be covered include methods to upgrade from previous versions of Windows, installation troubleshooting, implementing and conducting administration of resource responsibilities, troubleshooting hardware devices, installing drivers, and configuring user accounts, profiles and policies. Prerequisite: CIS116.

CIS216 Web Server Administration 2-2-3
Discover what goes on behind the scenes in order to access your favorite web pages. Learn how to set up and maintain the hardware and software needed for both Internet and Intranet web sites. Emphasis will be placed on setting up a UNIX/Linux system with Apache web server; however, other platforms will be discussed throughout the course. Prerequisites: CIS146.

CIS217 Windows Server II 2-2-3
Building upon the skills gained in CIS207 this course will prepare students to take MCSE Exam 70-215 Installing, Configuring, and Administering Microsoft Windows Server. Windows Server is designed to work in medium to large-scale environments serving 200-25,000+ users and in multiple physical locations. The typical services provided by Windows Server will be in the area of database server, messaging, file server, print server, communications server, desktop management, proxy server or firewall and web hosting. Students will learn to configure Windows Server hardware devices and drivers, manage resource access and storage use, optimize system performance, and monitor and troubleshoot Windows security issues. Prerequisite: CIS207.

CIS218 Visual Basic Programming II 2-2-3
This course will expand the students' understanding of structured, procedural and event-driven programming. The students will learn advanced programming methods, and will gain further experience in the nut-and-bolts of program design as they complete lab work and assignments. Prerequisite: CIS118.

CIS221 Advanced Word Processing 2-2-3
This course encompasses the intermediate and advanced features, commands, and functions of the most current version of Microsoft Word to achieve mastery-skills level. Students will learn to prepare, enhance,
and customize documents from basic communication formats to more complicated formats. Advanced tools and techniques will be introduced such as graphics, tables, charts, drawings, multimedia clips as well as cut and paste, macros, formatting and design plus mail merge, columns, wizards and OLE files. Prerequisite: CIS110.

CIS244 Web Programming II 2-2-3
Building upon the web development skills taught in CIS124, this course will enable students to create dynamically built web sites using JavaScript and other client-side scripting languages. Students will also gain advanced XHTML and CSS skills, and will gain familiarity with programming concepts and terminology common to many web scripting languages. Prerequisites: CIS124

CIS251 Advanced Worksheets 2-2-3
This application course employs the basic accounting concepts and principles in a computerized environment. Students will apply problem-solving and critical-thinking skills while mastering advanced spreadsheet application techniques using the latest version of Microsoft Excel. Students will learn graphic layout, format design, and presentation skills to enhance formal spreadsheet reports and projects. Prerequisite: CIS110.

CIS233 Oracle 1 2-2-3
Students in this course will gain an understanding of the internal structures and organization of an Oracle database. Students will create Oracle databases, tables, user accounts, views, indexes, and other objects necessary to support an application. The course will present a structured approach to the monitoring and managing of the most recent version of the Oracle database software. Prerequisite: CIS113.

CIS245 Oracle II 2-2-3
Students will continue their study of the concepts of how to successfully design, manage, and administer a relational database using the toolsets built into the Oracle RDBMS. Backups, recovery, user rights, roles and other configuration and administration concepts and tools will be discussed. Prerequisite: CIS233.

CIS246 Linux II 2-2-3
Building upon fundamentals previously acquired, students will further develop Linux skills and knowledge in a hands-on environment. Students will install a dual boot operating system, develop shell scripts for application management, configure secure business productivity applications, discuss Linux security issues, and gain a further understanding of Linux administration with respect to using and configuring various network services, including the Apache web server, Send Mail, MySQL and others. Prerequisite: CIS146.

CIS248 Java Programming II 2-2-3
This course will extend knowledge of object-oriented programming through the use of the Java programming language. Develop applets for use in web pages as well as stand-alone applications. Application design, planning, language syntax, and a variety of Java environments will be covered. Individual and group projects are emphasized throughout the course. Prerequisite: CIS148.

CIS249 Linux Databases 2-2-3
In this course, students will establish a firm foundation in Linux database installation, design, construction and use. Students will install and use MySQL and PostgreSQL, two popular open source database programs, along with a variety of useful tools to work with these databases. Students will also write basic PHP/Perl code to link these databases to websites. Prerequisites: CIS113 and CIS146.

CIS254 Scripting Language Programming I 2-2-3
Students will learn how to create intelligent sites by extending HTML with a variety of scripting languages for the web. Develop pages that can verify forms, open new windows, set cookies and create new HTML documents “on the fly.” Emphasis will be placed on JavaScript, CGI programming with Perl, and server-side languages such as ASP, JSP and PHP. Prerequisite: CIS112.

CIS258 C++ Programming II 2-2-3
This advanced programming course emphasizes the C++ implementation of object-oriented designs. It expands upon both the structured techniques introduced in the CIS158, CIS208, and CIS238. While concentrating on the creation of C++ object systems, students will learn advanced language topics such as function overloading, default arguments, inheritance, virtual functions, and run-time type information. Prerequisite: CIS158.

CIS264 Web Animation I 2-2-3
Bring multimedia to the web site without sacrificing access speed. Bring a web site to life by implementing streaming audio and video as well as Flash animations. Investigate cutting edge applications to create and embed multimedia components. Students will work on both group and individual projects to investigate this exciting area of web site development. Prerequisites: CIS124.

CIS274 XML Programming I 2-2-3
This class will focus on XML and its applications in the business-to-business, web, multimedia and database industries, with an emphasis on creating and using customized tag sets. Style sheet applications such as CSS and XSL will be explored, as will the use of DTDs and Schemas. Prerequisite: CIS124.

CIS276 TCP/IP: Intro to Inter/Intra Networks 2-2-3
This course provides an in-depth study of TCP/IP, the technical foundation of today's Internet and the growing number of private intranets. Students will compare Microsoft and Novell's competing Internet/intranet design models. Hands-on exercises will introduce students to routing services, TCP/IP management, diagnostics and troubleshooting techniques. Students will be required to design, install and test a TCP/IP internetwork environment. Other topics will include connectivity to the Internet, the role of DNS, IP addressing, various related protocols, and evolving technological trends. The course will help prepare students for the Microsoft Certified Program exam (#70-59) Internetworking with Microsoft TCP/IP. Prerequisite: CIS116.

CIS291 Senior Seminar 2-2-3
This capstone course is required for all AS Degree candidates. Students will develop a semester-long project in an area of their interest, complete the project and assess their progress. Examples might include development of a computer program in the language of the student's concentration; construction of a complex database; creation of a Web 2.0 enabled web site; construction, configuration and administration of a complex network; or a portfolio of graphics and animations representing complex work. Prerequisite: completion of course work for the first three semesters of the student's program of study.

ECE100 Early Childhood Growth and Development 3-0-3
This course provides an in-depth study of normal growth and development from conception through age twelve with an emphasis on the needs and characteristics of each developmental level. Prominent theories of child psychology will also be introduced such as Piaget, Erikson, Maslow and behavioralism. Observation of children will be required as part of the course requirements.

ECE102 Practicum I: Observation and Recording of the Developing Child 1-3-2
Practicum I consists of a weekly seminar as well as a weekly internship within an assigned early childhood facility. The emphasis is on the study of the observational and recording techniques used by professionals in the field of Early Childhood Education. Students will have an opportunity to interact with children and to implement observation and recording techniques during the practicum experience.

ECE104 Foundations of Early Childhood Education 3-0-3
This course provides an overview of the history of childhood and childhood as well as a survey of the existing program models. Various environments, materials and resources that meet developmental and educational needs of young children will be presented. Students will observe and evaluate programs based on principles of developmentally-appropriate practice as outlined by the National Association for the Education of Young Children.
ECE105 Art, Music, Drama and Dance in Childhood Education 3-0-3
This course focuses on nurturing creativity in young children through developmentally-appropriate activities in the areas of art, music, dramatic play and movement. The various methods and materials used to stimulate a young child's creative impulses will be explored. Prerequisite: ECE100, ECE104, or permission of the instructor.

ECE106 Curriculum & Environment for Family Child Care 3-0-3
An in-depth look into the home environment and the process of early childhood planning for multi-age groupings of children through age eight. The role of the environment as well as various curriculum programs will be explored and evaluated. Emphasis is placed on developing positive growth in children through instructional and play materials, along with methods of evaluating the environment to ensure optimal opportunities for nurture and play. Participants will experience and broaden their own creativity and imagination through learning activities that can be applied to their home settings. Prerequisite: ECE100.

ECE107 Family Child Care Business Management 3-0-3
This course will review the fundamentals of sound business practices as they relate to the running of a successful Family Child Care business. Emphasis will be on designing of business plans, budgeting, insurances, effective business policies, contracts, pricing, marketing, customer relations, purchasing, financial, legal, and licensing regulations and reports, small business management and related record-keeping.

ECE110 Children's Literature and Language Arts 3-0-3
This course is designed to provide an overview of developmentally and interest-appropriate literature for young children. It will afford an opportunity to explore the various genres, recognize the value of literature to children's development, become familiar with exemplary authors and illustrators of children's literature, and learn ways to extend and enhance literature for young children. The components of a language-rich environment, language arts curriculum and the whole language approach to reading and writing will be explored. Prerequisites: ECE110, ECE104 or permission of instructor.

ECE112 Practicum II: Learning Environments for Young Children 2-3-3
The emphasis of this course is on the environment as the Early Childhood curriculum. The manner in which a "prepared environment" leads to play while stimulating the development and educational growth of children will be the focus of the course. Students will observe the effects of space, equipment, materials and relationships upon play, learning and discovery. Students will plan developmentally-appropriate activities. Students will attend a weekly three-hour preschool practicum internship placement at an approved site.

ECE116 Child Health, Safety, and Nutrition 3-0-3
This course will provide a variety of health, nutrition and safety concepts. These concepts will enable the individual to implement preventive health and safety practices based on New Hampshire Childcare Regulations. Students will be able to develop menus for meals and snacks which are nutritious, appealing, and age-appropriate for young children. Recognition and treatment of child abuse victims will be addressed. It should be noted that CPR and First Aid are NOT part of this course.

ECE200 Math and Science Development in Childhood Education 3-0-3
This course will provide students with the theoretical and developmental knowledge necessary to effectively teach the basic concepts of math and science to young children. Students will develop their skills in preparing developmentally appropriate activities that promote inquisitiveness, problem-solving and exploration. The interrelationship between math and science and other areas of the curriculum will be explored. Students will need access to young children to complete course requirements. Prerequisite: ECE100, ECE104, or permission of the instructor.

ECE201 Children's Individualized and Special Needs 3-0-3
This course will focus on the unique characteristics and needs of young children with communication disorders, sensory impairments, physical and health-related disabilities, child abuse, and giftedness, as well as those living with stress. Room arrangement plans, accommodations and modifications based on learning characteristics will be explored. Screening, assessment, early intervention, individualized education plans, inclusive education, community resources and family issues will be presented and discussed. Prerequisites: ECE100, ECE104, or permission of instructor.

ECE202 Practicum III: Student Teaching in Early Childhood Education 1-9-4
Students in Practicum III spend 9 hours/week in a college-approved early childhood facility that allows students to gradually assume teacher responsibilities under guided supervision. Practicum III allows students to assume teacher responsibilities in a variety of Early Childhood settings under guided supervision. Students will bridge the gap between theory and practice by applying and implementing theoretical knowledge and developmentally appropriate methodology in their work with young children. Students will assume increasing responsibility for teaching and classroom management throughout the semester by planning activities across the curriculum. Weekly seminars are scheduled to discuss issues of appropriate practice, discipline, lesson plans, observations, and other concerns. Students will complete Practicum III at a college-approved Early Childhood Education facility. Students will need to have Practicum experience with two different age groups (e.g., infant/toddler, preschool, and primary aged children) during their senior year. Prerequisites: ECE100, ECE102, ECE104, and ECE112.

ECE204 Developmentally Appropriate Curriculum for Infants and Toddlers 3-0-3
A study of the normal growth and development of the child from birth through toddlerhood. Emphasis is placed on the interrelationship of emotional, social, cognitive, physical and language development patterns of infants and toddlers. The student will learn to plan a developmentally appropriate curriculum based upon standards of NAEC and NHBureau of Child Care Licensing. The sequential and effective use of play materials will be presented as essential to an infant and toddler curriculum. Community Service will be part of the course where students will be required to volunteer and observe eight hours in an infant and/or toddler program. Prerequisite: ECE100, ECE104, or permission of instructor.

ECE205 Developmentally Appropriate Programs for School-Age Children 3-0-3
This course will focus on current theories and practices relevant to the care of school-age children. Topics to be covered include an overview of the developmental characteristics of children ages 6-12, the roles and responsibilities of early childhood educators in planning and providing developmentally appropriate learning experiences for school age children, and the characteristic components of quality programs. The importance of building positive relationships at home, school, and community will be emphasized. Community Service will be part of the course. Students will be required to complete 8 hours of observation and volunteer in a program for school-aged children. Prerequisite: ECE100, ECE104 or permission of instructor.

ECE210 Child, Family, and Community 3-0-3
The young child is studied in relation to the family, school/center, and community. Students will explore the societal changes affecting the contemporary American family and the subsequent impact upon children. A focus of the course will be on the importance of the parent-teacher relationship. Students will participate in "mock" parent-teacher conferences, and prepare formal and informal means of sharing information with families about their child and the program. A Community Service project will be required. Prerequisites: ECE100 and ECE104.

ECE212 Practicum IV: Professional Development 1-9-4
This course is designed to extend the student's experiences in bridging the gap between theory and practice in Early Childhood Education by working with children of a different age level than the previous practicum. Students will assume increasing responsibility throughout the semester by planning activities across the curriculum. Weekly seminars are scheduled to discuss issues of early childhood facility management and professional
development. Students will create a professional portfolio as part of the final requirement for this course. This course is designed to help bridge the gap between theory and practice by giving students in early childhood education specific experiences in working with groups of young children in licensed settings under the supervision of certified professionals. Students will participate in the daily activities of young children and will assume increasing responsibility throughout the semester by planning developmentally-appropriate activities for their assigned group. Weekly seminars are scheduled to discuss issues of appropriate practice, discipline, lesson plans, observations and other concerns. Students will need to have practicum experience with two different age groups (e.g. infant/toddler, preschool and primary aged children) to obtain their associate degree. Prerequisite: ECE202.

ECE214 Appropriate Discipline and Guidance for Young Children

The emphasis of the course is on the role of positive child guidance in preparing young children to become competent, confident and cooperative individuals. Developmentally-appropriate methods of guiding children will be shared, along with effective strategies for preventing disruptive behaviors in the classroom. A recurring theme will be the impact of positive discipline on self-esteem. The influence of developmental, environmental, and health factors will be examined. Theories behind the approaches and techniques of discipline and guidance issues will also be discussed. Prerequisite: ECE100 and ECE 104.

ECE 250 Childcare Administration and Management

This course is designed to provide students with information on administering an early childhood education program. Students will examine diverse programs available to the community, and examine state and federal licensing regulations along with national accreditation standards. Students will critically analyze the degree to which financial issues of marketing, accounting and funding affect the management of the center. In addition, students will identify components of a healthy organization that manages people and resources in a positive, supportive manner. This course is NOT part of the Associate Degree in Early Childhood Education but is required for Center Director qualifications in the State of New Hampshire. Prerequisites: ECE 100, ECE 104, or permission of instructor.

ECON134 Macroeconomics

This course analyzes the determinants of aggregate economic activity and the effects of government policies intended to achieve full employment, price stability and economic growth. The course examines consumer and business spending, government expenditures and tax policies, and the impact of the international sector on the US economy. Topics include: inflation, unemployment, interest rates, fiscal policy and the public debt, monetary policy, international trade and finance. (Fulfills Social Science requirement.)

ECON135 Microeconomics

This course equips the student with an understanding of fundamental economic principles and tools. It presents economic analysis with respect to demand and supply, consumer utility theory, elasticity, costs of production, perfect and imperfect competition, and resource markets. Prerequisite: ECON134. (Fulfills Social Science requirement.)

ECON136 International Economics

This course provides an introduction to foreign trade and international finance, and an in-depth examination of recent developments in the economies of the United States, Europe, the former U.S.S.R., and the Pacific region. Discussion of NAFTA, the European Union, GATT, economies in transition, and other contemporary institutional changes will take place. (Fulfills Social Science requirement.)

EDU101 Introduction to Exceptionalities

This course examines the role and values necessary to support students who experience disabilities and the supportive role of teacher and paraeducator in inclusion in the home, community and school. The curriculum will emphasize the philosophy and practice of theory with a focus on educational collaboration, accommodations, and problem-solving strategies.

EDU104 Foundations of Education

This course is a survey of education in the United States. It examines the philosophical, historical and social-cultural characters of education, as well as how schools function organizationally. Topics to be explored include the roles of education, system philosophy, and trends that have influenced our current educational system. Students will be required to complete 20 hours of observation in a school setting.

EDU201 Teaching and Learning

This course presents an overview of strategies for organizing and teaching instructional content in elementary, middle, and secondary schools. Teaching students with diverse learning styles and backgrounds, classroom organization and management, lesson planning, and the use of technology in the classroom will be emphasized. A number of in-class and outside-of-class activities will result in creation of a teaching methods portfolio and reflective practice journal for the course. Students will develop and teach two lessons appropriate to their teaching goals. Prerequisite: EDU104.

EDU202 Current Practice: Teaching, Learning, Assessment

This course will provide students with an in-depth study of the application of educational practices and pedagogical theory necessary to succeed as classroom teachers. The concepts presented will enhance and build upon material from prior courses. Students will incorporate current research and instructional strategies into their teaching repertoire as evidenced by individual and group activities. This course will prepare students for success in advanced methods and materials courses. Students will be required to complete a minimum of 10 observation hours in a school setting. Prerequisite: EDU104.

EDU205 Technology in Education

This course will provide students with strategies to incorporate the use of technology into the classroom. An emphasis will be placed on technology as a tool that facilitates learning and enhances the teaching process. Students will explore the value of technology as it directly relates to student achievement, professional growth, and classroom management. Prerequisite: EDU104, CIS110.

EDU206 Literacy in Education

This course will provide students with an in-depth study of literacy in education. The areas of reading, writing, listening, and speaking will be viewed as interrelating processes. A broad theoretical foundation will be given to promote a focus on literacy in today's classroom. Students will also preview current research and methods of support available to teachers. Material in this course will be discussed consistent with themes of reflective practice, and acknowledging and responding to the unique learning characteristics of all students. Prerequisite: EDU104.

EDU210 Essentials of Career/Technical Curriculum/Instruction

Explore the history, philosophy, principles, organization, and operation of career and technical education in the United States. Students will develop a functional understanding of the role and responsibilities of a professional career and technical educator. This course will provide the participant with the foundation and skills needed to design, implement, and manage a curriculum in career and technical education. Identification of resources and occupational analysis, derivation of content, formulation of objectives, defining measurable outcomes, and the selection and development of activities and evaluation methods will be explored. Prerequisites: EDU104.

EDU215 Behavioral Challenges in the Classroom

Provides students with an in-depth understanding of classroom and individual behavioral intervention techniques. Strategies to support the development of a positive classroom environment, teaching social competencies, and other preventive strategies will be examined. Specific behavioral challenges and issues will be investigated. The course provides students with a broad theoretical foundation of behavioral intervention strategies to support children with emotional, behavioral, and social challenges. Integrating home-school collaboration and team collaboration will be emphasized. Prerequisites: Grade “C” or better in EDU101 and EDU104 or ECE104 and ECE114.
EDU220 Families & Professionals in Special Education 3-0-3
Provides students with strategies for productive interactions among
special educators, teachers, paraprofessionals, service providers,
parents, and other professionals. Students will explore and develop
and socialization skills for participating in IEP/IFSP
teams, co-teaching, and working with families as partners in the
process. Students will also investigate the ethical issues in working
with educational teams and families. Prerequisite: Grade “C” or
better in EDU101 and EDU104 or ECE104 and ECE114.

EDU225 Curriculum Planning and Implementation for
Children with Unique Learning Characteristics
Provides students with an overview of effective instructional strategies, curricula, materials, student assessments, and assistive techniques for children with special educational needs. Classroom accommodations and instructional modifications to meet the goals of the IEP/IFSP, which can be implemented in a variety of instructional settings, will be introduced. Collaborative planning, co-teaching strategies, and effective methods for working with members of the IEP/IFSP team and families will be reviewed. Prerequisite: Grade “C” or better in EDU101 and
EDU104 or ECE104 and ECE114.

ENGL079 Developing College Reading Skills 3-0-3
Students will develop proficiency in the fundamental communication skill of reading. The course emphasizes comprehending main ideas, details, and inferences; developing vocabulary; and understanding the logical relationships among the parts of paragraphs. This course may not be applied to meet certificate or degree requirements.

ENGL098 Developing College Writing Skills I 4-0-4
Meeting individual needs is a primary goal of this course in which learners have the opportunity to strengthen their language skills in the unified context of the reading and writing process. Additional support is provided by structured writing workshops. Prerequisite: placement testing or a grade of C or better in ESL100, or higher. This course may not be applied to meet certificate or degree requirements.

ENGL099 Developing College Writing Skills II 4-0-4
This course places the development of composition skills in the context of the reading and writing process. Students will examine a variety of texts for idea development and analysis of the organizational patterns that underlie personal and academic writing. Prerequisite: placement testing or a grade of C in either ENGL098 or ESL120, or higher. This course may not be applied to meet certificate or degree requirements.

ENGL100 College Composition I 4-0-4
Using the rhetorical modes of discourse, students learn to write clearly and effectively for defined audiences. Emphasis is on the writing process, from pre-writing and drafting to revising and editing. This course places reading at the core of the writing curriculum, exposing students to a variety of texts not only as writing models but also for analysis, interpretation, idea development, and research. Prerequisites: Placement Testing or grade of C or better in ENGL099 or ESL130, grade of C or better in ENGL 097 if course is required.

ENGL113 Oral Communications 3-0-3
This course is designed to give a student confidence and poise in a public speaking situation through practice in speech preparation and presentation. (Fulfills English or Humanities requirement.)

ENGL200 Themes in Literature 3-0-3
Various faculty explore topics of special or thematic interest, determined on a semester basis, at a level appropriate both for students whose concentration is English and for others. Emphasis on close reading and critical writing on the substance and language of literature, literary techniques and genres. Prerequisite: ENGL110 or equivalent, or permission of the instructor. (Fulfills English or Humanities requirement.)

ENGL201 Survey of Poetry 3-0-3
In this course, students read and analyze a variety of poems. Along with studying the formal elements of poetry (rhythm, rhyme, figurative language), students will learn to identify genre, incorporate critical contexts, and practice various theoretical approaches to the readings. Prerequisite: ENGL110 or permission of the instructor. (Fulfills English or Humanities requirement.)

ENGL209 American Literature through the Civil War 3-0-3
This course samples American Literature from its beginnings through the Civil War period, emphasizing themes that have left their mark on American consciousness. Formal literary criticism is included as well as analysis of structure. Prerequisite: ENGL110 or equivalent, or permission of the instructor. (Fulfills English or Humanities requirement.)

ENGL210 Communications 3-0-3
In this course, students develop interpersonal and public communication skills, using informative and persuasive modes of written and oral presentations. This course builds upon the skills developed in College Composition. Prerequisite: ENGL110 or equivalent, or permission of the instructor. (Fulfills English or Humanities requirement.)

ENGL213 Creative Writing 3-0-3
In this course, the student will learn the techniques of creative writing. These techniques will run the gamut from brainstorming exercises to revising and editing. The student will learn these techniques through a combination of lecture, in-class exercises, and workshops. Prerequisite: ENGL110 or equivalent, or permission of the instructor. (Fulfills English or Humanities requirement.)

ENGL214 College Composition II 3-0-3
This course is designed to engage students in reading and writing creative non-fiction. It will build on the skills developed in College Composition I to generate works written in a lively personal voice that are based on the active integration of experience and inquiry. Effective writing skills and research techniques are practiced, in addition to creative approaches to scholarly writing. Prerequisite: ENGL110 or equivalent, or permission of the instructor. (Fulfills English or Humanities requirement.)

ENGL218 Short Story 3-0-3
This course presents the short story as a major literary type, providing an analytical reading and interpretation of modern and contemporary fiction. The elements of the short story and the critical vocabulary necessary for discussing it are introduced. Prerequisite: ENGL110 or equivalent, or permission of the instructor. (Fulfills English or Humanities requirement.)

ENGL220 American Literature after the Civil War 3-0-3
This course samples post-Civil War American literature, emphasizing themes that have left their mark on American consciousness. Formal literary criticism is included as well as analysis of structure. Prerequisite: ENGL110 or equivalent, or permission of the instructor. (Fulfills English or Humanities requirement.)

ENGL223 British Literature to 1800 3-0-3
A survey of British literature from the Middle Ages to 1800. Formal literary criticism is included as well as analysis of structure. Prerequisite: ENGL110 or equivalent, or permission of the instructor. (Fulfills English or Humanities requirement.)

ENGL224 British Literature 1800 to Present 3-0-3
A survey of British literature from 1800 to present. Prerequisite: ENGL110 or equivalent, or permission of the instructor. (Fulfills English or Humanities requirement.)

ENGL225 The Plays of William Shakespeare 3-0-3
This course will study the plays of William Shakespeare with the understanding that they were the popular entertainment of his day. Students will examine such themes as the tragic love of Romeo and Juliet, the comical view of love in Much Ado about Nothing, the military heroism of Henry V, the ruthlessness of Macbeth, and the tragic consequence of inaction in Hamlet. Prerequisite: ENGL110 or equivalent, or permission of the instructor. (Fulfills English or Humanities requirement.)
ESCI110 Earth Science 3-3-4
This course will explore the basics of Earth Science including geology, meteorology, and astronomy. The geology section will include the many earth processes that change the face of the planet such as plate tectonics and erosion. In meteorology, students will study how weather is created and its effects both globally and locally. The study of astronomy will include our solar system, stars and galaxies. Also covered will be possible origins of the universe and our place in it.

ESCI111 Meteorology 3-3-4
This course provides an introduction to the science of meteorology. Students will discover the relationships between everyday weather and the Earth's atmosphere. Topics covered will include atmospheric pressure, air masses, fronts, atmospheric circulation, severe storms, forecasting and the ever changing climate. Real time data delivered via the Internet will be used as a foundation of study and create weather maps and local forecasts.

ESCI115 Contemporary Issues in Ecology 3-0-3
This is a one-semester course that will cover basic ecological concepts and explore contemporary environmental- and resource-management issues. The study of these issues will be based on the knowledge learned in class, as well as the natural and physical sciences. Included in these issues are global warming and loss of species diversity. The course will culminate in a research paper on a contemporary issue. Prerequisite: ENGL110. High school biology recommended.

ESL050 ESL Listening, Speaking, and Pronunciation Non-credit
In this high-beginner/low-intermediate course, students receive instruction and extensive practice in speaking, listening, and pronunciation. Grammar is taught in the content of speaking and in the context of reading materials. The overall objective is for students to improve communication for work, school, and daily situations. Prerequisite: a qualifying score on the ESL Placement Test, or ESL070 ESL Beginning I with a passing grade.

ESL065 TOEFL Preparation Non-credit
This course prepares students to acquire the language skills and test-taking strategies necessary to succeed on the Test of English as a Foreign Language (TOEFL). This course gives students the skills, strategies, practice, and confidence needed to increase their scores on all sections of the TOEFL: listening, structure, reading, and writing.

ESL070 ESL Beginning I Non-credit
This beginning course focuses on improving speaking skills that are necessary in an academic setting. Speaking activities will be organized around reading and writing exercises. Grammar is integrated through the content of the material covered. Students will use expressions (e.g., idioms, dialogues) to increase their participation in conversations and thus build their confidence and fluency in English. Prerequisite: a qualifying score on the ESL Placement Test.

ESL080 ESL Beginning II Non-credit
Students will build on their basic knowledge of English grammar, listening and speaking skills. Students will expand their vocabulary and develop reading, writing and learning strategies. Students will demonstrate an understanding of the reading materials by answering comprehension questions and completing assignments. Prerequisite: a qualifying score on the ESL Placement Test, or ESL070 ESL Beginning I with a passing grade.

ESL090 ESL Intermediate I Non-credit
This course develops intermediate level communication skills of English with intensive practice in reading skills development with explicit use of reading and learner strategies. In addition, students will continue to expand their spoken language to include assigned topics for class discussions and oral reports. Grammar is taught in the context of all language skills. Prerequisite: a qualifying score on the ESL Placement Test, or ESL080 ESL Beginning II with a passing grade.

ESL091 ESL Intermediate II Non-credit
Students will build on intermediate level communication skills of English. Content will focus on all areas of language skills with particular attention to writing, as well as a continued emphasis on reading skills. While grammar is taught in the context of all language skills, there will be many opportunities to apply grammar skills to written communication. Class discussions, written and oral reports, as well as reading and learner strategies will be key components of the curriculum. Prerequisite: a qualifying score on the ESL Placement Test or ESL090 ESL Intermediate I with a passing grade.

ESL097 Pronunciation for Non-Native Speakers 3-0-3
This intermediate course focuses on improving oral communication skills (speaking and listening) with emphasis on pronunciation. Classroom exercises and activities will move from controlled practice, such as modeling and imitating, to using more communicative techniques such as role-play, drama, and oral presentation. Analysis of audio and videotapes of fluent speaker conversation provides students with opportunities to improve their speaking and listening skills. These credits do not count toward graduation requirements.

ESL098 ESL Intermediate 3-0-3
At this level, emphasis is on comprehending and producing English in written and in spoken form. The course focuses on strategy-based activities of information gathering, summarizing, reading for information, and problem-solving. Students develop vocabulary and academic reading skills and practice writing in various forms. Students at this level will use readings as models for developing effective writing skills. Grammar is taught in the context of all language skills. Prerequisite: a qualifying score on the ESL Pro- ACCUPLACER Test. These credits do not count toward graduation requirements.

ESL120 ESL Advanced 3-0-3
This course provides students with instruction and practice in all language domains: listening, speaking, reading, writing, and cultural appreciation. The course will provide opportunities for students to develop communicative skills through presentations. Students will continue to use readings as models for developing effective academic writing skills. Beyond the course reader, students will use other reading materials (i.e., magazines, journals, and college textbooks) for discussion, and reaction papers. Prerequisite: a qualifying score on an ESL Pro - ACCUPLACER Test, or ESL098 ESL Intermediate with a passing grade of C or better. These credits do not count toward graduation requirements.

ETEC110 Electrical Fundamentals I 4-2-5
This course provides an introduction to basic electrical concepts, practices, and procedures. The material presented includes electrical safety, an introduction to the National Electrical Code, basic DC electrical theory, magnetic theory, electrical formulas and calculations, test equipment, testing procedures, and electrical diagrams. The material presented in this course satisfies NH Electrical Apprentice training requirements. Laboratory work provides reinforcement and application of theoretical concepts. Prerequisite: Accuplacer placement at MATH131.

ETEC120 Electrical Fundamentals II 4-2-5
This course is a continuance of Electrical Fundamentals I. The material presented includes AC theory, electrical distribution, wiring methods and requirements, branch circuits and feeders, grounding and bonding, and overcurrent protection. The material presented in this course satisfies NH Electrical Apprentice training requirements. Laboratory work provides for reinforcement and application of theoretical concepts. Prerequisite: ETEC110 and MATH131 with a grade of C or better.

ETEC150 Power Transformers & Rotating Mach 4-2-5
This course presents information on the theory of operation, application, and installation practices pertaining to equipment that provides for electrical power generation, transmission, and use. The course covers energy and power conversion, AC and DC power systems, power quality considerations, AC and DC generators, transformers, and AC and DC motors. The National Electrical Code will be referenced throughout this course as it applies to the subject matter. The material presented in this course satisfies NH Electrical Apprentice training requirements. Laboratory work will provide reinforcement and application of theoretical concepts. Prerequisites: ETEC120 and MATH135 with a grade of C or better.
ETEC160  Residential, Commercial, and Ind. Wiring  4-2-5
This course presents comprehensive coverage of the requirements and methods for wiring residential, commercial, and industrial installations. The subject matter will include print reading and interpreting, load calculations, equipment types and applications, special occupancies, special equipment, and special conditions as they relate to the three installation types. The National Electrical Code will be an integral part of this course. Additionally, this course satisfies NH Electrical Apprentice training requirements. Laboratory work will provide reinforcement and application of theoretical concepts. Prerequisite: ETEC150 with a grade of C or better.

EXER116  Health Fitness Assessment & Programming  2-4-4
This course will focus upon health screening and risk stratification, pre-test evaluation, and basic principles and guidelines of physical fitness assessment. The assessment of cardiorespiratory capacity and body composition will be emphasized. Calculation and interpretation of data ascertained from the fitness assessments will be an integral part of the course. The course will include development of exercise programs based upon assessment results, client goals and health limitations. American College of Sports Medicine KSA’s (knowledge, skills, abilities) and guidelines will be incorporated into the course framework. Prerequisite: EXER113.

EXER200  Advanced Physiology of Exercise  3-2-4
This course will focus on and provide an in-depth understanding of the integrated responses and adaptations to exercise of the cardiovascular, pulmonary and endocrine systems. Enhancement of work performance and adaptations to environmental stress will also be studied. Research-oriented lab sessions will be congruent with the theoretical component. Prerequisites: BIOL110, BIOL120, EXER113, ENGL 110.

EXER212  Physical Activity and Aging  3-0-3
This course is designed to provide the student with an effective learning approach to the Health Fitness Instructor (HFI). Primary emphasis will be on the applied aspects of human motion. Applied anatomy and analysis of exercise from a biomechanical and kinesiological perspective will be an integral part of the course. The course will include development of exercise programs to meet the demands. Prerequisites: BIOL110, BIOL120, EXER113. Corequisite: EXER114.

EXER213  Resistance Training Essentials  2-3-3
This course will focus on muscular fitness, resistance training exercises and program design. The emphasis of theory will be placed on how the human body responds and adapts to resistance training exercise. Resistive training principles and theory of program design will also be an integral course component. The focus of lab is to provide students with scientific information necessary for better selection of resistance exercise. Students will learn safe and effective exercise technique utilizing many different modes of resistance such as free weights, machines, tubing and bands, stability and medicine balls, balance and agility equipment. Prerequisite: BIOL110 or permission of instructor.

EXER221  Exercise Science Internship  0-9-3
In this course, the student will acquire practical experience in a sub discipline of exercise science through field-based internships under the auspices of one or more outside agencies. Prerequisites: Permission of instructor.

EXER230  Kinesiology  3-2-4
This course is designed to focus upon the integration of theoretical and applied aspects of human motion. Applied anatomy and analysis of exercise from a biomechanical and kinesiological perspective will be the major themes. A weekly laboratory session will be congruent with theoretical component. Prerequisites: BIOL110, BIOL120, EXER213.

EXER240  Injury Prevention & Post-Rehabilitative Exercise  3-2-4
This course will provide a basic background in sports medicine as it relates to the Health Fitness Instructor (HFI). Primary emphasis will be on the prevention of injury, mechanics of injury, and post-rehabilitative exercise for common injuries. The course will also provide an understanding of emergency procedures, and the proper care and management of injuries once they occur. Prerequisites: BIOL110, BIOL120, EXER213, EXER230.

FINC120  Personal Financial Management  3-0-3
This course is designed to provide the student with an effective learning experience in personal finance. Emphasis is placed on helping students make sound financial decisions in the areas of budgeting, insurance, taxes, credit, investment, real estate, and retirement planning.
A fully integrated, introductory French course designed for beginning French students, with little or no prior knowledge of French. It is directed at students whose learning objectives and needs are in any of the following categories: for French language students, for business purposes and for travelers. The emphasis is to develop proficiency in basic communicative skills concentrating on the dynamic application of the living language taught through dialogue, phonetics, and vocabulary. A strong grammar foundation and other basic language skills are taught through actual phrases and sentences. Language lab activities reinforce class content. These objectives will be achieved through speaking, listening, reading, writing, and cultural appreciation. (Fulfills Foreign Language requirement.)

A continuation of the introductory French course for students who have had the equivalent of one year of high school French or one semester of college French. The course is designed for French students whose learning objectives and needs are in any of the following categories: for French language students, for business purposes and for travelers. The emphasis is to consolidate and reinforce the language skills acquired in French I or equivalent, and to continue building communicative skills and cultural competency. The course continues a comprehensive review of basic first term grammar structures, while developing proficiency and advancement in communicative skills concentrating on the dynamic application of the living language taught through dialogue, phonetics and vocabulary. A strong grammar foundation and other essential language skills are taught through actual phrases and sentences, helping the student develop an instinctive sense of the correct usage. Language lab activities reinforce class content. These objectives will be achieved through speaking, listening, reading, writing and culture. Prerequisite: GERMI10 with a passing grade of ‘C’ or better.

The course surveys the development of civilization in the Western world from the beginning of Mesopotamian culture through the Protestant reformation of the 16th century. Social, political, economic, and spiritual forces and patterns that shaped the eras of Western history will be discussed. History as the record of human struggle and achievement, change and continuity will be emphasized. (Fulfills Social Science or Humanities requirement.)

The course surveys the development of civilization in the Western world from the 16th century to the present. Social, political, economic and spiritual forces and patterns that shaped the eras of Western history will be discussed. History as the record of human struggle and achievement, change and continuity will be emphasized. (Fulfills Social Science or Humanities requirement.)

This course assists the student in preparing a resume, a statement of application, and other important documents. (Fulfills Social Science requirement.)

This course will vary by semester. Historical topics will be chosen to reflect faculty and/or student interest, and will then focus on an in-depth coverage of that topic. All courses will focus on historical events, forces, personalities, ideas and values shaping the contemporary world. Critical thinking, speaking and writing skills will be emphasized, as well as the ability to analyze historical sources. (Fulfills Social Science requirement.)

The political, social, and cultural development of the United States from the period following Reconstruction to the present is covered. Emphasis will be on the urban industrial age, America as a world power, and the challenges to, and advances of, human rights and cultural pluralism. (Fulfills Social Science requirement.)

This course is a history of China from the Opium Wars to the present; explores the political, economic, social and intellectual upheavals which constitute recurrent elements in Chinese history. (Fulfills Social Science requirement.)

This course is a survey of the main political, economic, religious and political currents in the region of the world known as the Middle East. The emphasis will be on events since World War II. Topics will include colonialism, the rise of nationalism, the creation of modern nation-states, and the role of the state in an Islamic society. The relationship of the Middle East to the rest of the world, the US in particular, will be discussed. The geographic and historical roots of many current issues will be emphasized. (Fulfills Social Science requirement.)

This course is an introduction to Western music. The student will listen to, read about, and discuss the great music of the Middle Ages, Renaissance, Baroque, Classical, Romantic and Modern periods. (Fulfills Humanities requirement.)
HUMA112 Introduction to Humanities from Antiquity to the Renaissance 3-0-3
The student will study samples of the various forms of literature, art, music, the social and behavioral sciences, and philosophy representative of the time and culture under discussion. The course will focus on the recurring questions and changing responses concerning the human condition. Though the emphasis will be on the Western tradition, examples from various world cultures may be included. (Fulfills Humanities requirement.)

HUMA113 Introduction to Humanities from the Renaissance to the Present 3-0-3
The student will study various forms of literature, art, music, the social and behavioral sciences, and philosophy representative of the time and culture under discussion. The course will focus on the recurring questions and changing responses concerning the human condition. Though the emphasis will be on the Western tradition, examples from various world cultures may be included. (Fulfills Humanities requirement.)

HUMA114 History of Photography and Publishing 2-0-3
Students will explore the history of photography and publishing. Topics will revolve around the birth of photography, historical photographic techniques, the impact photography had on society, and photography as an art form. Studies will look at selected historical photographers. The evolution of printing and publishing and its impact on society will also be studied. (Fulfills Humanities requirement.)

HUMA117 Art History I 3-0-3
This course surveys the history of art and design in Western and non-Western traditions from prehistoric to the Baroque period or 17th century. The course emphasizes the connections among historical, political, social, religious and artistic developments, showing how artists and designers are influenced by the culture and time in which they live. (Fulfills Humanities requirement.)

HUMA118 Survey of European Architecture & Design 3-0-3
This course provides the student with an analysis of the elements, style and design concepts of period architecture and decorative arts from ancient Egypt to 19th century Europe.

HUMA119 Survey of American Architecture & Design 3-0-3
This course provides the student with an analysis of the elements, style and design concepts of period architecture and decorative arts. Students will also compare styles of Europe, previously studied, with styles in America. Prerequisite: HUMA118.

HUMA126 Introduction to Film 3-0-3
This course involves viewing, discussing, researching and analyzing representative films. Students will view a variety of films from different genres and answer questions, write papers or present their view-points based on documentation. (Fulfills Humanities requirement.)

HUMA127 Art History II 3-0-3
This course surveys the history of art and design in Western and non-Western traditions from the 18th through the 20th century, emphasizing the connections among historical, political, social, religious and artistic developments, showing how artists and designers are influenced by the culture and time in which they live. (Fulfills Humanities requirement.)

HUMA130 Introduction to Art 3-0-3
This course surveys and compares works of visual art and design from Western and non-Western traditions. The course emphasizes the relationship among themes, techniques and periods. Using the video series "Works in Progress," students will learn how art is made by seeing individual artists create a work of art from start to finish. Students will explore how various artists use the critical thinking process of questioning, exploration, trial and error and discovery. Through a CD-ROM that accompanies the textbook, students will have practical, hands-on computer experience manipulating the elements of art and creating their own designs. (Fulfills Humanities requirement.)

HUMA150 Critical Thinking I 3-0-3
This is a reading, writing, and speaking course that applies critical and creative thinking skills to controversial contemporary issues.

Skills from asking incisive questions to making wise decisions are presented sequentially. The skills are then applied in analyzing and evaluating selected readings. Stress is also placed on having students develop greater confidence in their ability to make rational choices about social issues. (Fulfills Humanities requirement.)

HUMA200 Film and Society 3-0-3
This course will study American film as an expression of American society. Film as a reflection of social trends and changes in America will be emphasized. The course will study five (minimum) genres of film: Film Noir, the Western, War films, Science Fiction and Horror films. The influence of film on social and cultural values will be discussed. Prerequisites: ENGL110. (Fulfills Humanities requirement.)

HUMA205 Liberty and Justice: A Humanistic Approach 3-0-3
Liberty and justice are two concepts dear to the hearts of Westerners (certainly to Americans), but too often assumed as unquestioned givens. This course explores the torturous progress of these treasured ideas through the centuries by studying representative works of literature, history, philosophy, politics, art and music. Prerequisite: ENGL110. (Fulfills Humanities requirement.)

HUMA210 The Darker Side of Man 3-0-3
Students will critically read and discuss works from primary sources that reveal the dark side of human nature according to the Western tradition. Readings from literature, poetry, drama, philosophy, history and politics will form the core of study, as well as related works in art, music, and film as appropriate. One formal research paper and short papers on a weekly basis. (Fulfills Humanities requirement.)

HUMA220 Love in the Western Tradition 3-0-3
Love as a concept and as an activity consumes much time and space in the history of the human race. Both the literary and performing arts consider love as an abiding theme. The relationship of love to marriage will be carefully examined. (Fulfills Humanities requirement.)

HUMS111 Introduction to Human Services 3-0-3
This course will provide an introduction to the background information and concepts necessary to understand the theory and practice of human services. The information will be drawn from the disciplines of history, sociology, and psychology, joined together by values-based themes of social role valorizations, ethical behavior, and philosophy, as well as the practice of work in the human services.

HUMS114 Assessment and Planning 3-0-3
This course reviews the process for designing and implementing supports for human service consumers. Presentation and discussion will include current and evolving models for assessments and planning, as well as the factors that influence achievement of individual plans. Prerequisite: HUMS111.

HUMS116 Professional Seminar I 2-3-3
This course is designed to provide initial exposure to human services programs, agencies, and their consumers. The student will develop professionally and will survey human services agencies and programs. Focusing on issues of professionalism, ethics, the development of interviewing skills, and the analysis of case studies, students will be expected to become familiar with a variety of agencies or programs. Guest speakers, consumers, and others may be invited to introduce students to their particular area of human services. Students will most likely be required to obtain physical exams and a state police criminal check, and will spend 45 hours in site observations.

HUMS117 Professional Seminar II 2-3-3
This course will introduce students to the field culture of human services. The focus of this skill-building course will be to maximize the fit between the students as potential human services providers and the current and future needs of human services agencies. Towards this end, the course will include professional skill development; i.e., a review and expansion of leadership, conflict, negotiation, and group dynamic skills. Students will improve professional relationship skills and required legal knowledge. Students will spend 45 hours at a human services agency. Students will most likely be required to obtain physical exams and a state police record check. Prerequisite: Satisfactory completion of HUMS116.
HUMS210 Substance Abuse Prevention 3-0-3
The course will focus on the concepts of substance abuse prevention for today's society. The connection between the science of prevention and the practice of prevention will be thoroughly examined in order that the student may learn what does and does not work. The course will cover the basics of alcohol, tobacco and other drugs of abuse, as well as the attitudes of society that help to perpetuate problems with each. Theoretical concepts of prevention and prevailing strategies will be discussed and incorporated into hands-on work that will include creating a prevention program; developing a logic model and evaluation tool; preparing a media campaign and communication strategy; searching for and writing a grant for program funding; and presentation of the program concept at a public forum.

HUMS212 Interpersonal Dynamics 3-0-3
This course provides an awareness and general practice of interacational communication skills expected in a supportive relationship. Supportive communication will be taught through verbal instructions, role-playing activities, videotaping, class discussions, case studies, and peer and self-assessment. Observation and evaluation methods will be incorporated to assess the student's communication skills. Prerequisite: HUMS111.

HUMS213 Issues in Developmental Disabilities 3-0-3
A seminar course that surveys issues related to understanding developmental disabilities. The first half of the course discusses the major types of developmental disabilities, their causes and treatments, and reviews the physical, psychological, and social impact of having a developmental disability. For the second half of the course, students will select and discuss topics of interest to them. Prerequisite: HUMS111.

HUMS214 Issues of Childhood and Youth 3-0-3
A seminar course that surveys issues related to the processes of development. The first half of the course discusses the major developmental processes and reviews the psychological, social, and cultural impact of a variety of issues that may affect development. For the second half of the course, students will select and discuss topics of interest to them. Prerequisite: HUMS111.

HUMS215 Issues of Adjustment and Mental Health 3-0-3
A seminar course that surveys recent developments in understanding adjustment. The first half of the course discusses adjustment as an ongoing process, identifies the major types of adjustment problems and their treatment. Reviews the psychological, social and cultural impact of adjustment problems. For the second half of the course, students will select and discuss topics of interest to them. Prerequisite: HUMS111.

HUMS217 Chemical Dependency 3-0-3
This course introduces the concepts relevant to the diagnosis and treatment of chemical dependency. Discusses the disease concept of chemical dependency, the concept of denial, and the provision of support and treatment for people with chemical dependency and related issues. Prerequisite: HUMS111.

HUMS218 Professional Seminar III 2-3-3
ProSeminar III builds upon the foundations established through work in both previous ProSeminar semesters. The course integrates prior academic and placement experience in an individualized format through an in-depth study of a field placement using participant-observer methodologies. The end focus is on skills, knowledge, and case studies from ProSeminar I, II, and the placement of ProSeminar III. The field report will be presented in a departmental colloquium with a bound copy retained in the department library. Students will most likely be required to obtain physical exams and a state police record check. Prerequisite: Satisfactory completion of HUMS116 and HUMS117.

HUMS219 Professional Seminar IV 3-0-3
This course will enable students to develop a personally integrated career portfolio with resume. Classes will be devoted to active exploration of personal style assessment, documentation of transferable skills, development of a personal profile sheet, documentation of academic history, networking, interviewing, and other research techniques, job search skills, and the formulation of long range career/life plans and resume development. Students will also spend 45 hours in a supervised work site for this course. Prerequisite: Satisfactory completion of HUMS116, HUMS117 and HUMS218.

HUMS220 Psychosocial Aspects of Aging 3-0-3
The course will focus on the particular psychological issues and vulnerabilities of the normal aging process. The connection between physical and mental health will be explored, as well as the specific manifestations of emotional crises and their effect in a variety of living situations. The population targeted will be people aged 65 and over. Prerequisites: HUMS 111, PSYC 110, or permission of the instructor.

HVAC111 Fundamentals of Refrigeration I Theory 3-0-3
This course provides an introduction to the principles of heat and its transfer, with emphasis on the compression cycle and its four major components. Prerequisite/Corequisite: HVAC113.

HVAC112 Fundamentals of Refrigeration I Lab 0-3-1
Soldering, silver brazing, flaring, swagging, and the use of specialized tools are covered. Students will receive hands-on experience with equipment using manifold gauges, reading pressure/temperature charts, and learning service procedures. Prerequisite/Corequisite: HVAC113.

HVAC113 Related Electricity I 3-3-4
Theory and lab work on the principles of DC and AC electricity that are fundamental to the HVAC area. These include: Ohm’s law, series circuits, parallel circuits, meters, wire gauges, magnetism, AC generation, AC calculations, and basic electric motor principles.

HVAC114 Fundamentals of Heating I Theory 3-0-3
A thorough study of the residential high pressure, gun-type oil burner. Topics covered include: basic combustion theory, how the components of high pressure gun type burners operate, choosing replacement parts, mechanical troubleshooting, oil tank installation, advanced combustion theory, and steady-state efficiency testing. Prerequisite/Corequisite: HVAC113.

HVAC115 Fundamentals of Heating I Lab 0-3-1
An introduction to residential high pressure, gun-type burners which includes an in-depth, hands-on course covering the components, component testing, replacement, maintenance and burner troubleshooting, and steady-state efficiency testing. Prerequisite/Corequisite: HVAC113.

HVAC116 CETP Basic Principles and Practices of the Gas Industry 3-3-4
This course, combined with HVAC126, provides the student with the theory and hands-on training needed to gain national certification in the gas industry's Certified Employee Training Program. Upon successfully passing third party testing, the student will be certified in Basic Principles and Practices, Appliance Installation, and Appliance Service for both propane and natural gas. Basic Principles and Practices will teach the student the physical properties and combustion characteristics of propane and natural gas, identifying propane and natural gas industry standards, safety codes and regulations, identifying the basic parts of tanks, cylinders, and bulk storage installations, maintaining a safe working environment identifying commonly used hand tools and supplies, and serving the customer. This course will cover more than half of the Appliance Installation Course; the remainder will be completed in HVAC126. Here, the student will learn to place propane and natural gas utilization equipment in service, identifying the fundamental principles of venting and ventilation, pressure testing and leak checking propane and natural gas piping systems, controlling propane/air and natural gas/air mixtures for proper combustion, and sizing and installing natural draft venting systems.

HVAC121 Fundamentals of Refrigeration II Theory 3-0-3
A continuation of Fundamentals of Refrigeration I, this course covers electrical circuits, controls and motors necessary for the operation of various residential and small commercial units; components necessary for optimum operation and efficiency; and basic mechanical and electrical troubleshooting. Prerequisite: HVAC111.
HVAC122 Fundamentals of Refrigeration II Lab 0-3-1
A continuation of Fundamentals of Refrigeration Lab I, this course covers electrical meter testing of controls, motors and circuits, reading wiring diagrams, troubleshooting, and repair of various system malfunctions. Prerequisite: HVAC112.

HVAC123 Related Electricity II 3-3-4
A continuation of HVAC113 covering electrical circuit controls commonly found in air conditioning and heating systems. Prerequisite: HVAC113.

HVAC124 Fundamentals of Heating II Theory 3-0-3
An in-depth study of residential heating system controls, with topics including the proper selection, use and theory of operation, maintenance, troubleshooting, and replacement of heating controls. Their use in steam, warm air, and hot water systems to achieve comfort and efficiency is also covered. Reading wiring diagrams is emphasized. Prerequisite: HVAC114.

HVAC125 Fundamentals of Heating Lab II 0-3-1
A continuation of Heating Lab I, with topics including control identification, applications, control system design, troubleshooting, and replacement. The student designs and installs steam, warm air, and hot water control systems following relevant codes. Prerequisite: HVAC115.

HVAC126 CETP Gas Appliance Installation and Gas Service
This course, combined with HVAC116, provides the student with the theory and hands-on training needed to gain national certification in the gas industry’s Certified Employee Training Program. Upon successfully passing third party testing, the student will be certified in Basic Principles and Practices, Appliance Installation, and Appliance Service for both propane and natural gas. This course will complete the Appliance Installation course begun in HVAC116. Here the student will learn to place propane and natural gas utilization equipment in service, identifying the fundamental principles of venting and ventilation, pressure testing and leak checking propane and natural gas piping systems, controlling propane/air and natural gas/air mixtures for proper combustion, and sizing and installing natural and venting systems. Appliance Service will cover identifying trouble-shooting skills in electrical circuits/systems, measuring electrical quantities, identifying operating characteristics and components of common sensing devices, and troubleshooting control devices basic to gas-operated equipment. Prerequisite: HVAC116.

HVAC211 Commercial Refrigeration Theory 3-0-3
This course covers system design, selection of proper units, piping size and layout, wiring controls and troubleshooting. Prerequisites: HVAC121, HVAC122.

HVAC213 Hydronic and Steam Systems Theory 3-0-3
Topics include heat loss calculation; forced hot water system and steam system components; piping layout; selection of system components; and problem-solving, which involves troubleshooting and replacement. Various methods of heating domestic hot water are also studied. Prerequisite: HVAC124.

HVAC214 Hydronic and Steam Systems Lab 0-6-2
This lab is an in-depth study of residential forced hot water and steam heating systems. The student designs and installs a complete hot water system including the piping arrangement, control system, and method of heating domestic hot water. Forced hot water service skills are emphasized. The student also begins a steam system installation. Prerequisite: HVAC125.

HVAC221 Residential and Commercial Air Conditioning and Heat Pumps Theory 3-0-3
Topics include the proper use and understanding of the psychrometric chart and its use for comfort control, and the operation of complicated central unitary and split systems. Emphasis placed on the special requirements of heat pumps. Prerequisites: HVAC121 and HVAC122.

HVAC222 Residential and Commercial Air Conditioning and Heat Pumps Lab 0-6-2
This lab covers installation and start-up of central air conditioning systems and heat pumps; troubleshooting and mechanical/electrical repair of various makes and models; pricing components and billing procedures. Prerequisites: HVAC121 and HVAC122.

HVAC223 Warm Air Systems Theory 3-0-3
Residential steam and warm air system components are introduced, along with methods of piping and duct layout. Maintenance, troubleshooting, replacement, alteration, and total system designs are emphasized to help the student learn the various concepts involved. Prerequisite: HVAC124.

HVAC224 Warm Air Systems Lab 0-6-2
This lab is a continuation of HVAC214 and covers installation of steam and warm air systems, layout and make up of ductwork, multi-fuel units, and gas heating. Prerequisite: HVAC125.

HVAC226 Air and Water Testing & Balancing 3-0-3
This course is designed to teach the basics and essential techniques for the testing and balancing of air and water for HVAC systems. The course will cover the fundamentals of testing and balancing, including the mathematics, fan and pump characteristics, and the basic electrical systems. Details of fan and pump curves, motor drives, and related electrical systems will be covered. Testing and balancing instruments and use are covered, including measurements and analysis. Required TAB procedures are covered, including preliminary air and hydronic procedures, as well as the TAB required report forms, system evaluation, and troubleshooting. Prerequisites: HVAC first year courses or three years experience in the field. MATH111 and MATH131 recommended.

HVAC243 DDC & Building Controls Automation I 5-0-5
This course introduces electronic environmental and industrial control concepts and equipment to electricians, HVAC technicians, and maintenance personnel. The course consists of basic subject matter such as introduction to electronics; solid-state theory and devices; digital numbering systems; digital logic; and basic theory of analog and digital control devices and systems. The course then advances to Computer System architecture; programmable logic controllers; direct digital control for total energy management systems; electronic controls for HVAC equipment; and industrial control devices and systems. This course is intended for students with prior training in electrical theory and practical application. A review of basic electrical theory will precede the other subject matter, but this review is intended as a brief refresher only and not as preparation for the course material to follow.

HVAC244 DDC & Building Controls Automation II 3-3-4
An advanced control systems course intended for students who have taken and successfully passed HVAC 243, this course covers Commercial/Industrial control systems. Pneumatic, Electrical, and Electronic control systems will be covered as well as associated subject matter such as Variable Frequency Motor Drives, Variable Air Volume Systems, and Heat Recovery in order to fully prepare the student for advanced control systems applications. The course will then focus on new technology building control systems. System controller types, analog and digital sensors and actuators in system configurations, data communications and systems interfacing, DDC systems strategies and troubleshooting methods and equipment will be covered in detail. There will be a significant amount of hands-on lab work in this class on systems and equipment. Every attempt will be made to keep the material presented in this course as current as possible. This is an advanced course and its intent is to provide the student with the knowledge, ability, and experience to work confidently with existing control technology and adapt to new technology as it develops. Prerequisite: HVAC243 with a minimum grade of “C” or better.

ID110 Interior Design I 2-3-3
Students are introduced to the principles and elements of interior design: the application of color and lighting; space planning and design compositions; the use of materials; furniture selection, styles, and arrangements.

ID112 Color in Interior Design 2-3-3
The planning of color relationships is key to a successful interior design. This course explores the basics of color theory with special emphasis on the specific needs of interior design. Color decisions related to buying furniture, carpet or drapery, choosing paint color or wallpaper, hanging a picture or placing an object, are all explored here. Students will have the
opportunity to work with various color media in the lab. This course cannot substitute for CD122. Prerequisite: ID110.

ID114 Drawing for Interior Design 2-3-3
Students will develop their freehand sketching skills and design abilities through effective instruction in freehand sketching of interior design elements and furnishings. Success in artistic creativity depends upon extensive visual exposure leading to acute visual perception and imagination. Through beginning, intermediate and advanced scenarios, the student will learn visual literacy and how to interpret various design concepts to the client through sketching presentations.

ID200 Materials and Components 3-0-3
This course surveys the architectural and decorative materials used by interior designers. Presented are the properties, attributes and installation characteristics of the major interior design components: paints and finishes, carpeting, floors, walls, ceilings, hardware, cabinet construction, kitchens and bathrooms. Co/Prerequisite: ID110.

ID210 Interior Design II 2-3-3
Application of the principles and elements of interior design continues with emphasis on public and commercial design. Layouts for interiors, use of color, materials and finishes are studied and employed in a variety of projects through plan, elevation and perspective drawing. Prerequisite: ID110.

ID212 Lighting Design 3-0-3
A comprehensive course for the advanced interior design student who is familiar with the design process and has fundamental drafting skills. Included are principles of quality lighting as applied to the fundamentals of lighting, elements of lighting systems, case studies and presentation of lighting solutions. Prerequisites: ID110, ID210, BLDG100.

ID215 Textiles 3-0-3
This course covers the study of textile materials with emphasis on fabrics used by interior designers. Fiber content, yarn and fiber type, construction, coloration, and finishes are examined. Projects focus on the use of textiles within residential and office interiors. Co/Prerequisite: ID110.

ID220 AutoCAD for Interior Design 2-3-3
This is a basic 2D drawing course offered to Interior Design students interested in learning to put their ideas into digital media using AutoCAD software. Course topics include menus, layers, toolbars, solids, arrays, working with photographs of interiors, color plotting, making blocks of design pieces and dimensioning. Drawing of floor plans and evaluations will be included. Prerequisite: CIS110.

ID223 Interior Design III 2-3-3
Application of principles and elements learned in Interior Design I and Interior Design II with emphasis on spatial issues. This course is geared for students who are at least on an intermediate level of design, have knowledge of all of the basic elements as well as competency in drafting, materials, finishings and other similar fundamentals. Emphasis is placed on the designer's role in helping the clients make sense of their physical world, showing specific ideas and how to implement them and ultimately promote critical thinking. Prerequisite: ID210 (waived with permission of instructor).

ID224 Professional Practice in Interior Design 3-0-3
A complete working knowledge of effective business practices such as developing and implementing a good business plan, managing finances, negotiating contracts, price, products and set fees, as well as becoming familiar with business formations, legal responsibilities and selling techniques. The student will become familiar with forms and documents and learn how to adapt them for use by any firm. Prerequisite: ID110 (waived with permission of instructor).

ID225 Interior Design Internship 1-8-3
This course involves a cooperative work experience program consisting of training in area Interior Design establishments and businesses that are related to the design industry. The college coordinator and the organization's work supervisor evaluate students' work experience and achievements. Students meet in seminar session to discuss and analyze their experiences. Additional topics will include resume and cover letter preparation, role-playing of interview techniques, managerial training, and evaluation of career opportunities. Prerequisites: All Interior Design freshmen courses.

ID226 Portfolio Preparation for Interior Design 1-3-2
Students will produce a professionally mounted portfolio of at least 15 pieces, a press release, a mini-portfolio, and an electronically produced portfolio on CD. They will learn how to develop a layout and utilize marketing tools. Preparation for interviews and practice interviews will also be included. Prerequisites: All Interior Design freshmen courses.

INT101 College Success Seminar 1-0-1
This course is designed to introduce the student to the fundamental concepts of critical thinking as they apply to foundational college success. It is an introduction to the academic environment of the college and its unique challenges. Through the development of specific study plan and career portfolio, students will identify techniques they will use to achieve academic success and support lifelong learning.

INT102 Learning Community Seminar 2-0-2
This course is specifically designed to support participation in learning communities through two interrelated components. One component is a direct and integrative approach to study skill development and application. The other component establishes a seminar approach to synthesizing and unifying the concepts or themes of the individual courses in the learning community cluster. (This course will fulfill the INT 101 College Success Seminar Requirement.)

MATH070 Developmental Mathematics 3-0-3
The content of the course is designed to either review or to enhance the mastery of basic mathematical concepts and skills needed to successfully complete future courses in math. The inclusion of numerous real-data and real world applications relating to everyday life or to other academic disciplines will enable the student to begin the development of a firm foundation of math facts and problem-solving skills. Calculators will not be used in this course until the very end of the term. Offered every semester. Credits do not count toward degree requirements.

MATH080 Developmental Algebra 3-0-3
This course is for the student who possesses an adequate background in basic math concepts and skills, but who has never taken an algebra course or who needs a refresher course. Topics covered are operations with signed numbers; algebraic expressions; linear equations/inequalities; exponents; square roots; understanding and manipulating formulas; translating and solving word problems; interpreting/analyzing data and basic graphing techniques; and applications of all skills. Offered every semester. Credits do not count toward degree requirements. Prerequisite: MATH 070 or placement test.

MATH111 Numerical Geometry 3-0-3
This is an applied course in Euclidean geometry stressing calculator manipulation and problem solving. The topics include linear, area, and solid measures involving US and SI units, solutions of linear equations, proportional relationships, congruent and similar figures, properties of polygons, circles and ellipses. Prerequisites: satisfactory placement test scores as defined by mathematics faculty, or successful completion (grade of C or better) of one year of college preparatory algebra, or successful completion (grade of C or better) of MATH080.

MATH131 College Algebra I 3-0-3
This is the first college-level algebra course offered at NHCTC. The course helps students further develop a knowledge foundation of basic algebra concepts that are required to solve problems in all programs of study. The algebra topics offered are signed numbers; polynomial operations; solutions of linear equations and inequalities involving numerical and literal terms; factoring polynomials; word problems; formula manipulation; graphing linear equations; systems of linear equations and solutions of equations by factoring or the quadratic formula; and an introduction to functions and their related notions. Prerequisites: satisfactory placement test scores as defined by mathematics faculty; successful completion (grade of C or better) MATH080; or permission of the instructor.
MATH132 Business Mathematics 3-0-3
This course is designed to help the student learn the mathematics needed to perform personal and business operations effectively and efficiently. Students will use mathematics in applications involving interest, personal finance, loans, taxes, depreciation, insurance, investments, retailing and accounting practices, and financial statements. Prerequisite: successful completion of MATH080 or its equivalent, with a C or better; or permission of the instructor; or appropriate results of placement test.

MATH135 Numerical Algebra and Trigonometry 3-0-3
This course provides students with the basic algebra and trigonometry manipulatives to compute solutions in their curriculums. The algebra topics offered are signed numbers, polynomial operations, solutions of linear equations involving numerical and literal terms, word problems, and formula manipulation. The trigonometric topics are trigonometric ratios as applied to right triangles and computation of measures in oblique triangles, using the Law of Sines and the Law of Cosines. Prerequisite: successful completion (grade of C or better) of MATH111 or permission of the instructor.

MATH141 Technical Mathematics 3-0-3
This course covers the essentials of numerical algebra, geometry and trigonometry by using different problem-solving strategies. A short review of elementary algebra topics will be followed by an introduction of geometric principles and trigonometric functions. The solution of applied problems will require the integration of these topics. The trigonometric topics include trigonometric ratios in solving right triangles and vectors applications, Laws of Sines and Cosines in solving oblique triangles and selected analytic geometry applications (or trigonometric applications in analytic geometry). Prerequisite: satisfactory placement test scores as defined by mathematics faculty or successful completion (grade of C or better) of MATH131; or permission of the instructor.

MATH151 Intermediate Algebra 3-0-3
This course prepares the student for higher level mathematics by covering topics including exponents; polynomials; factoring; rational expressions; and solving linear, higher degree and rational equations (including the quadratic formula). Quadratic functions, composite and inverse functions are introduced. Solving systems of linear equations of three and more variables by matrices and solving systems of inequalities by graphing. Solving of exponential and logarithmic equations. Prerequisite: satisfactory placement test scores as defined by math faculty, or successful completion (grade of C or better) of MATH131, or permission of the instructor.

MATH170 Discrete Mathematics 4-0-4
This course will provide a mathematical foundation in the understanding of set theory, abstraction, and formal proofs. Key topics to be addressed include logic, Boolean algebra, sets, induction, groups, discrete functions, recursion, graphs, trees, and the study of algorithms. Prerequisite: MATH141.

MATH171 Pre-Calculus 4-0-4
This course covers the following topics: functions, relations, graphs, domain and range, composition of functions, inverse functions; exponential and logarithmic functions and expressions; trigonometric functions; fractions, roots and radicals; complex numbers; and the conic sections. Also includes topics in algebra, geometry and trigonometry. Prerequisite: Satisfactory placement test scores as defined by the mathematics faculty; or MATH141 with C or better; or permission from the instructor.

MATH200 Finite Mathematics 4-0-4
This course begins with a review of linear equations, inequalities and systems of equations emphasizing graphing methods. Topics include matrices, linear programming, sets, introduction to probability, the mathematics of finance, and the simplex method. Prerequisites: successful completion (grade of C or better) of MATH131; satisfactory placement scores as defined by mathematics faculty; or permission of the instructor.

MATH202 Probability and Statistics 4-0-4
Topics include basic measures of central tendency and variability; frequency distributions; probability; the binomial distribution; the normal distribution; sampling of distributions; estimation of parameters; confidence levels and hypothesis testing; non-parametric tests; simple regression and correlation analysis. Prerequisite: satisfactory placement scores as defined by mathematics faculty; or successful completion (grade “C” or better) of MATH131; or permission of the instructor.

MATH204 Calculus I 4-0-4
A first calculus course designed to explore functions, limits, continuity, derivatives; rules for differentiating algebraic, trigonometric, exponential and logarithmic functions; chain rule; implicit differentiation; related rate problems; max-min problems; curve sketching; integrals, areas and volumes. Prerequisite: MATH171.

MATH214 Calculus II 4-0-4
This is a second course in calculus. Topics include area, volume, arc length, surface area, pressure force; integration of trigonometric, exponential and logarithmic functions; differentiation and integration of inverse trigonometric and hyperbolic functions; methods of integration; improper integration; infinite series, Taylor and MacLaurin series; and polar coordinates. Prerequisite: MATH204.

MCOD100 ICD-9-CM CODING 3-0-3
ICD-9-CM Coding focuses on the evaluation and management aspect of coding for medical settings. Students will be required to apply their knowledge of medical terminology and the human body to interpret and abstract pertinent data needed to accurately code insurance claims to optimize reimbursement. ICD-9-CM manuals will be explained and utilized extensively. Prerequisites: AH110, BIOL106. A GPA of 2.0 is required to continue on to MCOD215.

MCOD110 CPT Coding 3-0-3
This coding course focuses on surgical procedures with individual emphasis on each of the body systems, radiology, pathology and behavioral medicine. Special attention will be paid to the use of modifiers for definitive CPT coding. Students will continue to interpret and abstract data from simulated and actual case studies. Prerequisites: AH110 and BIOL106. A GPA of 2.0 is required to continue on to MCOD215.

MCOD215 Health Information Services Coding 3-0-3
This final course in coding focuses on the coding of inpatient hospital procedures. Students will continue to work with ICD-9 and CPT codes, and will become familiar with the HPCPCS codes needed for hospital reimbursement. The course will teach students how to accurately sequence diagnoses and procedures to determine co-morbid and complicating diagnoses found in the various fields of medicine. Students will learn to abstract and code using actual patient charts. Particular attention will be paid to Medicare compliance. The use of encoders (software pkgs.) to facilitate coding will be explained. Pre-requisites: MCOD110, BIOL112. GPA of 2.0 is required to pass course.

MEDA122 Medical Office Procedures 3-0-3
Offers students the opportunity to explore, study, and practice numerous administrative responsibilities associated with work in a medical office. The course focuses on career opportunities, professionalism, appointment scheduling, composition of letters relevant to the medical office, telephone techniques, office management, banking duties, and maintaining patient ledger cards and daily record sheets. Keyboarding ability is needed to complete course requirements. Prerequisite: ADMN111 and AH110.

MEDA123 Introduction to Pharmacology 3-0-3
Exposes students to the knowledge necessary for a basic understanding of the principles and practices of pharmacology. Focus is on current and common medications, sources of drugs, sources of drug information, classification of drugs, drug action, adverse affects, contraindications, administration of drugs, drug calculation, medico-legal responsibilities,
and the Medical Assistant/Secretary's responsibilities in drug therapy. Simulated problems and case scenarios will be based upon actual clinical situations. Prerequisites: AH110, BIOL106.

MEDA225 Internship Seminar 1-0-1
Students in the Medical Assistant Internship course will meet for a one-period seminar to review their internship progress and to discuss issues related to successful employment. Resumés, cover letters, interviewing techniques, and job-keeping skills are some of the topics included in this course. Corequisite: MEDA223.

MKTG125 Principles of Marketing 3-0-3
An introduction to basic concepts with primary application to public and non-profit organizations, national and global, including marketing objectives, strategies, segmentation, and promotion.

MKTG135 Consumer Behavior 3-0-3
An in-depth analysis of the internal and external forces in the consumer decision making process as it relates to marketing. Areas of study include consumer reaction, personal selling, product positioning, brand loyalty, and image management. Applications in non-profit and government areas will also be discussed.

MKTG205 International Marketing 3-0-3
Analyzes the decision-making process in marketing products internationally. Focuses on the design of international marketing strategies (identification of potential markets, and product, price, promotion and distribution decisions) within the constraints of a particular cultural, economic and political setting. Prerequisite: MKTG125.

MKTG210 Advertising 3-0-3
This course will cover the history of advertising, roles of advertising, the advertising spiral, target marketing, the advertising agency, media services, and the advertiser's marketing/advertising operation. Also, basic media strategy using television, radio, newspapers, magazines, outdoor advertising, and direct response will also be covered. Prequisite: MKTG125.

MKTG224 Sales and Sales Management 3-0-3
Allows students to develop personal selling skills through simulations, presentations, and delivery exercises in classroom and small group settings. Sales and team selling are also covered. Focus is on industrial product, high-tech and professional service marketing. DM/R'S goal is direct communication with prospective customers creating an immediate response. Course emphasis is on data-based marketing, telemarketing, direct mail and print/broadcast media settings for profit, non-profit and governmental areas.

NURS111 Nursing I 6-9-9
Students learn the roles of the Associate Degree Nurse as a provider and manager of care and a member of the discipline of nursing. Students develop beginning intellectual, interpersonal and psychomotor competencies to assess well clients and clients with common actual or possible health problems. The roles of the nurse, communication theory, life span development, ethical legal standards, and nursing process are basic concepts to the practice of nursing for the Associate Degree Nurse. Students are introduced to the concept that the person is a system in dynamic interaction with the internal and external environments. The 11 Functional Health Patterns organize the study of concepts common to a basic knowledge of the client's state of wellness and possible or actual health problems. The Learning Laboratory provides opportunities to practice nursing skills in simulated activities. Clinical Learning provides experiences to practice nursing by caring for well clients or clients with common basic health problems in the nursing home, structured perinatal settings, and protected favorable environments. Corequisites: BIOL110, PSYC110.

NURS112 Nursing II 4-15-9
The student develops competence to provide and manage care for clients and their families in protected favorable environments. The student provides support and teaching to the client and family and direct care for the client. The scope of the course includes the Functional Health Patterns of Sexuality - Reproductive; Role - Relationships; Nutrition - Metabolic; Health Perception - Health Management; and Activity - Exercise (part I). Intellectual, interpersonal and psychomotor competencies are further developed. Needs of clients across the life span are emphasized with special focus on adult and children in childbearing families. The student will plan to care for the client/family by using the assessment database.
Direct care will be provided to clients with common health problems. Laboratory Learning provides opportunities to practice more complex nursing skills in simulated activities. Clinical Learning experiences are provided for the student in perinatal, pediatric or psychiatric, and adult health care settings. Prerequisites: NURS111 and BIOL110 with a grade of "C" or better. Corequisite: BIOL120, PSYC210.

NURS200  Advanced Placement Seminar 3-0-3
This course provides a brief review of the following: students learn the roles of the Associate Degree Nurse as a provider and manager of care and member of the discipline of nursing. Students develop intellectual, interpersonal and psychomotor competencies to assess clients with common actual or possible alterations in health. The roles of the nurse, interpersonal relationship, life span development, ethical legal standards, and nursing process are basic concepts to the practice of nursing for the Associate Degree Nurse. The eleven Functional Health Patterns organize the study of concepts common to a basic knowledge of the client’s state of wellness and possible or actual alterations in health. Assessment and review of first level clinical skills are covered in this course. The Learning Laboratory provides opportunities to practice nursing skills in simulated activities. Prerequisites: successful completion of Excelsior College: Nursing Concepts I, II and III Challenge Exams, first year courses, and permission of nursing faculty.

NURS211  Nursing III 4-15-9
The student develops competence to provide and manage care for clients and their families across the life span with common health problems. The student provides support and teaching to the client and family and direct care for the client. The scope of the course include the Functional Health Patterns: Activity - Exercise (part II); Elimination; Cognitive - Perceptual; Self - Perception; Coping - Stress Tolerance; and Value - Belief. Intellectual, interpersonal and psychomotor competencies are further developed. Laboratory Learning provides opportunities to practice increasingly complex nursing skills and basic group skills. Clinical Learning experiences are held in structured adult and psychiatric/Mental Health or Pediatrics/OB care settings. Prerequisites: NURS112 and BIOL120 with a grade of "C" or better and completion of PSYC210. Corequisites: BIOL210, ENGL110.

NURS212  Nursing IV 3-18-9
The student develops increased competence and independence to provide and manage care for clients and families with common multisystem health problems across the life span. Nursing content includes the Functional Health Patterns of Coping - Stress; Activity - Exercise; Health Perception - Health Management; Self Perception; Role Relationships; and Cognitive - Perceptual. Additional course content includes leadership skills, health care policy and legislative advocacy. The student selects a Clinical Learning experience from predetermined, faculty-supervised structured health care settings. Laboratory Learning focuses on case presentations involving common, multisystem health problems, ethical decision making, and health care trends. Clinical learning experiences are provided for the student in advanced medical surgical nursing settings and community health. Prerequisites: NURS211 and BIOL210 with a grade of "C" or better.

PHIL110  Introduction to Philosophy 3-0-3
In this course, students will be introduced to the important ideas in Western philosophy. The course will emphasize the Greek origins of philosophy, the transformation of philosophy by Enlightenment thought in the 17th and 18th centuries, and the post-modern reaction to Enlightenment thought. The course will relate philosophical ideas to contemporary issues. (Fulfills Humanities requirement.)

PHIL215  World Religions 3-0-3
The course is an introduction to the major religions of the world. The origins, core beliefs, traditions, and practices will be discussed. The purpose of the course is to understand and appreciate the various religious theories and practices by focusing on key texts, figures and ideas. The approach will strive to be descriptive, not prescriptive. Students will gain initial exposure to the structure and world-view of the religions covered. Christianity, Islam, Judaism, Hinduism and Buddhism will be covered. Additional religions may also be included based on instructor and student interest (African, Native American and new wave, Taoism, Confucianism, Bahá’í, Zoroastrianism, Sikhism, etc.). (Fulfills Humanities requirement.)

PHIL240  Ethics 3-0-3
This course is designed to introduce students to general ethical theories, philosophies, and decision-making models. The goal of the course is to relate theory to practice. Throughout the course, this general knowledge will be applied to specific problems and cases. Applications may include general ethical issues and more career-specific issues determined by student interest. (Fulfills Humanities requirement.)

PHYS100  Introductory Physics 2-3-3
This course is a conceptual introduction to the basic principles related to the composition of matter, mechanical properties of solids and fluids, forces and static equilibrium, potential and kinetic energy, power, and force transformers. Emphasis is placed on the development of problem solving techniques and on the appropriate application of those concepts to solve problems. Dimensional/unit analysis is stressed. Prerequisite: a grade of C- or better in MATH135 or equivalent.

PHYS110  Physical Science I 3-2-4
Physical Science I concentrates a "hands-on" exploration of the basic principles of the physical world. The course is designed to foster a better understanding of the environment that surrounds us and to serve as a foundation for further study in science. Concepts explored include mechanics, heat, temperature, electricity and magnetism, sound, and light. Prerequisite: MATH 080.

PHYS120  Physical Science II 3-2-4
A continuation of the "hands-on" exploration of the basic concepts of physical science initiated during the first term of Physical Science. Concepts explored include the atom, atomic models, and selected topics in chemistry, earth science, and astronomy. Success in the first semester is a prerequisite to the second semester. Success in both will enable the student to pursue advanced science courses of physics, chemistry, earth science, and astronomy. Prerequisite: PHYS110.

PHYS135  College Physics I 3-3-4
This course is an introduction to the basic principles of Newtonian mechanics with emphasis on the application of these principles when solving problems. Topics to be covered include kinematics of motion, vectors, Newton's laws, friction, work-energy, impulse-momentum for both translational and rotational motion, and the mechanical properties of matter. Dimensional (unit) analysis and critical thinking are stressed. Prerequisite: C- or better in MATH141 or equivalent.

PHYS136  College Physics II 3-3-4
This course is a continuation of the study of elementary physics that began in College Physics I. Special emphasis is placed on the principles introduced when solving problems. Topics to be investigated include the fundamentals and the applications of Coulomb's Law, electrical fields and potentials, capacitance, electric current and resistance, DC circuits, magnetism, electromagnetic induction, AC circuits, oscillating systems and waves, and geometric optics. Prerequisite/Corequisite: C- or better in MATH171 or equivalent.

POL110  American Government 3-0-3
This course is an introduction to the basic structures of the political process in the United States. It explains political activity at the national, state and local levels. Specific topics include an analysis of the Constitution; the powers of the Executive, Legislative, and Judicial branches; the power of bureaucracy and the media; and the pervasiveness of federalism. Campaigns, elections, political parties and interest groups will also be discussed. (Fulfills Social Science requirement.)

POL210  Introduction to Political Science 3-0-3
This course is an introduction to the field of political science. Political ideologies, nationalism, cultures, and institutions will be discussed. As well as public opinion, political parties, interest groups, and voting behavior. Throughout the course, the concepts of power and legitimacy, elitism and pluralism will guide discussion. American and comparative examples will be utilized. (Fulfills Social Science requirement.)

PSYC105  Peer Tutoring 1-0-1
Students learn to diagnose problems of their peers and how to help resolve them. The problems may deal with academics, such as
understanding mathematics or English. Students are trained and supervised by faculty and/or staff, and gain valuable insight and teaching experience. Students also use what they learn in a lab experience by tutoring in the Academic Support Center.

**PSYC110  Introduction to Psychology  3-0-3**
This course is an introduction to various areas of psychology, including scientific investigation and prominent theories. Topics include, but are not limited to, motivation, emotions, personality, physiological foundations of behavior, psychological disorders and therapy, perception, learning, and human development. (Fulfills Social Science requirement.)

**PSYC112  Learning and Behavior  3-0-3**
This course discusses the history and principles of behaviorism and present a learning theory and teaching techniques based on positive behavioral principles. Presentation and discussion focuses on the ethical and client right issues of positive behavior change, and recent trends and techniques for applying learning principles in a variety of settings. Prerequisite: PSYC110. (Fulfills Social Science requirement.)

**PSYC118  Theories of Personality  3-0-3**
This course introduces students to the various theoretical models explaining human behavior. Currently accepted and historically significant theories will be presented and students will participate in critical analysis of each theory. Application of currently accepted theories in such areas as assessment of personality and connections to adjustment issues will be discussed as well. Prerequisite: PSYC110. (Fulfills Social Science requirement.)

**PSYC120  Leadership Development  3-0-3**
A study of leadership and the skills manifest in effective leaders. Topics include articulating a vision, goal setting, decision making, managing time, team building, empowering others, initiating change, managing conflict, applying ethics, and serving as a leader. This course provides the opportunity for students to develop a personal leadership philosophy, as well as essential leadership skills, through study, observation, and application. Prerequisite: ENGL110. (Fulfills Social Science requirement.)

**PSYC210  Human Growth and Development  3-0-3**
This course is a study of human growth and development with a specific emphasis on the physical, cognitive, social, and emotional dimensions relative to the prenatal period through later adulthood. An examination of major theorists is presented during the course. Prerequisite: PSYC110. (Fulfills Social Science requirement.)

**PSYC215  Abnormal Psychology  3-0-3**
This course develops an understanding of human behavior and the similarities and differences between normal and abnormal reactions to environmental stimuli. Prerequisite: PSYC110. (Fulfills Social Science requirement.)

**PSYC220  Adult Development  4-0-4**
This course offers a detailed discussion of adult development, including cognitive, social, and personality development, and other issues. A major focus of the course will be on the application of theories of typical development to the challenge of aging. Students will also be required to participate in 45 hours of community service focusing on the provision of support to individuals experiencing challenges related to their development through adulthood. Prerequisite: PSYC110. (Fulfills Social Science requirement.)

**PSYC230  Educational Psychology  3-0-3**
This course reviews the application of psychological principles to the educational environment. Theories of cognitive processes and development, learning, and social and moral development are discussed as they apply to learning and teaching. Issues involving assessment, classroom management, individual differences, and socioeconomic and developmental influences on learning are also presented. Application of theoretical perspectives to classroom teaching will be emphasized. Prerequisite: PSYC110. (Fulfills Social Science requirement.)

**PSYC235  Health Psychology  3-0-3**
This course focuses on health empowerment coping styles of resiliency and characteristics of invulnerability. It is designed to meet the needs of professionals, significant others and individuals themselves who are attempting to affect the quality of life outcomes of addiction, trauma, long-term stressors, and/or disease. This course brings awareness of factors and behavioral methods, which facilitate a resilient, thrive mode of quality of life that is very different in nature and practice from that of the coping style of psychosocial survival. Prerequisite: PSYC110. (Fulfills Social Science requirement.)

**SOC105  Community Service Learning  2-3-3**
This course will focus on community service as an avenue for learning. It will provide a basic understanding of the needs of a community, the history of community service in this country, and what services are presently available. The students will discuss and initiate their own project or projects that will center around service for their community. This course will allow the students to integrate with their community, gain an understanding of the importance and effects of service, and develop a personal philosophy on community service. Reflection, discussion, debriefing, personal journals, and portfolios will be an integral part of this course. (Fulfills Social Science requirement.)

**SOC109  Contemporary Social Problems  3-0-3**
A systematic analysis of such problems as delinquency and crime, racial and ethnic minorities, and propaganda and public opinion are included. (Fulfills Social Science requirement.)

**SOC110  Sociology  3-0-3**
This course is an introduction to fundamental theories and concepts of sociology. It examines various social institutions and probes multifaceted dimensions of social issues and events. It also explores collective behavior and social movements. (Fulfills Social Science requirement.)

**SOC120  Society and Technological Change  3-0-3**
This course is a study of the relationship between technology and society. It is an attempt to identify, analyze, and evaluate technology and its role in society. (Fulfills Social Science requirement.)

**SOC125  American Justice System  3-0-3**
This course covers the components of the justice system in American society. Although civil law will be discussed, the emphasis will be on the criminal justice system. The influence and pressures of changing social, political, technological, and economic factors on the agencies of justice will be studied. Much of the focus will compare ideals with realities of the system. Law enforcement, the courts, and correctional aspects will be examined. Prerequisite: ENGL110. (Fulfills Social Science requirement.)

**SOC135  Women's Studies  3-0-3**
This course offers an introduction to the fundamental concepts of women's studies. The roles and contributions of women and the conditions that affect women's lives are examined using an interdisciplinary approach. Students will discuss and debate theories of women's inequality, paying close attention to gender, class, race/ethnicity, sexual orientation, age and ability. (Fulfills Social Science requirement.)

**SOC210  Changing American Family  3-0-3**
This course examines the dynamics of relationships in transition and the changing family unit. It also explores social, medical, spiritual, financial and legal perspectives of relationships. It attempts to answer the question: Is marriage a legal technicality, a symbolic commitment and/or a measurement of maturity? Prerequisite: SOC109 or SOC110. (Fulfills Social Science requirement.)

**SOC245  Disability Studies  3-0-3**
This course is designed to introduce students to the range, issues, and effects of various disabilities across the life span and within the social world. Students will become familiar with different types of disabilities, to include intellectual, behavioral, physical, emotional, cognitive, communicative and sensory, and begin to understand how these different disabilities impact the lives of individuals and the persons with whom they have relationships at each different life stage. Attention will be drawn to the effects of gender, race and class on the personal and social experience of disability. Focus will also be on broader social issues affecting disability, to include law, economics and the history of disability in the United States and Western culture. (Fulfills Social Science requirement.)
SOC250 Multi Ethnic Cross-Cultural Relations 3-0-3
This course is designed to introduce students to ethnic and cross-cultural differences in the norms, values, perceptions, and behaviors as they impact personal lives in interpersonal skills. Introducing students to these differences will facilitate communication and cooperation within relationships where the participants come from different backgrounds and/or ethnic cultures. This course is appropriate and will serve as an elective for professionals and para-professionals in business, human services, nursing, early childhood education, gerontology, and criminal justice. (Fullfill Social Science requirement.)

SPAN110 Spanish I 3-2-4
A fully integrated, introductory Spanish course for beginning Spanish students with little or no prior knowledge of Spanish whose learning objectives and needs are in any of the following categories: for Spanish language students, for business purposes, and for travelers. The emphasis is to develop a proficiency in basic communicative skills concentrating on the dynamic application of the living language taught through dialogue, phonetics, and vocabulary. A strong grammar foundation and other basic language skills are taught through actual phrases and sentences helping the student develop an instinctive sense of the correct usage. Language lab activities reinforce class content. These objectives will be achieved through speaking, listening, reading, writing, and cultural appreciation. (Fullfills Foreign Language requirement.)

SPAN120 Spanish II 3-2-4
A continuation of the introductory Spanish course for students who have had the equivalent of one year of high school Spanish or one semester of college Spanish. The course is designed for Spanish students whose learning objectives and needs are in any of the following categories: for Spanish language students, for business purposes and for travelers. The emphasis is to consolidate and reinforce the language skills acquired in Spanish I, or equivalent, and to continue building communicative skills and cultural competency. The course offers a comprehensive review of basic first term grammar structures, while developing proficiency and advancement in communicative skills concentrating on the dynamic application of the living language taught through dialogue, phonetics, and vocabulary. A strong grammar foundation and other essential language skills are taught through actual phrases and sentences, helping the student develop an instinctive sense of the correct usage. Language lab activities reinforce class content. These objectives will be achieved through speaking, listening, reading, writing, and culture. Prerequisite: SPAN110 or equivalent. (Fullfills Foreign Language requirement.)

WELD111 Gas and Arc Welding Lab 0-12-4
At the successful completion of this course, each student will be able to: (1) safely use oxy-fuel cutting equipment to cut shapes and prepare material for welding; (2) safely use oxy-fuel welding equipment to weld various mild steel joints in the four welding positions; (3) safely use arc welding equipment to weld various mild steel joints in the four welding positions; (4) safely use oxy-fuel equipment for braze welding, brazing, soldering, and fusion welding of the most widely used types of metals.

WELD113 Technical Blueprint Reading 0-3-1
This course serves as an introduction to the basic concepts and practices of technical drawing and blueprint reading. The proper use of drawing equipment, linewidth and lettering, construction and interpretation of multi-view orthographic drawings, sectional views and auxiliary views will be covered. Other topics of discussion will include dimensioning and tolerances, sketching and structural steel shapes. Throughout the course, emphasis will be placed on using the drawing skills learned to maintain a high quality of workmanship in the field.

WELD114 Related Electricity 1-3-2
This course is an introduction to welding electricity. Its focus will be on many different welding power sources used in the welding field. The installation and maintenance of the power sources and their related auxiliary equipment, along with troubleshooting techniques and selection, will be covered.

WELD121 MIG and TIG Welding Laboratory 0-12-4
This course instructs students in the safe, hands-on utilization of the GTAW, GMAW, FCAW, SAW, and PAW processes as they are used in industry. The GTA weld process will be utilized to weld mild steel, stainless steel, aluminum, copper alloys and titanium. The GMAW process will be utilized to weld mild steel, stainless steel and aluminum. Resistance welding, plastic welding and thermal spray equipment will also be used. Prerequisites: WELD111, WELD112, WELD114.

WELD122 MIG and TIG Welding Theory 3-0-3
This course covers the theory behind the gas-shielded arc welding processes. GMAW and GTAW. Principles of operation, filler materials and gas selection will be discussed in great detail. The modern welding processes, which fall under the following categories, will also be examined: Submerged Arc Welding, Plasma Arc Welding, Solid State Welding, Resistance Welding, Electroslag Welding, Stud Welding, the high energy beam processes, Thermal Spraying and other related welding processes. Prerequisites: WELD112, WELD114.

WELD125 Manufacturing and Repair Techniques 0-3-1
An introduction to the safety and fundamental use of machine tools in both manufacturing and repair environments. Processes covered will include turning, milling, drilling, broaching, abrasive machining, and precision measurement. The laboratory session will apply the techniques studied by using machine tools to manufacture welding fixtures and dimensionally restore parts, which were repaired by welding. Corequisite: WELD121.

WELD180 Basic Arc and Gas Welding 1-3-2
This course is designed to provide the student with a technical understanding of shielded metal arc welding, arc welding power supplies, electrode classifications, oxy-fuel welding and cutting, torch brazing, joint types, preparation and fit-up, and welding safety. It also provides training to develop the skills necessary to make quality fillet and square groove welds in the flat position on various thickness of mild steel, using the (SMAW), (OFW), and (TB) processes.

WELD181 Intermediate Arc and Gas Welding 1-3-2
This course is designed to build on the knowledge and skill acquired in Basic Arc and Gas (WELD180). It provides the necessary training to make multiple-pass fillet and square groove welds in all positions on mild steel plate using the (SMAW) process. It also provides training to develop the skill necessary to make fillet and square groove welds in the flat, horizontal and vertical positions on mild steel, using the (OFW) process. Prerequisite: WELD180.

WELD182 Welder Qualification and Testing 1-3-2
This course is designed to provide the student with an understanding of welder qualification in accordance with the American Welding Society .D1.1 Structural Welding Code It also provides training to develop the skill necessary to make code-quality, multiple-pass groove welds with backing on 3/8" mild steel plate in all positions using E7018 electrodes. This course prepares the student for welder qualification testing used throughout the welding industry. Prerequisites: WELD180, WELD181.

WELD183 Advanced (SMAW) Plate and Pipe Welding 1-3-2
This course is designed for the experienced welder. It provides the necessary training to make multiple-pass, open-root v-groove welds on 3/8" mild steel plate and 4" - 6" mild steel pipe in all positions, using E6010 and E7018 electrodes. It also provides training to develop the skill necessary for mechanized oxy-fuel cutting as well as carbon arc cutting and gouging. Prerequisites: WELD180, WELD181 and WELD 182.

WELD184 Gas Tungsten Arc Welding (TIG) 1-3-2
This course is designed to provide the student with a technical understanding of gas tungsten arc welding, equipment adjustments, tungsten electrodes, filler metals, shielding gases, plasma arc cutting, and welding safety. It also provides training to develop the skill necessary to make quality welds on 14 and 11-gauge mild steel, stainless steel, and aluminum, in the flat, horizontal and vertical positions. This course will prepare the student for production and maintenance welding used in business and industry. Prerequisite: WELD180.

WELD185 Gas Metal Arc Welding (MIG) 1-3-2
This course is designed to provide the student with a technical understanding of gas metal arc welding, flux-cored arc welding, equipment adjustments, metal transfer modes, filler metals, shielding gases, and welding safety. It also provides training to develop the skill...
necessary to make quality (GMAW) and (FCAW) welds in various positions on mild steel, stainless steel and aluminum, using short circuit, globular and spray transfer modes. This course will illustrate problems associated with industrial situations and provide corrective information. Prerequisite: WELD180.

WELD186  Blueprint Reading for Welders 3-0-3
This course is an introduction to print reading. It covers the different types of lines, dimensions, and notes used to make sketches and prints, the various types of views and their relationship to each other, the welding symbols, and inspection and testing symbols for all welding processes. Students will develop a practical understanding of the blueprint reading knowledge required by the welding industry for employment.

WELD211  Structural Code Welding Lab 0-12-4
This course will instruct students in the hands-on practice of Shielded Metal Arc Welding as it is applied to the American Welding Society Structural Steel Code D1.1. Students will perform welder qualification tests in all positions and subject the test coupons to the required forms of mechanical testing. Throughout the course, the role of the Welding Inspector will be covered, as well as the documentation required for both welder and weld-procedure qualification. Students will receive experience in the inspection role in order to become familiarized with weld defects and discontinuities. Prerequisites: WELD111, WELD112, WELD121, WELD122, WELD125.

WELD212  Code Welding Theory 3-0-3
This course will cover proper industrial quality control procedures with respect to welder qualification, welding procedure qualifications, materials control and quality assurance organization. These concepts will then be utilized in discussion of three major welding codes and specifications: A.W.S.D1.1, A.S.M.E. boiler and pressure vessel code, and A.P.I. 1104, which covers cross-country pipelines. The principles and practices of common forms of non-destructive testing will be covered with emphasis placed upon weld defects and discontinuities. Several methods of safely performing leak testing will be covered. Weldability of the steels and non-ferrous metals will also be discussed as well as the weldability of dissimilar metals. Prerequisites: WELD111, WELD112, WELD121, WELD122, WELD125.

WELD213  Metallurgy 2-2-3
This course is an introduction to materials technology, including instruction study assignments and laboratory exercises. The student will gain a knowledge of: (1) materials structures; (2) heat treatment processes; (3) composition of ferrous and non ferrous alloys; (4) microscopic examination of metals and the effects of heat treatments and welding.

WELD220  Fabrication Techniques and Estimating 2-2-3
This course deals with the problems encountered when welding different types of steel and non-ferrous metals in a production shop: the use of arc motion and work motion equipment and robotics in the modern welding factory; the importance of welding procedures and the use of fixtures; and the estimating of typical welding costs (materials, cutting, welding, consumables and overhead) used to price out a job.

WELD221  Pipe Code Welding 0-12-4
The student will use arc welding equipment to make multiple pass and 100% penetration welds in the 1G, 2G, 3G, and 4G positions on mild steel plate with electrodes from the fast freeze, fill freeze and fast fill groups; safely utilize arc welding equipment to produce welds on 4-inch and 6-inch standard steel pipe in the 1G, 2G, 5G, 6G positions, plus various pipe assemblies.

WELD223  Materials and Testing 2-2-3
This course will introduce the student to applied statics and strength of materials in relation to weldments, weld testing, material testing, pressure vessels, beam selection and related rigging. Laboratory projects will involve the use of non-destructive and destructive testing equipment to determine the forces acting upon rigid bodies under a load, as well as the mechanical properties of materials. Prerequisites: MATH111, MATH135, WELD213. Corequisite: PHYS100.
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B.S., New Hampshire College  
M.B.A. Plymouth State University

Mary R. Scerra  
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B.S., Gorham State College;  
M.Ed., University of Maine;  
Ed.D., Boston University

ACADEMIC AFFAIRS
Joan Acorace  
Associate Vice President  
of Academic Affairs  
B.S. and M.S., Syracuse University

Vacant  
Associate Vice President  
of Academic Affairs

Patricia Bedford  
Regional TRIO Director  
B.A. University of California, Santa Cruz  
M.A., Antioch University

Mary Ellen Bradley  
Derry Campus Site Coordinator  
A.A., Hesser College; A.A. Merrimack Valley College; B.A., UNH

Terry Chiolom  
TRIO Counselor  
M.S., Suffolk University

Martha Church  
TRIO Counselor  
B.S. and M.Ed., Plymouth State College

Nicole Desruisseaux  
Allied Health Faculty Secretary  
A.A.S., NHCTC

David B. Flint  
Director - Center for Teaching & Learning  
B.A., Boston College; M.A. and Ph.D., UNH

Louise Fulling  
Special Projects Coordinator  
A.S., Endicott College

Judi Hull  
Academic Affairs Secretary  
A.S., NHCTC-Claremont

Joan Laroche  
Academic Affairs Part Time Secretary

Peggy Lindahl  
Weekend Program Assistant  
A.A.S., NHCTC-Manchester

Vacant  
Academic Affairs Secretary

Maureen Nagle  
Non-Traditional Initiative Coordinator  
B.A. and MPA, UNH

Leslie Paul  
Service Learning Coordinator  
B.A., Anna Maria College; M.Ed., Notre Dame College

Eva Rugoletti  
Academic Affairs Part-Time Evening Secretary  
A.A., Quinsigamond Community College

Elizabeth Stull  
Running Start Coordinator  
B.S., Northeastern; M.B.A., Univ. of Santa Clara

Lorraine Tillis  
Executive Secretary  
B.A., University of North Dakota

Candace Trombly  
Weekend Program Assistant  
A.S., Colby Sawyer College; B.S. candidate, SNHU

Jere Turner  
Director of Institutional Research  
A.S., Spring Garden College; B.A., Glassboro State College; M.Ed. Northeastern University; Ph.D., Boston College

BUSINESS OFFICE
Michael Allen  
Stock Control Clerk  
B.S., Franklin Pierce College

Kristen Blasé  
Bursar  
A.A., NHCTC-Manchester

Kelly Chouinard  
Cashier

Carol Despathy  
Accountant I  
A.A.S., NHCTC-Manchester

Paula Hennessy  
Senior Accounting Technician  
A.A.S., NHCTC-Manchester

Barbara Hunt  
Cashier/Accounting Assistant  
A.S., Hesser College

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Clerk

Maria Como  
Secretary

Aaron Conn  
IT Specialist  
A.S., NHTI; B.S., SNHU

Donna Dooley  
Counselor  
B.S., Bridgewater State College; M.A., Rivier College

Ann Friedman  
Counselor  
B.A., M.A., State University of New York-Albany

Margaret Hamm  
Counselor  
B.S., University of Connecticut

Marion Knedler  
Director  
MSSW, Springfield College

Regina Moore  
CAPS Learning Specialist  
A.A., NHCTC-Manchester

Kevin Wason  
Counselor  
B.A., Wright State University; M.A., UNH

LEARNING RESOURCES CENTER
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Librarian  
M.A., M.L.I.S, University of Delhi, India

Lisa Klein  
Library Technician  
B.A., University of Akron

Mary Marks  
Director  
B.A., North Carolina Central University; M.L.S., Drexel University

Mark McShane  
Library Technician  
B.A., UNH

Rachel Pichette  
Library Assistant

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Philip Roy
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Michael Bothwick
Campus Security Officer

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PRESIDENT’S OFFICE

Alicia Horton
Campus HR Officer
B.A., Westfield State College; M.B.A., Rivier College

Karen Keeler
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RECEPTION

Dolores LeBlanc
Telephone Operator
B.S., Granite State College

Grace Pardue
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Kathy Ruggiero
Telephone Operator/Receptionist

MARKETING

Nawaz Azam
Web Assistant

Melinda Huber
Graphic Designer/Web Master
B.A., Notre Dame College; Three Year Diploma, Commercial Art, Butera School of Art-Boston

Janet M. Phelps
Director- Marketing
B.S., Boston University

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Vacant
Executive Secretary to Vice President of Student and Community Development

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Admissions Counselor
M.B.A., Franklin Pierce College
B.S., Greenville College

Paul Dlubac
Admissions Recruiter
A.S., NHTI

Vacant
Admissions Secretary

Erica Goodman
Admissions Secretary
A.A., SNHU; B.A., SNHU

Mark McGrath
Admissions Counselor
B.A., Saint Anselm College

Jacqueline Poirier
Admissions Coordinator
B.S. Ed., Keene State College

Michelle Reischer
Admissions Secretary
A.S., NHCTC-Manchester

Gayle Wencis
Career and Education Specialist
One-Stop Center-Manchester/Salem
B.S., Northeastern University

FINANCIAL AID

Patricia LaMontagne
Financial Aid Officer
B.S., UNH

Susan Nallan
Financial Aid Assistant

Stephanie Weldon
Financial Aid Officer

REGISTRAR

Linda Lockhart
Secretary, Registrar’s Office
B.A., UNH

Evelyn R. Perron
Registrar
A.B.S., Hesser College

Katherine Stewart
Registrar’s Assistant
A.A., North Shore Community College; B.S.
Franklin Pierce College

Charlene Tremaine
Registration Secretary

STUDENT LIFE

Aileen Clay
Director- Student Life
B.S. and M.Ed., Springfield College

Thomas Cormier
Wellness Center Coordinator
A.S., NHCTC-Manchester

Vacant
Wellness Center Teaching Assistant

INFORMATION TECHNOLOGY

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John Edwards
Technical Support Specialist II

Robert Platt
Technical Support Specialist I
A.S., Hesser College

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Director of Academic and Administrative Computing
M.B.A., SNH

Adnan Tahir
Technical Support Specialist I
B.A., Saint Anselm College

WORKFORCE DEVELOPMENT CENTER

Voula Annas
Director
B.A., UNH; B.S., SNHU

CindyLou McInnis
Project Manager
B.A., Richmond University

DEPARTMENT OF ALLIED HEALTH SCIENCES

Cindy J. Feldhausen
Department Chair/Professor, Medical Assistant
B.S. & M.S., New Hampshire College

Dorene Bourque
Professor, Exercise Science
B.S., Plymouth State College;
M.S., University of Montana

Karen Kobzik
Assistant Professor, Medical Assistant
A.D.N., Northern Essex Community College;
B.S.N., UNH

ADJUNCT FACULTY

Judy Blaney, MT (HEW)
Phlebotomy
B.S., Biology, Suffolk Univ.; MT, Clinical Sciences, Univ. of Massachusetts-Lowell

Judith Fobes, CCS
Medical Coding
B.S., UNH

Enid Lawrence, CMT
A.S., NHCTC

Stephanie Payeur, MT (ASCP)
Medical Assistant
B.S., UNH

Christopher Rolon
Exercise Science
B.S. Keene State Univ.; M.S., Univ. of Massachusetts-Lowell

Carol Sipe
Medical Assistant
B.A., UNH
DEPARTMENT OF AUTOMOTIVE TECHNOLOGIES

Marc Bellerose  
Department Chair, Professor, Automotive Technology  
A.S., NHVTC/Manchester; ASE Master Certified

Marc Lemay  
Assistant Professor, Automotive Technology  
A.S., NHVTC-Manchester; A.S., Middlesex Community College

Robert Lott  
Professor, Automotive Technology  
B.T., New York Institute of Technology; ASE Master Certified

ADJUNCT FACULTY

Peter Ashworth  
Automotive Technology  
A.S., NHVTC-Manchester; ASE Master Certified

Francis Horne  
Automotive Technology  
A.S., NHVTC-Manchester; ASE Master Certified

George Jaworski  
Automotive Technology  
B.S.E.E., Lowell Technical Institute; M.B.A., Suffolk University

Peter Kaufman  
Automotive Technology  
B.S., Western Michigan University; ASE Master Certified

DEPARTMENT OF BUSINESS STUDIES

Micheline West, CPA, CMA  
Department Chair/Professor, Accounting/Finance  
B.S., SNHU; MBA with Advanced Certificate in Finance, SNHU

Raymond Godin  
Professor, Business Studies  
A.A., Franklin Pierce College; M.S., New Hampshire College

Kathleen Hoben  
Professor, Management  
B.S., Plymouth State College; M.B.A., New Hampshire College

Michael Magoon  
Professor, Marketing  
A.S., McIntosh College; B.S., UNH; M.S., SNHU

ADJUNCT FACULTY

Mack Bean  
Business Studies  
M.B.A., Franklin Pierce College

Ronald Budway  
Accounting/Finance  
M.B.A., SNHU

DEPARTMENT OF COMPUTER SCIENCE

Ed Cauthorn  
Assistant Professor, Computer Science  
B.S., University of Maryland

Edward T. Ely  
Professor, Computer Science  
A.A.S., NHVTC-Claremont; B.S.M.E., University of Lowell

Robert Jarmak  
Associate Professor, Department Chairperson, Computer Science  
B.S., Bates College; M.S. Thomas College

DEPARTMENT OF COMMERCIAL DESIGN, ILLUSTRATION AND APPLIED ARTS

Joanne Jagodowski  
Department Chair, Assistant Professor  
Commercial Design and Illustration  
B.S., Westfield State College

Rita Pellerin White  
Professor  
Commercial Design and Illustration  
B.A., Framingham State College; M.S., Worcester State College

DEPARTMENT OF CONSTRUCTION TECHNOLOGIES

David P. Pichette  
Department Chair/Professor  
Air Conditioning and Ventilation  
A.A.S., NHVTC-Manchester

David M. Fischer  
Professor, Architectural Drafting, Building Construction  
A.A.S., NHVTC-Manchester; B.S., Vocational Education, B.S. Industrial Arts, Keene State College

Brian Hand  
Building Construction  
A.A.S. NHVTC-Manchester; B.S., Kansas State University

Anthony Hanna  
Associate Professor, Welding Technology  
B.S., Industrial Education, Keene State College; M.Ed., Notre Dame College; AWS Certified Welder D1.1

Alan R. Little  
Professor, Heating  
A.A.S., NHVTC-Manchester; B.A., Adelphi University

Dana Mosher  
Professor, Building Construction  
B.S., University of Massachusetts

Jack E. Paige  
Professor, Welding  
A.A.S., NHVTC-Manchester; B.S., New Hampshire College
Paul Plourde
Professor, Welding
Welding Certificate, NHVTC-Manchester; A.S.M.E.T., NHTI

ADJUNCT FACULTY

Daniel Chabot
Welding
A.A.S., NHVTC-Manchester

Brian Fulling
HVAC
A.A.S., NHCTC-Manchester

Bruce McKenna
Related Electricity
Certified Master Electrician

Timothy Oglesby
Building Construction
A.A.S. in Building Construction Technology, NHCTC-Manchester

Michael Smith
Welding Technology
A.A.S., NHVTC-Manchester

Robert Zielinski
Building Construction
Degree pending, Cornell University

EDUCATION and BEHAVIORAL STUDIES

Jan Caron
Department Chair, Professor
Early Childhood Education
B.S. and M.S., UNH

Laura Bilodeau
Professor, Human Services
B.A. and M.A., Springfield College

Laurie Westcott
Associate Professor, Early Childhood Education
B.S., Penn State University; M.Ed., Temple University

ADJUNCT FACULTY

Douglas Blay
Education
B.S., Lyndon State College, M.S., Salem State College

Shelley Duquette
Early Childhood Education
B.A., Notre Dame College, M.A., SNHU

Susan Foley
Early Childhood Education
B.A. Early Childhood Education, Rivier College; M.Ed., Rivier College

Douglas Foust
Education
B.S., Baptist Bible College; M.S., Rivier College

Germano Martins
Human Services
B.A. and B.S., Nathaniel Hawthorne College; M.B.A., New Hampshire College

Kimberly Shafer
Education
B.S., Keene State College; M.Ed., Rivier College

DEPARTMENT OF LIBERAL ARTS

Jean Cloutatre
Liberal Arts Department Coordinator
Professor, History
B.A. and M.A., Rivier College; M.A., Anna Maria College

ADJUNCT FACULTY

Peggy Lindahl
College Success Seminar Coordinator
A.S., NHCTC-Manchester

Jamie Stinnett
College Success Seminar Coordinator
B.A., University of Oregon; Ed. M., Harvard Graduate School of Education

DEPARTMENT OF LIBERAL ARTS/English, English as a Second Language (ENGL, ESL)

Diane Hebert
Department Chair, Professor English
B.A., UNH; M.A. University of Massachusetts

John Achorn
Associate Professor, English
B.A., Dartmouth College; M.A., UNH; Ph.D., Univ. of Toronto

Anthea Day
Professor, English as a Second Language
B.S., UNH, M.Ed., Notre Dame College

Jane O’Neil
Associate Professor, English
B.S. Castleton State College; M.A. Ed. Castleton State College

ADJUNCT FACULTY

Margarita Curtis
English & ESL
Diploma of an English Language Teacher; M.A., Pyatigorsk State Pedagogical Institute of Foreign Languages

Christina Hitchcock
English
B.A. and M.A., UNH

Joseph Massa
English
B.A., M.A., Northeastern University

Brian McNabb
English
B.A., Rivier College; M.S. UNH

Darlene Olivo
English
A.A., Rockland Community College; B.A., M.F.A., Goddard College

Jamie Stinnett
English
B.A., University of Oregon; Ed. M., Harvard Graduate School of Education

DEPARTMENT OF LIBERAL ARTS/Foreign Language/ Humanities/Fine Arts (AMER, ARTS, ASL, FREN, GERM, HUMA, SPAN)

Maria Sotelo Mann
Department Chair, Associate Professor, Spanish
A.A. El Camino College; B.A., California State Univ., Long Beach, M.A., Middlebury College

Eugene Rice
Professor, Humanities
B.A., St. Anselm College; M.A., New York Univ.

ADJUNCT FACULTY

Kenneth Arndt
World Religions
M.A., UNH; ThM and DMin, Gordon-Conwell Theological Seminary

Michelle V. Castell
Spanish and French
B.A., Simmons College; M.Ed., Rivier College

Marcia Gardner
Fine Arts
B.F.A. and B.S., UNH

Kevin Harkins
Photography
Art Institute of Boston

Melinda Huber
Art History
B.A., Notre Dame College; Three Year Diploma, Commercial Art, Butera School of Art-Boston

Ann Jones
American Sign Language
A.A., College of Lifelong Learning

Laura L. Klein
Photography
B.A., The Art Institute of Boston at Lesley University

Marion Knedler
Ethics
M.S.S.W., Springfield College

Andreas Reif
Foreign Language & Humanities
B.A., University of Maryland; Masters of Divinity, Gordon-Conwell Theological Seminary

William Turner
Drawing
A.A.S., NHCTC-Manchester; B.A., NH Institute of Fine Arts

DEPARTMENT OF LIBERAL ARTS/Math & Science (BIOL, CHEM, ESCI, MATH, PHYS)

Cecile Dolan
Department Chair, Assistant Professor, Biological Sciences
B.A., M.Ed., Notre Dame College
Ruby Fogg
Professor, Biological Sciences
B.A., M.A and MAT, Binghamton University

Lafayette J. Harbison
Professor, Math and Physics
B.S., New York Institute of Technology;
M.Ed., Plymouth State College

Jane Lahaye
Associate Professor, Biological Sciences
B.S. Biology, Univ. of Maine; M.S. Biological
Sciences and M.S. Computer Sciences,
University of Lowell

Joanne Shannis
Professor, Mathematics
B.A., Stonehill College; M.A.T., Bridgewater
State College

Shanyun Wang
Professor, Mathematics
M.S. and PhD, Louisiana Tech University

ADJUNCT FACULTY

Steven Bergethon
Biological Science
B.A. and M.S., Southern Connecticut State
University

Steven Carlson
Mathematics
B.A., Mathematics Education, Clearwater
Christian College

Lisa Clark
B.S. and M.S., University of Hawaii; Ph.D.,
Dartmouth College

Rosalie Contessa-Woodin
Mathematics
B.S. and M.S., Fitchburg State College

Richard Feren
Physics
B.S., UNH, M.Ed., Antioch University

Joseph Horan
Biological Science
Doctor of Chiropractic, Palmer College of
Chiropractic

Peter Hughes
Biological Science
B.S. and M.S., East Carolina University; Ph.D.,
North Carolina State University

Daniel Komisarek
Mathematics
B.S. and M.S., UNH; Ph.D., Pennsylvania State University

Pamela LaMontagne
Mathematics
B.S. and M.S., UNH

Mary Massey
Mathematics
B.S., Mercy College; M.S. Syracuse University

Suzanne Moore
Biological Sciences
A.S., The High Tech Yoga Institute; A.A., Gulf
Coast Community College B.S., Zoology; The
Ohio State University; Doctor of Veterinary
Medicine, The Ohio State University College of
Veterinary Medicine

Tim Otis
Physics & Developmental Chemistry
B.A., St. Anselm College

Kimberly Seefeld
Mathematics
B.S., Michigan State University; B.S., Franklin
Pierce College; M.S. UNH; M.S., Plymouth State
University; Ph.D. Candidate, UNH

Terry Sullivan
Mathematics
B.S., University of Florida

Daniel Tullo
Biological Science
B.S., City University of New York; M.S. Oregon
State University

Gregory White
Biological Science
B.A., St. Anselm College; M.D., George
Washington University

DEPARTMENT OF LIBERAL ARTS/Social
Sciences (AN, ECON, GEOG, HIST, POL, PSYC, SOC)

Jean Clouatre,
Department Chair, Social Sciences
Professor, History/Humanities
B.A. and M.A., Rivier College; M.A.,
Anna Maria College

Denise St. Cyr
Professor, Social Sciences
B.A., Notre Dame College; M.A.,
Rivier College

Linda Willard
Associate Professor, Social Sciences
B.A., University of Southern Maine;
M.S., University of Massachusetts

ADJUNCT FACULTY

James Duffy
Social Sciences
B.A., Assumption College, M.Ed., UNH

Roberta Gross
Anthropology
B.S. and M.A., Northeastern University

Benjamin Hampton
History, Humanities
B.A., University of Maine,
M.Ed., Keene State College

Susan Kelly
History
B.A., Bates College; M.Ed., Rivier College

Tanya Popoloski
Social Sciences
B.A., Westfield State College;
M.S. Boston College

DEPARTMENT OF NURSING

Charlene Wolfe-Stepro
Department Chair, Director of Nursing
B.S.N. Fitchburg State College; M.S.N.,
Indiana University

Brenda Burke
Professor, Nursing
Nursing Diploma, Lawrence General Hospital,
B.S.N., St. Anselm College, M.S.N., Boston
University

Wendy Kyllonen
Professor, Nursing
M.S., Boston College

Lyn L. Micklovich
Professor, Nursing,
A.D., Nassau Community College; B.S.N.
Univ. of Maryland; M.Ed., Ball State University

Karen Parr-Day
Professor, Nursing
A.A.S., County College of Morris; B.S.N,
Vermont College; M.S., Rutgers

Jessica E. Price
Professor, Nursing
Diploma in Nursing, Mercer Hospital School of
Nursing; B.S.Univ. of Rochester; M.S.N., Anna
Maria College, Ed.D. University of
Massachusetts-Lowell

Diane Roberts
Professor, Nursing
B.S., Idaho State University; M.S. University of
Utah

Sue Ellen Van Nostrand
Professor, Nursing
B.S., Siena College;
M.S.N.,FPN, Pace University

ADJUNCT FACULTY

Simonne Phelps
B.S., UNH, M.A., Springfield College
ACADEMIC CALENDAR

ACADEMIC POLICIES
Academic Privacy
Academic Records
Attendance Policy
Auditing Courses
Change of Program
Changing Course Requirements
Course Repeat
Grading
Grade Point Averages
Incomplete Grades
Residency Requirement
Academic Standards
Academic Probation
Academic Suspension
Academic Warning
Appeal Procedure
Deferred Status
Advanced Standing
Transfer of Credit
College Level Examination Program
Credit by Examination
Credit by Evaluation/Life Experience Credit
Transfer to Other Institutions
Commencement Requirements
Petition to Graduate
Degree Requirements
Professional Certificate Requirements
Elective Course Information
Student Academic Classifications
Computer Use Policy
ACADEMIC SUPPORT SERVICES
Academic Advising and Counseling
Academic Placement
CAPS - Center for Academic Planning & Support
Career Development
Disabilities Support Services
English as a Second Language (ESL) & International Services.
Jobs for NH Graduates (JNHG)-Out of School Youth Program
Learning Resource Centers (Library)
Project STRIDE
Transcripts
TRIO Student Support Services
Workshops
ACCREDITATION STATEMENT

ADMISSION REQUIREMENTS
Application Procedure
Expenses

COURSE DESCRIPTIONS

FINANCIAL AID

HISTORY OF THE COLLEGE

MISSION & VISION

NON-DISCRIMINATION POLICY

PERSONNEL LISTING

PROGRAMS OF STUDY:
Degrees, Professional Certificates, Certificates
Accounting Degree
Accounting Certificate
Administrative Professional Degree
Administrative Professional Certificate
Administrative Management Certificate
Automotive Technology Degree
Automotive Technology Certificate
Building Construction Technology Degree
Building Construction Technology Certificate
Architectural Drafting Technology Certificate
Computer Science Degree

Early Childhood Education Degree
Early Childhood Education Prof. Cert.
Early Childhood Education Certificate
Early Childhood Special Education Option
Education
Electrical Technology Certificate
English as a Second Language
Exercise Science Degree
Personal Training Certificate
Family Child Care Provider Certificate
Gas Appliance Installation & Service Certificate
General Studies Degree
Graphic Design Degree
Graphic Design Certificate
Graphic Illustration Certificate
Heating, Ventilation & Air Cond. Degree
Air Conditioning/Refrigeration Certificate
Heating Services Certificate
Human Services Degree
Human Services Certificate
Interior Design Degree
Interior Design Certificate
Liberal Arts Degree
Liberal Arts/Business
Liberal Arts/Fine Arts
Liberal Arts/Teacher Prep Concentration
Liberal Arts/Special Ed
Management Degree
Management Certificate
Marketing Degree
Marketing Certificate
Medical Assistant Degree
Medical Assistant Professional Cert.
Medical Coding Certificate
Medical Secretary Certificate
Nursing Degree
Phlebotomy Certificate
Real Estate Appraisal Certificate (non-credit)
Special Education Certificate
Welding Technology Degree
Welding Technology Professional Cert.
Welding Technology Certificate

RUNNING START PROGRAM

STUDENT LIFE
Athletics
Campus Activities Board
Clubs
Community Service
Fitness Centers
Kappa Beta Delta
Phi Theta Kappa
Student Ambassadors
Student Senate
The Vanguard
Veterans

STUDENT SERVICES
Bookstore
Bus Service
Cafeteria
Housing and Living Expenses
Insurance
Student Handbook

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TUITION & FEES

WORKFORCE DEVELOPMENT CENTER
Community Education
Customized Training

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